

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

I Discount Off Catalog/Pricelist for Instructional Software Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Troxell Communications	www.trox.com	8% to 50%	No
Rand McNally	Rand McNally Education Catalog, EXCLUDES: WeeBee Tunes, custom My School and Neighborhood Maps, Mindsparks/Highsmith programs and Rand McNally online Classroom	7%	No
ComputerLand Network Technologies	Government	5% to 17.03%	Yes
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
Knowledge Adventure, Inc.	Knowledge Adventure	5%	Yes
Texthelp Systems, Inc.	Texthelp Catalog	5%	Yes
TFE	Master Catalog Pricelist	35%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Core Learning Inc.	Core Learning	30%	Yes
ComputerLand Network Technologies	Education	26% to 34.06%	Yes
Schoolwires Inc.	Schoolwires Synergy, Digital File Sharing System, excludes implementation fees and training	25%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	20%	Yes
Intech Southwest Services, LLC		15%	Yes
Agular Systems, Inc.	Agular Special Ed Expert	10%	Yes
Agular Systems, Inc.	Agular Language Learner Catalog	10%	Yes
Romeo Music LLC	Catalog Pricelist	10%	Yes
The Curriculum Project	The Curriculum Project Pricelist	10%	Yes
Long's Electronics	Long's Electronics Catalog	10%	No
Learning Services, Inc.	Learning Services	10%	Yes
Encycopaedia Britannica, Inc.	Britannica Technology Products	0%	Yes
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
Essential Skills Software Inc.	Essential Skills Program Catalog	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

Thomas Klise/Crimson Multimedia	Thomas S. Klise Company Learning Materials & Crimson Multimedia Catalogs	0%	No
Laureate Learning Systems	Laureate Special Needs Software Catalog	0%	No
Social Studies School Service	Social Studies School Service Catalogs	0%	No
Romexsoft USA Inc.	planLYNC Pricelist	0%	Yes
KAMICO Instructional Media, Inc.	TAKS Connection	0%	Yes
Texas Educational Solutions	Lexis, My Reading Coach, Orchard, Symphony, Practice Planet	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

2 Discount Off Catalog/pricelist for Business/Office Software Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
RFD & Associates, Inc.	AmberPoint	9.72%	Yes
Oce North America Document Printin	Oce Software	9%	No
Troxell Communications	www.trox.com	8% to 50%	No
ComputerLand Network Technologies	Government	5% to 17.03%	Yes
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
TFE	Master Catalog Pricelist	35%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Learning Services, Inc.	Learning Services	3%	Yes
ComputerLand Network Technologies	Education	26% to 34.06%	Yes
The Harding Group, Inc.	API Catalog	25%	Yes
Schoolwires Inc.	Schoolwires Assist Work Order Management System, excludes implementation fees and training	25%	Yes
Floyd Thomas, LLC	Infonic Document Management Software	18%	Yes
RFD & Associates, Inc.	BEA	16%	Yes
Intech Southwest Services, LLC		15%	Yes
RFD & Associates, Inc.	CA/Wily	13.11%	Yes
Stromberg	Paychex Time & Attendance Pricing Schedule	12%	Yes
RFD & Associates, Inc.	GT Software	11%	Yes
Ikon Office Solutions	IKON Catalog	10% to 50%	No
Cityon Systems Incorporated	Cityon Pricelist	10% to 35%	Yes
RFD & Associates, Inc.	Relativity Technologies	10%	Yes
Agular Systems, Inc.	Agular Business Expert	10%	Yes
Agular Systems, Inc.	Agular Budget Expert	10%	Yes
Agular Systems, Inc.	Agular Records Expert Catalog	10%	Yes
The Curriculum Project	The Curriculum Project Pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

Long's Electronics	Long's Electronics Catalog	10%	No
Romeo Music LLC	Catalog Pricelist	10%	Yes
A Photo Identification	API Price Book	0%	No
Blue Bear Software	SchoolBooks & Tracks	0%	Yes
Thomas Klise/Crimson Multimedia	Thomas S. Klise Company Learning Materials & Crimson Multimedia Catalogs	0%	No
Qualtrics	Government Municipality Grant Program	0%	Yes
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
Classware Systems	Classware Systems Pricelist	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

