

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Catalog Award Report for Public Safety & Fire House Supplies & Eq. #284-08

I Discount Off Catalog/Pricelist for Firearms & Ammunition

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Springfield (discount plus addl. shipping charges)	9%	Yes
GT Distributors, Inc.	Taurus (discount plus addl. shipping charges)	8%	Yes
GT Distributors, Inc.	Homady (discount plus addl. shipping charges)	40%	Yes
GT Distributors, Inc.	FNH (discount plus addl. shipping charges)	4%	Yes
GT Distributors, Inc.	Glock (guns \$5 off agency price) (discount plus addl. shipping charges)	4%	Yes
GT Distributors, Inc.	Smith & Wesson, guns (discount plus addl. shipping charges)	35%	Yes
GT Distributors, Inc.	CCI Speer (discount plus addl. shipping charges)	35%	Yes
GT Distributors, Inc.	Federal Cartridge (discount plus addl. shipping charges)	35%	Yes
GT Distributors, Inc.	Stag Arms, guns (discount plus addl. shipping charges)	3%	Yes
GT Distributors, Inc.	Mossberg (discount plus addl. shipping charges)	29%	Yes
GT Distributors, Inc.	Bushmaster (discount plus addl. shipping charges)	28%	Yes
GT Distributors, Inc.	Walther (discount plus addl. shipping charges)	16%	Yes
GT Distributors, Inc.	Savage (discount plus addl. shipping charges)	15%	Yes
GT Distributors, Inc.	Kimber (discount plus addl. shipping charges)	14%	Yes
GT Distributors, Inc.	Sig Sauer (discount plus addl. shipping charges)	0%	Yes
GT Distributors, Inc.	Stag Arms, parts (discount plus addl. shipping charges)	0%	Yes

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2 Discount Off Catalog/Pricelist for Tactical Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Ferrara Fire Apparatus, Inc.	Paratech	5%	No
GT Distributors, Inc.	Pro Tech Tactical - BAE	41%	Yes
GT Distributors, Inc.	Hatch Corp. - BAE	39%	Yes
GT Distributors, Inc.	Black Hawk	30%	Yes
GT Distributors, Inc.	Boston Leather	29%	Yes
GT Distributors, Inc.	Camelbak	25%	Yes
NAFECO	NAFECO	25%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
NAFECO	5.11	15%	No
NAFECO	Lion Apparel	15%	No
NAFECO	Blackhawk	10%	No

3 Discount Off Catalog/Pricelist for Night Sticks & Batons

Vendor	Vendor Catalog Info	Percent Discount	Award
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	ASP	21%	Yes
GT Distributors, Inc.	Monadnock - BAE	21%	Yes
GT Distributors, Inc.	Redman	16%	Yes
NAFECO	ASP	10%	No

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4 Discount Off Catalog/Pricelist for Rainwear and Jackets

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Spiewalk	5%	Yes
SGS Industrial Supplies, Inc	Neese Retail Pricelist	35%	Yes
GT Distributors, Inc.	5.11 Tactical	28%	Yes
NAFECO	NAFECO	25%	Yes
Dooley Tackaberry, Inc.	LaCrosse	25%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Miller Uniforms & Emblems Inc.	Blaver	15%	Yes
GT Distributors, Inc.	Taylor Leather	12%	Yes
NAFECO	Whaling	10%	Yes
NAFECO	Gerber	10%	Yes
NAFECO	Nease	10%	No

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5 Discount Off Catalog/Pricelist for Footwear

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Rocky	30%	Yes
GT Distributors, Inc.	Magnum (Hi-Tec)	29%	Yes
GT Distributors, Inc.	5.11 Tactical	28%	Yes
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	Original Footwear SWAT	24%	Yes
GT Distributors, Inc.	Bates Boots	21%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
Metro Fire Apparatus Specialists, Inc.	Haix EMS/Station Boots Pricelist	19%	Yes
GT Distributors, Inc.	Ridge Boots	17%	Yes
GT Distributors, Inc.	Converse	16%	Yes
Armasco, Inc.	North Footware	15%	Yes
Armasco, Inc.	Onguard, 3rd column price	15%	Yes
Metro Fire Apparatus Specialists, Inc.	Haix Fire Boot Pricelist	15%	Yes
GT Distributors, Inc.	Danner	14%	Yes
GT Distributors, Inc.	Thorogood/Weinbrenner	14%	No
NAFECO	5.11	10%	No
NAFECO	Magnum	10%	Yes
NAFECO	Red Back	10%	Yes
NAFECO	Bates	10%	No
NAFECO	Rocky	10%	No
Ferrara Fire Apparatus, Inc.	Thorogood	10%	No
NAFECO	Haix	10%	No

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6 Discount Off Catalog/Pricelist for Riot Equipment/Body Armor

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	ProTech Corrections - BAE	45%	Yes
GT Distributors, Inc.	Second Chance Armor - BAE	43%	Yes
GT Distributors, Inc.	SAVVY Armor - BAE	43%	Yes
GT Distributors, Inc.	Safariland - BAE (armor)	43%	Yes
Miller Uniforms & Emblems Inc.	Point Blank	42%	Yes
GT Distributors, Inc.	American Body Armor - BAE	31%	Yes
GT Distributors, Inc.	ProTech Tactical - BAE	28%	Yes
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	Paulson Mfg.	24%	Yes
Armasco, Inc.	MSA Safety Equipment Catalog	15%	No
NAFECO	Body Armor	10%	Yes
NAFECO	Force One	10%	Yes
NAFECO	Riot Gear	10%	Yes
NAFECO	Safariland	10%	No
GT Distributors, Inc.	Bianchi Body Armor - BAE	0%	Yes

