

# The Local Government Purchasing Cooperative

For the Period 11/1/2009 to 10/31/2012

## Final Catalog Award Report for Stage Curtains & Lighting & Stage & Stadium Sound Systems

### 1 Discount Off Pricelist for New Stage Curtains

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
NorthEast Stage	30% Discount Off NorthEast Stage Pricelist for New Stage Curtains	30%	Yes
Costumes by Dusty	15% Discount Off Costumes by Dusty Catalog for New Stage Curtains	15%	Yes
StageLight, Inc.	0% to 15% Discount Off New Stage Curtains. (Items are custom only.)	0% to 15%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for New Stage Curtains	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for New Stage Curtains	0%	Yes

### 2 Discount Off Pricelist for New Stage Rigging (ropes, weights, etc.)

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
H O Enterprises	5% Discount Off Automatic Devices Company Pricelist for New Stage Rigging (ropes, weights, etc.)	5%	Yes
StageLight, Inc.	10% to 20% Discount Off StageLight Pricelist for New Stage Rigging (ropes, weights, etc.)	10% to 20%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for New Stage Rigging (ropes, weights, etc.)	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for New Stage Rigging (ropes, weights, etc.)	0%	Yes

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### 3 Discount Off Pricelist for New Stage Dimming/Lighting Systems

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
Melhart Music Center	25% Discount Off American DJ Pricelist for New Stage Dimming/Lighting Systems	25%	Yes
StageLight, Inc.	15% to 20% Discount Off StageLight Pricelist for New Stage Dimming/Lighting Systems	15% to 20%	Yes
Texas Media Systems	10% Discount Off American DJ Pricelist for New Stage Dimming/Lighting Systems	10%	Yes
B & H Photo-Video Pro Audio, Inc.	1% Discount Off B&H Catalog for New Stage Dimming/Lighting Systems	1%	Yes
Batts Audio, Video & Lighting	0% Discount Off <a href="http://www.battsavl.com">www.battsavl.com</a> for New Stage Dimming/Lighting Systems	0%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for New Stage Dimming/Lighting Systems	0%	Yes

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### 4 Discount Off Pricelist for New Stage Sound Systems/Public Address Systems

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
Melhart Music Center	25% Discount Off JBL Etc. Pricelist for New Stage Sound Systems/Public Address Systems	25%	Yes
Balco Systems	25% Discount Off Auditorium Sound System Pricelist for New Stage Sound Systems/Public Address Systems	25%	Yes
N Tune Music & Sound, Inc.	20% Discount Off QSC Pricelist for New Stage Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Furman Pricelist for New Stage Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Community Pricelist for New Stage Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Audio-Technica Pricelist for New Stage Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off SurgeX Pricelist for New Stage Sound Systems/Public Address Systems	20%	Yes
Infinity Sound Ltd.	15% Discount Off Infinity Sound Pricelist for New Stage Sound Systems/Public Address Systems	15%	Yes
AVES Audio Visual Systems, Inc.	10% to 75% Discount Off Aves Pricelist for New Stage Sound Systems/Public Address Systems	10% to 75%	Yes
Texas Media Systems	10% Discount Off TMS Pricelist for New Stage Sound Systems/Public Address Systems	10%	Yes
B & H Photo-Video Pro Audio, Inc.	1% Discount Off B&H Catalog for New Stage Sound Systems/Public Address Systems	1%	Yes
Batts Audio, Video & Lighting	0% Discount Off <a href="http://www.battsavl.com">www.battsavl.com</a> for New Stage Sound Systems/Public Address Systems	0%	Yes

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### 5 Discount Off Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
Balco Systems	20% Discount Off Football System Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	25%	Yes
Melhart Music Center	25% Discount Off Yorkville Community Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	25%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Furman Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off QSC Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off SurgeX Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Audio-Technica Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Community Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	20%	Yes
Infinity Sound Ltd.	15% Discount Off Infinity Sound Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	15%	Yes
AVES Audio Visual Systems, Inc.	10% to 75% Discount Off Aves Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	10% to 75%	Yes
Texas Media Systems	10% Discount Off TMS Pricelist for New Stadium (Outdoor) Sound Systems/Public Address Systems	10%	Yes
B & H Photo-Video Pro Audio, Inc.	1% Discount Off B&H Catalog for New Stadium (Outdoor) Sound Systems/Public Address Systems	1%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for New Stadium (Outdoor) Sound Systems/Public Address Systems	0%	Yes

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### 6 Discount Off Pricelist for all Repair Parts

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
H O Enterprises	5% Discount Off Automatic Devices Company Pricelist for all Repair Parts	5%	Yes
Balco Systems	25% Discount Off Auditorium Sound System Pricelist for all Repair Parts	25%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Community Pricelist for all Repair Parts	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Audio-Technica Pricelist for all Repair Parts	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off SurgeX Pricelist for all Repair Parts	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off QSC Pricelist for all Repair Parts	20%	Yes
N Tune Music & Sound, Inc.	20% Discount Off Furman Pricelist for all Repair Parts	20%	Yes
StageLight, Inc.	10% to 20% Discount Off StageLight Pricelist for all Repair Parts	10% to 20%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for all Repair Parts	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for all Repair Parts	0%	Yes

### 7 Discount Off Pricelist for all Supplies

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
StageLight, Inc.	10% to 15% Discount Off StageLight Pricelist for all Supplies	10% to 15%	Yes
StageRight Corporation	10% Discount Off StageRight Pricelist for all Supplies	10%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for all Supplies	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for all Supplies	0%	Yes

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### 8 Discount Off Pricelist for all Equipment