3 Discount Off Catalog/pricelist for Specialty Software Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Troxell Communications	www.trox.com	8% to 50%	No
ComputerLand Network Technologies	Government	5% to 17.03%	Yes
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Learning Services, Inc.	Learning Services	3%	Yes
ComputerLand Network Technologies	Education	26% to 34.06%	Yes
The Harding Group, Inc.	GWAVA Technologies Catalog	26%	Yes
Skylogix	List Price Sheet	25%	Yes
Schoolwires Inc.	School Wires Content Management Software-Academic Portal Lite Pack, Power Pack and Power Pack Plus, excludes LDAP implementation and training fees and web design services	25%	Yes
Newbart Products, Inc.	Newbart Products Software (ID)	20%	Yes
Intech Southwest Services, LLC		15%	Yes
Associated Time and Parking	Infotronics Pricelist	15%	Yes
All-Tex Networking Solutions, Inc.	Labor to install/configure All-Tex Off-Site Backup and/or Intermapper Network Monitoring Software	15%	Yes
The Harding Group, Inc.	Mimosa Catalog, excludes maintenance	12%	Yes
iSphere Innovation Partners LLC	Biometric Software, Equipment & Services	10% to 40%	Yes
Brazos Valley Office Solutions LLP	iTag Software License	10%	Yes
Brazos Valley Office Solutions LLP	PaperPort Software License	10%	Yes
The Harding Group, Inc.	Messaging Architects Catalog, excludes maintenance	10%	Yes
RFD & Associates, Inc.	Merkatum	10%	Yes
Romeo Music LLC	Catalog Pricelist	10%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

The Harding Group, Inc.	Doc Mgmt Service Catalog, excludes transportation	10%	Yes
Long's Electronics	Long's Electronics Catalog	10%	No
Brazos Valley Office Solutions LLP	KYOcapture Express Software	10%	Yes
Agular Systems, Inc.	Agular Facilities Expert	10%	Yes
Agular Systems, Inc.	Agular RTI Expert	10%	Yes
The Harding Group, Inc.	ScanSafe Catalog	10%	Yes
Agular Systems, Inc.	Agular FOLA Expert	10%	Yes
The Curriculum Project	The Curriculum Project Pricelist	10%	Yes
Agular Systems, Inc.	Agular Geo Expert	10%	Yes
Hayes Software Systems	Software Licensing	10%	Yes
Laser Tech, Inc.	Specialty Software - Cabineting	0% to 20%	Yes
CCG Systems	Faster Fleet Asset and Maintenance Software Package	0%	Yes
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
Thomas Klise/Crimson Multimedia	Thomas S. Klise Company Learning Materials & Crimson Multimedia Catalogs	0%	No
Transfinder Corporation	Transfinder Corp.	0%	No
KAMICO Instructional Media, Inc.	TAKS Connection	0%	Yes
A Photo Identification	API Price Book	0%	No
Blue Bear Software	TexTrack, Tracks Plus, Import Manager, & PC Remote	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

4 Discount Off Catalog/pricelist for Networking Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Troxell Communications	www.trox.com	8% to 50%	No
Laser Tech, Inc.	Xerox Phaser Multifunction Printers	6% to 12%	Yes
VALIANT IMC	Valiant	5%	No
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
Data Memory Systems	www.datamemorysystems.com	5%	Yes
TFE	Master Catalog Pricelist	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-1030D Printer	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-2000D, 3900DN & 4000DN Printers	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-C8100DN Printer	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-C5015N, C5025N & C5030N Printers	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-9130DN & 9530DN Printers	35%	Yes
Brazos Valley Office Solutions LLP	Kyocera FS-820 & 920 Printers	35%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
The Harding Group, Inc.	Qlogic Catalog, excludes maintenance	25%	Yes
Docudata Solutions	Canon Government Marketing Division Catalog specifically for Canon Scan Front 220 network scanner	24%	No
Superior Alarms	NEC Pricelist	23%	Yes
The Harding Group, Inc.	Compellent Catalog, excludes maintenance	21%	Yes
The Harding Group, Inc.	Xiotech Catalog, excludes maintenance	20%, 40%, 45%	Yes
The Harding Group, Inc.	Tek Tools Catalog, excludes maintenance	20%	Yes
The Harding Group, Inc.	iQstor Catalog, excludes maintenance	20%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

