

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Catalog Award Report for Water Treatment Chemicals & Equipment #288-08

1 Municipal Water & Wastewater Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist	25%	No
Commercial Swim Management	Superior	10%	No

2 Municipal Water & Wastewater Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Air Mac, Inc.	Air Mac Blower Packages	30%	Yes
Air Mac, Inc.	Champion Compressors	30%	Yes

3 Municipal Water & Wastewater Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist	25%	No
Mid-American Research Chemical Co	MARC	10%	No

4 Municipal Water & Wastewater Hardware & Software Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Air Mac, Inc.	Gardner Denver Sutorbilt Blowers	15%	Yes

6 All Other Municipal Water & Wastewater Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes

7 Swimming Pool Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Commercial Swim Management	Superior	20%	Yes
Sunbelt Pools, Inc.	Sunbelt Pools (Regions 7-12 only)	20%	Yes
Mid-American Research Chemical Co	MARC	10%	No
Commercial Swim Management	Lincoln	10%	Yes

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8 Swimming Pool Chemical Feed Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Sunbelt Pools (Regions 7-12 only)	20%	Yes
Commercial Swim Management	Superior	20%	Yes
Commercial Swim Management	Lincoln	10%	Yes

9 Swimming Pool Mechanical Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Commercial Swim Management	Superior	20%	Yes
Sunbelt Pools, Inc.	Pentair, Nemato, ITT Marlow, BECS Technology, Engineered Treatment Systems	20%	Yes
Commercial Swim Management	Lincoln	10%	Yes

10 Swimming Pool Water Testing Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Taylor Technologies	25%	Yes
Commercial Swim Management	Superior	20%	Yes
Commercial Swim Management	Lincoln	10%	Yes

11 Swimming Pool Automatic Cleaning Equipment (vacuums, etc.)

Vendor	Vendor Catalog Info	Percent Discount	Award
Commercial Swim Management	Superior	20%	Yes
Sunbelt Pools, Inc.	Maytronics Stinger	10%	Yes
Commercial Swim Management	Lincoln	10%	Yes

12 Swimming Pool Underwater Lights & Electrical Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Pentair	25%	Yes

13 Swimming Pool Main Drains, Fittings & Skimmers

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Pentair	25%	Yes

14 Swimming Pool Coatings & Compounds

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Sunbelt Pools, Inc.	South Central Pool Supply	30%	Yes

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15 Swimming Pool Covers & Storage Reels

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Spectrum Products	15%	Yes

16 All Other Swimming Pool Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Sunbelt Pools, Inc.	Sunbelt Pools	20%	Yes

17 Chilled Water Closed Loop Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes

18 Hot Water Loop Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist - Hydro Treat	25%	No
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes
Mid-American Research Chemical Co	MARC	10%	No

19 Cooling Tower Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist - Hydro Treat	25%	No
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes
Mid-American Research Chemical Co	MARC	10%	No

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20 2 Pipe Systems (Hot or Cold Loops) Chemicals

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist	25%	No
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes

21 All Other HVAC Water Treatment Chemicals, Service & Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Share Corporation		45%	No
Arrow-Magnolia International LP	Arrow Magnolia International Pricelist	25%	No
Chemsearch, A Div Of NCH	Chemsearch Pricelist	20%	Yes
Certified Laboratories, A Div of NCH	Certified Labs Pricelist	20%	Yes
Mantek, Division of NCH Corp	Mantek Pricelist	20%	Yes

Proposal # 288-08 Water Treatment Chemicals and Equipment Vendor Analysis

	Max Points	Air Mac	Arrow-Magnolia	Certified Lab	Chemsearch	Commercial Swim
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	No	Yes	Yes	Yes
HUB Vendor	Yes/No	No		No	No	No
Price Competitiveness	25	22		22	22	22
Vendor Reputation/Past Performance	25	22		25	25	22
Product Quality and Packaging	15	15		15	15	15
Overall Cost to Acquire Products	15	15		15	15	15
Vendors Return Policy/Warranties	10	5		10	10	5
Sales, Delivery, and Service Locations	10	10		10	10	10
	100	89		97	97	89

	Max Points	Mantek	Mid-American	Share Corp	Sunbelt Pools
Responsive Proposal	Yes/No	Yes	No	No	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes			Yes
HUB Vendor	Yes/No	No			No
Price Competitiveness	25	22			22
Vendor Reputation/Past Performance	25	25			22
Product Quality and Packaging	15	15			15
Overall Cost to Acquire Products	15	15			15
Vendors Return Policy/Warranties	10	10			10
Sales, Delivery, and Service Locations	10	10			10
	100	97			94