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
StageLight, Inc.	5% to 25% Discount Off StageLight Pricelist for all Equipment	5% to 25%	Yes
H O Enterprises	5% Discount Off Automatic Devices Company Pricelist for all Equipment	5%	Yes
StageRight Corporation	10% Discount Off StageRight Pricelist for all Equipment	10%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for all Equipment	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for all Equipment	0%	Yes

### 9 Discount Off Pricelist for All Other Items

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
StageLight, Inc.	5% to 20% Discount Off StageLight Pricelist for All Other Items	5% to 20%	Yes
StageRight Corporation	10% Discount Off StageRight Pricelist for All Other Items	10%	Yes
Costumes by Dusty	10% Discount Off Costumes by Dusty Catalog for All Other Items	10%	Yes
Melhart Music Center	0% Discount Off Melhart Storage Solution Pricelist for All Other Items	0%	Yes
Norcostco/Texas Costume, Inc.	0% Discount Off Norcostco Catalog for All Other Items	0%	Yes
Batts Audio, Video & Lighting	0% Discount Off www.battsavl.com for All Other Items	0%	Yes

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## Final Award Report for Stage Curtains & Lighting & Stage & Stadium Sound Systems

10 Hourly Labor Rate for Installation of New Systems			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Infinity Sound Ltd.	Hourly Labor Rate for Installation of New Systems.	\$45.00	Yes
N Tune Music & Sound, Inc.	Hourly Labor Rate for Installation of New Systems. ((\$50.00 per technician.)	\$50.00	Yes
Melhart Music Center	Hourly Labor Rate for Installation of New Systems. (Plus mileage.)	\$50.00	Yes
Balco Systems	Hourly Labor Rate for Installation of New Systems.	\$50.00	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for Installation of New Systems. (Additional technician \$35.00 per hour, plus travel charges based on distance.)	\$55.00	Yes
AVES Audio Visual Systems, Inc.	Hourly Labor Rate for Installation of New Systems. (Portal to portal, 2 hour minimum.)	\$65.00	Yes
H O Enterprises	Hourly Labor Rate for Installation of New Systems.	\$65.00	Yes
Norcostco/Texas Costume, Inc.	Hourly Labor Rate for Installation of New Systems	\$75.00	Yes
Texas Media Systems	Hourly Labor Rate for Installation of New Systems.	\$76.50	Yes
StageLight, Inc.	Hourly Labor Rate for Installation of New Systems. (Plus travel expenses.)	\$110.00	Yes
11 Hourly Labor Rate for the Repair of Existing Stage Curtains			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Costumes by Dusty	Hourly Labor Rate for the Repair of Existing Stage Curtains	\$25.50	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for the Repair of Existing Stage Curtains. (Additional technician \$35.00 per hour, plus travel charges based on distance.)	\$55.00	Yes
Norcostco/Texas Costume, Inc.	Hourly Labor Rate for the Repair of Existing Stage Curtains	\$60.00	Yes
12 Hourly Labor Rate for the Repair of Existing Stage Curtains			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
H O Enterprises	Hourly Labor Rate for the Repair of Existing Stage Curtains.	\$65.00	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for the Repair of Existing Stage Curtains. (Additional technician \$45.00 per hour, plus travel charges based on distance.)	\$75.00	Yes
Norcostco/Texas Costume, Inc.	Hourly Labor Rate for the Repair of Existing Stage Curtains	\$75.00	Yes
StageLight, Inc.	Hourly Labor Rate for the Repair of Existing Stage Curtains. (Plus travel expenses.)	\$110.00	Yes

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<i>13</i> Hourly Labor Rate for the Repair of Existing Stage Dimming & Lighting Systems EA			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Norcostco/Texas Costume, Inc.	Hourly Labor Rate for the Repair of Existing Stage Dimming & Lighting Systems	\$50.00	Yes
N Tune Music & Sound, Inc.	Hourly Labor Rate for the Repair of Existing Stage Dimming & Lighting Systems. (\$50.00 per technician.)	\$50.00	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for the Repair of Existing Stage Dimming & Lighting Systems. (Additional technician \$35.00 per hour, plus travel charges based on distance.)	\$55.00	Yes
StageLight, Inc.	Hourly Labor Rate for the Repair of Existing Stage Dimming & Lighting Systems. (Plus travel expenses.)	\$110.00	Yes

<i>14</i> Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address EA			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
N Tune Music & Sound, Inc.	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems. (\$50.00 per technician.)	\$50.00	Yes
Melhart Music Center	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems. (Plus mileage.)	\$50.00	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems. (Additional technician \$35.00 per hour, plus travel charges based on distance.)	\$55.00	Yes
AVES Audio Visual Systems, Inc.	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems. (Portal to portal, 2 hour minimum.)	\$65.00	Yes
Infinity Sound Ltd.	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems.	\$65.00	Yes
Balco Systems	Hourly Labor Rate for the Repair of Existing Stage Sound Systems & Public Address Systems.	\$85.00	Yes

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15 Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & EA			
<b>Vendor</b>	<b>Vendor Brand and Model Number</b>	<b>Bid Price</b>	<b>Award</b>
Melhart Music Center	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems. (Plus mileage.)	\$50.00	Yes
N Tune Music & Sound, Inc.	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems. (\$50.00 per technician.)	\$50.00	Yes
AVES Audio Visual Systems, Inc.	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems. (Portal to portal, 2 hour minimum.)	\$65.00	Yes
Infinity Sound Ltd.	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems.	\$65.00	Yes
Batts Audio, Video & Lighting	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems. (Additional technician \$45.00 per hour, plus travel charges based on distance.)	\$75.00	Yes
Balco Systems	Hourly Labor Rate for the Repair of Existing Stadium (Outdoor) Sound Systems & Public Address Systems.	\$85.00	Yes