The Harding Group, Inc.	SPS Remote Backup Catalog	20%	Yes
The Harding Group, Inc.	eMail Protection Services Catalog	20%	Yes
The Harding Group, Inc.	Syncsort Catalog, excludes maintenance	17%	Yes
The Harding Group, Inc.	Spectralogic Catalog, excludes maintenance	15% 5% 30%	Yes
Cityon Systems Incorporated	Cityon Pricelist	15%	Yes
Intech Southwest Services, LLC		15%	Yes
Florida Micro, LLC	D-Link	15%	Yes
Highsmith, Inc.	Highsmith Library Products Catalog, School Products Catalog, Upstart Catalog, Upstart Book Catalog, Audio Visual Catalog	13%	No
The Harding Group, Inc.	LeftHand Catalog, excludes maintenance	11%	Yes
Ikon Office Solutions	IKON Catalog	10% to 50%	No
Romeo Music LLC	Catalog Pricelist	10%	Yes
Long's Electronics	Long's Electronics Catalog	10%	No
The Curriculum Project	The Curriculum Project Pricelist	10%	Yes
Horizon Telephone Systems Inc.	Sonicwall	10%	Yes
S&P Communications	Motorola Wireless Broadband	10%	No
All-Tex Networking Solutions, Inc.	Labor to install/configure Networking Products (switches, routers, servers, printers and wireless access products)	0% to 20%	Yes
Thomas Klise/Crimson Multimedia	Thomas S. Klise Company Learning Materials & Crimson Multimedia Catalogs	0%	No
Essential Skills Software Inc.	Essential Skills Program Catalog	0%	Yes
Graybar Electric	Graybar Catalog	0%	No
Blue Bear Software	SchoolBooks Web System Manager, Client Server System Manager, Blue Bear Web Viewer	0%	Yes
Priority Technology Services, Inc.	Priority Technology Services, Inc. Region V Catalog, catalog price plus 2% service fee	0%	Yes
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

5 Discount Off Catalog/pricelist for Cabling Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Troxell Communications	www.trox.com	8% to 50%	No
AISYS Consulting		5% to 15%	No
VALIANT IMC	Valiant	5%	No
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
Data Memory Systems	www.datamemorysystems.com	5%	Yes
TFE	Master Catalog Pricelist	35%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	30%	Yes
Cityon Systems Incorporated	Cityon Pricelist	15% to 65%	Yes
Intech Southwest Services, LLC		15%	Yes
Highsmith, Inc.	Highsmith Library Products Catalog, School Products Catalog, Upstart Catalog, Upstart Book Catalog, Audio Visual Catalog	13%	No
Ikon Office Solutions	IKON Catalog	10% to 50%	No
Romeo Music LLC	Catalog Pricelist	10%	Yes
Long's Electronics	Long's Electronics Catalog	10%	No
The Curriculum Project	The Curriculum Project Pricelist	10%	Yes
All-Tex Networking Solutions, Inc.	Labor to install cabling products	0% to 20%	Yes
Graybar Electric	Graybar Catalog	0%	No
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
Priority Technology Services, Inc.	Priority Technology Services, Inc. Region V Catalog, catalog price plus 2% service fee	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

6 Discount Off Catalog/pricelist for Technology Related Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Troxell Communications	www.trox.com	8% to 50%	No
Brazos Valley Office Solutions LLP	Toner Products	6%	No
AISYS Consulting		5% to 15%	No
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
VALIANT IMC	Valiant	5%	No
Data Memory Systems	www.datamemorysystems.com	5%	Yes
eInstruction Corp.	eInstruction Pricing	5%	Yes
TFE	Master Catalog Pricelist	35%	Yes
N-Synch Technologies	N-Synch Pricelist	30%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Learning Services, Inc.	Learning Services	3% to 10%	Yes
Florida Micro, LLC	Ricoh	20%	Yes
Newbart Products, Inc.	Newbart Products Photo ID Printer Supplies	20%	Yes
Florida Micro, LLC	Elmo	18%	Yes
Florida Micro, LLC	Adaptec/Snap	18%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
All-Tex Networking Solutions, Inc.	Labor to install/configure All-Tex Off-Site Backup and/or Intermapper Network Monitoring Software	15%	Yes
Intech Southwest Services, LLC		15%	Yes
Highsmith, Inc.	Highsmith Library Products Catalog, School Products Catalog, Upstart Catalog, Upstart Book Catalog, Audio Visual Catalog	13%	No
Ikon Office Solutions	IKON Catalog	10% to 50%	No
Schoolhouse Audio-Visual	Audio Visual, Presentation, Video & Multimedia Catalog	10% to 40%	No
Long's Electronics	Long's Electronics Catalog	10%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

The Curriculum Project	The Curriculum Project Pricelist	10%	Yes
Romeo Music LLC	Catalog Pricelist	10%	Yes
Lifetime Memory Products, Inc.	USB Flash Drive	1%	Yes
Bestway Office Supply, Inc.	Bestway Office Products Catalog	0% to 40%	No
A Photo Identification	API Price Book	0%	No
Blue Bear Software	Point of Sale Hardware & Supplies	0%	Yes
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
KAMICO Instructional Media, Inc.	TAKS Connection	0%	Yes
Priority Technology Services, Inc.	Priority Technology Services, Inc. Region V Catalog, catalog price plus 2% service fee	0%	Yes
Education 2000	Education 2000 Mimio Grant Pricelist	0%	Yes
Graybar Electric	Graybar Catalog	0%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

7 Discount Off Catalog/pricelist for All Other Technology Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
M&A Technology	www.edubuyers.com, sole source items not available	Up to 40%	No
Commercial Sales & Service, Inc.	Commercial Sales & Service	9% to 68%	No
Troxell Communications	www.trox.com	8% to 50%	No
ComputerLand Network Technologies	Government	5% to 17.03%	Yes
AISYS Consulting	Smart Technologies K-12 Product Catalog	5% to 15%	No
Florida Micro, LLC	Hitachi	5%	Yes
Data Memory Systems	www.datamemorysystems.com	5%	Yes
Polar Electro Inc.	Polar Electro Pricelist, not valid with JumpSTART, University JumpSTART, Specialist Workshop, or any other offer	5%	Yes
Florida Micro, LLC	Infocus	5%	Yes
VALIANT IMC	Valiant	5%	No
TFE	Master Catalog Pricelist	35%	Yes
Texas Electronic Info. & Computer C	TEICC Technology	30%	Yes
Learning Services, Inc.	Learning Services	3% to 10%	Yes
Florida Micro, LLC	Lumens	28%	Yes
ComputerLand Network Technologies	Education	26% to 34.06%	Yes
Skylogix	List Price Sheet	25%	Yes
Docudata Solutions	Canon Government Marketing Division	24%	No
Newbart Products, Inc.	Newbart Products Photo ID Printers	20%	Yes
ProComputing Corp.	Promethean Products & Academic Pricelist	2%	Yes
All-Tex Networking Solutions, Inc.	Labor to install/configure All-Tex Off-Site Backup and/or Intermapper Network Monitoring Software	15%	Yes
Visual Techniques, Inc.	www.visualtechniques.com	15%	Yes
Intech Southwest Services, LLC		15%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 10/31/2009

Final Catalog Award Report for Supplemental Technology Products, Software & Supplies #289-08

Highsmith, Inc.	Highsmith Library Products Catalog, School Products Catalog, Upstart Catalog, Upstart Book Catalog, Audio Visual Catalog	13%	No
The Harding Group, Inc.	Professional Services Catalog	13%	Yes
Laser Tech, Inc.		10% to 55.52%	Yes
Ikon Office Solutions	IKON Catalog	10% to 50%	No
iSphere Innovation Partners LLC	Biometric Software, Equipment & Services	10% to 40%	Yes
Schoolhouse Audio-Visual	Audio Visual, Presentation, Video & Multimedia Catalog	10% to 40%	No
Cityon Systems Incorporated	Cityon Pricelist	10% to 36%	Yes
Romeo Music LLC	Catalog Pricelist	10%	Yes
Long's Electronics	Long's Electronics Catalog	10%	No
S&P Communications	Motorola Wireless Broadband	10%	No
Floyd Thomas, LLC	Infonic Document Management Software	10%	Yes
Associated Time and Parking	Lathem Pricelist	10%	Yes
Lifetime Memory Products, Inc.	Memory Upgrades for computers and servers	1%	Yes
Superior Alarms	NEC Pricelist	0% to 35%	Yes
A Photo Identification	API Price Book	0%	No
ComputerLand Texas	Computerland Texas Online Catalog	0%	Yes
Priority Technology Services, Inc.	Priority Technology Services, Inc. Region V Catalog, catalog price plus 2% service fee	0%	Yes
Graybar Electric	Graybar Catalog	0%	No
EST Group, LLC	Information Technology Deliverables Based Consulting	0%	Yes
Prentke Romich Company	Turning Wishes Into Words for Those Who Cannot Speak	0%	No
Education 2000	Education 2000 Mimio Grant Pricelist	0%	Yes

Proposal # 289-08 Supplemental Technology Products, Software and Supplies Vendor Analysis

	Max Points	A Photo Identification Current Vendor	Agular Systems	AISYS Consulting	All-Tex Networking	Altex Electronics
Responsive Proposal	Yes/No		Yes	Yes	Yes	No
Products/Service Meet Intent of Commodity	Yes/No		Yes	No	Yes	
HUB Vendor	Yes/No		No		No	
Price Competitiveness	25		22		22	
Vendor Reputation/Past Performance	25		22		20	
Product Quality and Packaging	15		15		15	
Overall Cost to Acquire Products	15		15		15	
Vendors Return Policy/Warranties	10		10		10	
Sales, Delivery, and Service Locations	10		10		10	
	100		94		92	

	Max Points	Associated Time	Attainment Co.	Bestway Office	Blue Bear	Brazos Valley Office
Responsive Proposal	Yes/No	Yes	No	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		No	Yes	Yes
HUB Vendor	Yes/No	No			No	Yes
Price Competitiveness	25	22			22	22
Vendor Reputation/Past Performance	25	22			22	23
Product Quality and Packaging	15	15			15	15
Overall Cost to Acquire Products	15	15			15	15
Vendors Return Policy/Warranties	10	10			5	10
Sales, Delivery, and Service Locations	10	10			10	10
	100	94			89	95

	Max Points	CCG Systems	Chip Taylor	Cityon Systems	Classware Systems	Commercial Sales
Responsive Proposal	Yes/No	Yes	No	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		Yes	Yes	No
HUB Vendor	Yes/No	Yes		Yes	Yes	
Price Competitiveness	25	22		22	22	
Vendor Reputation/Past Performance	25	22		22	22	
Product Quality and Packaging	15	15		15	15	
Overall Cost to Acquire Products	15	15		15	15	
Vendors Return Policy/Warranties	10	10		10	10	
Sales, Delivery, and Service Locations	10	10		10	10	
	100	94		94	94	

	Max Points	ComputerLand Networking	ComputerLand Texas	Core Learning	Data Memory	Docudata Solutions
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	No
HUB Vendor	Yes/No	No	Yes	No	No	
Price Competitiveness	25	22	22	22	22	
Vendor Reputation/Past Performance	25	22	22	22	22	
Product Quality and Packaging	15	15	15	15	15	
Overall Cost to Acquire Products	15	15	15	15	15	
Vendors Return Policy/Warranties	10	10	5	10	10	
Sales, Delivery, and Service Locations	10	10	10	10	10	
	100	94	89	94	94	

Proposal # 289-08 Supplemental Technology Products, Software and Supplies Vendor Analysis

	Max Points	Education 2000	Educational Technology	eInstruction Corp	Encyclopedia Britannica	Essential Skills Software
Responsive Proposal	Yes/No	Yes	No	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		Yes	Yes	Yes
HUB Vendor	Yes/No	No		No	No	No
Price Competitiveness	25	22		22	22	22
Vendor Reputation/Past Performance	25	22		22	25	22
Product Quality and Packaging	15	15		15	15	15
Overall Cost to Acquire Products	15	15		15	15	10
Vendors Return Policy/Warranties	10	10		5	10	10
Sales, Delivery, and Service Locations	10	10		10	10	10
	100	94		89	97	89

	Max Points	EST Group	Florida Micro	Floyd Thomas	Graybar Electric Current Vendor	Hayes Software
Responsive Proposal	Yes/No	Yes	Yes	Yes		Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes		Yes
HUB Vendor	Yes/No	Yes	Yes	Yes		No
Price Competitiveness	25	22	22	22		22
Vendor Reputation/Past Performance	25	22	22	22		22
Product Quality and Packaging	15	15	15	15		15
Overall Cost to Acquire Products	15	15	15	15		15
Vendors Return Policy/Warranties	10	10	10	10		5
Sales, Delivery, and Service Locations	10	10	10	10		10
	100	94	94	94		89

	Max Points	Highsmith Current Vendor	Horizon Telephone	IKON Current Vendor	Intech Southwest	iSphere Innovation
Responsive Proposal	Yes/No		Yes		Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No		Yes		Yes	Yes
HUB Vendor	Yes/No		Yes		Yes	No
Price Competitiveness	25		22		22	22
Vendor Reputation/Past Performance	25		22		22	22
Product Quality and Packaging	15		15		15	15
Overall Cost to Acquire Products	15		15		15	15
Vendors Return Policy/Warranties	10		5		10	5
Sales, Delivery, and Service Locations	10		10		10	10
	100		89		94	89

	Max Points	KAMICO	Knowledge Adventure	LaserTech	Laureate Learning Current Vendor	Learning Services
Responsive Proposal	Yes/No	Yes	Yes	Yes		Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes		Yes
HUB Vendor	Yes/No	Yes	No	No		No
Price Competitiveness	25	22	22	22		22
Vendor Reputation/Past Performance	25	22	22	22		22
Product Quality and Packaging	15	15	15	15		15
Overall Cost to Acquire Products	15	10	15	15		15
Vendors Return Policy/Warranties	10	10	10	10		5
Sales, Delivery, and Service Locations	10	10	10	10		10
	100	89	94	94		89

Proposal # 289-08 Supplemental Technology Products, Software and Supplies Vendor Analysis

	Max Points	Lifetime Memory Services	Longs Electronics Current Vendor	M&A Technology Current Vendor	Newbart Products	N-Synch Technologies
Responsive Proposal	Yes/No	Yes			Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes			Yes	Yes
HUB Vendor	Yes/No	No			No	No
Price Competitiveness	25	22			22	22
Vendor Reputation/Past Performance	25	22			22	22
Product Quality and Packaging	15	15			15	15
Overall Cost to Acquire Products	15	15			15	15
Vendors Return Policy/Warranties	10	10			10	10
Sales, Delivery, and Service Locations	10	10			10	10
	100	94			94	94

	Max Points	Oce North America Current Vendor	Pitney Bowes Current Vendor	Polar Electro	Prentke Romich Current Vendor	Priority Technology
Responsive Proposal	Yes/No			Yes		Yes
Products/Service Meet Intent of Commodity	Yes/No			Yes		Yes
HUB Vendor	Yes/No			No		No
Price Competitiveness	25			22		22
Vendor Reputation/Past Performance	25			25		25
Product Quality and Packaging	15			15		15
Overall Cost to Acquire Products	15			15		10
Vendors Return Policy/Warranties	10			10		5
Sales, Delivery, and Service Locations	10			10		10
	100			97		87

	Max Points	Pro Computing	Qualtrics	Rand McNally Current Vendor	RFD & Associates	Romeo Music
Responsive Proposal	Yes/No	Yes	Yes		Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes		Yes	Yes
HUB Vendor	Yes/No	No	Yes		Yes	No
Price Competitiveness	25	22	22		22	22
Vendor Reputation/Past Performance	25	22	22		25	22
Product Quality and Packaging	15	15	15		15	15
Overall Cost to Acquire Products	15	15	15		15	15
Vendors Return Policy/Warranties	10	10	10		5	5
Sales, Delivery, and Service Locations	10	10	10		10	10
	100	94	94		92	89

	Max Points	Romexsoft USA	S&P Comm Current Vendor	Schoolhouse Audio/Visual	Schoolwires	Skylogix
Responsive Proposal	Yes/No	Yes		Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		No	Yes	Yes
HUB Vendor	Yes/No	No			No	No
Price Competitiveness	25	22			22	22
Vendor Reputation/Past Performance	25	22			22	22
Product Quality and Packaging	15	15			15	15
Overall Cost to Acquire Products	15	15			15	15
Vendors Return Policy/Warranties	10	10			10	5
Sales, Delivery, and Service Locations	10	10			10	10
	100	94			94	89

Proposal # 289-08 Supplemental Technology Products, Software and Supplies Vendor Analysis

	Max Points	SMC Networks	Social Studies School Current Vendor	Stromberg	Superior Alarms	Texas Educational
Responsive Proposal	Yes/No	No		Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No			Yes	Yes	Yes
HUB Vendor	Yes/No			No	No	Yes
Price Competitiveness	25			22	22	22
Vendor Reputation/Past Performance	25			22	22	22
Product Quality and Packaging	15			15	15	15
Overall Cost to Acquire Products	15			15	15	15
Vendors Return Policy/Warranties	10			5	10	10
Sales, Delivery, and Service Locations	10			10	10	10
	100			89	94	94

	Max Points	TEICC	Texthelp Systems	TFE	The Curriculum Project	The Harding Group
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	Yes
HUB Vendor	Yes/No	Yes	No	Yes	No	No
Price Competitiveness	25	22	22	22	22	22
Vendor Reputation/Past Performance	25	25	22	22	22	22
Product Quality and Packaging	15	15	15	15	15	15
Overall Cost to Acquire Products	15	15	10	15	15	15
Vendors Return Policy/Warranties	10	10	10	10	5	10
Sales, Delivery, and Service Locations	10	10	10	10	10	10
	100	97	89	94	89	94

	Max Points	Thomas Klise Current Vendor	Thompson Quest	Transfinder Current Vendor	Troxell Current Vendor	Valinat Imc
Responsive Proposal	Yes/No		No			Yes
Products/Service Meet Intent of Commodity	Yes/No					No
HUB Vendor	Yes/No					
Price Competitiveness	25					
Vendor Reputation/Past Performance	25					
Product Quality and Packaging	15					
Overall Cost to Acquire Products	15					
Vendors Return Policy/Warranties	10					
Sales, Delivery, and Service Locations	10					
	100					

	Max Points	Visual Techniques
Responsive Proposal	Yes/No	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes
HUB Vendor	Yes/No	Yes
Price Competitiveness	25	22
Vendor Reputation/Past Performance	25	22
Product Quality and Packaging	15	15
Overall Cost to Acquire Products	15	15
Vendors Return Policy/Warranties	10	5
Sales, Delivery, and Service Locations	10	10
	100	89

Current Vendors are vendors currently awarded on the BuyBoard.