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7 Discount Off Catalog/Pricelist for Vehicle Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Cast Products (discount plus addl. shipping charges)	47%	Yes
Emergency Vehicle Supply	Federal Signal	46.2%	Yes
GT Distributors, Inc.	Unity (discount plus addl. shipping charges)	45%	Yes
Emergency Vehicle Supply	Sound Off, Inc.	45%	Yes
SGS Industrial Supplies, Inc	Star Warning Systems PL09-01-06A	44%	Yes
GT Distributors, Inc.	Whelen (discount plus addl. shipping charges)	44%	Yes
SGS Industrial Supplies, Inc	Signal Vehicle Products PL09-01-06A	44%	Yes
Fleet Safety Equipment, Inc.	Whelen PL08, OWD	44%	Yes
GT Distributors, Inc.	Signal Video (discount plus addl. shipping charges)	42%	No
Emergency Vehicle Supply	Code 3 Part Price List & Code 3	42%	Yes
All America Sales Corporation	Tomar Electronics, Inc.	40%	Yes
All America Sales Corporation	Code 3/Public Safety Equipment	40%	No
All America Sales Corporation	Federal Signal Corp.	40%	No
GT Distributors, Inc.	Concept Seating - Pro Copper (discount plus addl. shipping charges)	40%	Yes
NAFECO	Code 3	35%	No
Emergency Vehicle Supply	SVP/Star Warning	33%	No
Emergency Vehicle Supply	Nova	33%	Yes
NAFECO	Able 2	30%	Yes
Emergency Vehicle Supply	Target Tech	30%	Yes
All America Sales Corporation	Jotto Desk	30%	Yes
GT Distributors, Inc.	Havis Shields (discount plus addl. shipping charges)	30%	Yes
Emergency Vehicle Supply	911EP	30%	Yes
Emergency Vehicle Supply	Big Sky Racks	3%	Yes
GT Distributors, Inc.	Edison Light Products (discount plus addl. shipping charges)	29%	Yes
Emergency Vehicle Supply	Able 2 (Sho-Me)	26%	Yes

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GT Distributors, Inc.	Brooking Industries (discount plus addl. shipping charges)	26%	Yes
GT Distributors, Inc.	Able2 - Show-Me (discount plus addl. shipping charges)	26%	Yes
NAFECO	NAFECO	25%	Yes
NAFECO	Federal	25%	No
NAFECO	Whelen	25%	No
GT Distributors, Inc.	Troy Products (discount plus addl. shipping charges)	24%	Yes
Emergency Vehicle Supply	Gamber Johnson	23%	Yes
Emergency Vehicle Supply	D&R Electronics	23%	No
NAFECO	Troy	20%	No
Emergency Vehicle Supply	Cast Products	20%	No
Emergency Vehicle Supply	Copeland Engineering	2%	Yes
NAFECO	Havishelds	18%	No
Emergency Vehicle Supply	Ledco	18%	Yes
Emergency Vehicle Supply	Santa Cruz Gunlocks	18%	Yes
Emergency Vehicle Supply	Carson Series	18%	Yes
Emergency Vehicle Supply	Troy Products	18%	No
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
GT Distributors, Inc.	ProGard Industries (discount plus addl. shipping charges)	16%	No
Emergency Vehicle Supply	Setina Product	14%	Yes
Emergency Vehicle Supply	Pro-Gard Police Products	12%	No
Emergency Vehicle Supply	Go Rhino MSRP Price Sheet	11%	Yes
GT Distributors, Inc.	Setina Mfg. (discount plus addl. shipping charges)	11%	No
GT Distributors, Inc.	Go Rhino (discount plus addl. shipping charges)	11%	Yes
Fleet Safety Equipment, Inc.	Nova - Map	10%	No
Ferrara Fire Apparatus, Inc.	Whelen	10%	No
NAFECO	Proguard	10%	No
GT Distributors, Inc.	Laguna Manuf. (discount plus addl. shipping charges)	1%	Yes
Emergency Vehicle Supply	AEDEC	1%	Yes

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Emergency Vehicle Supply	Laguna 3P	1%	Yes
GT Distributors, Inc.	Big Sky Racks (discount plus addl. shipping charges)	1%	No
Emergency Vehicle Supply	PUGS Cabinet Systems, Texas Agency Pricelist	0%	Yes

8 Discount Off Catalog/Pricelist for Tear Gas/Mace, Etc.

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Pepperball Technologies (discount plus addl. shipping charges and/or hazmat charges)	16%	Yes
GT Distributors, Inc.	Defense Technologies - BAE (discount plus addl. shipping charges and/or hazmat charges)	15%	Yes
NAFECO	In Your Face	10%	Yes

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9 Discount Off Catalog/Pricelist for Night Vision/Thermal Imaging Eq.

Vendor	Vendor Catalog Info	Percent Discount	Award
Metro Fire Apparatus Specialists, Inc.	Bullard Thermal Imaging Pricelist, accessories only (no cameras)	7%	No
Dooley Tackaberry, Inc.	Scott	7%	No
John Wright Associates, Inc.	FLIR Commercial Vision Systems	5%	Yes
GT Distributors, Inc.	Bullard Thermal Imaging	4%	No
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	MSA	23%	Yes
Dooley Tackaberry, Inc.	Scott Parts List	2%	No
Ferrara Fire Apparatus, Inc.	Bullard	15%	Yes
Armasco, Inc.	MSA Safety Equipment Catalog	15%	No
Dooley Tackaberry, Inc.	Draeger	13%	Yes
GT Distributors, Inc.	L3-EOTech	11%	Yes
GT Distributors, Inc.	ATN	10%	Yes
GT Distributors, Inc.	ITT/Night Vision System	10%	Yes
Ferrara Fire Apparatus, Inc.	Scott Health & Safety	10%	Yes
NAFECO	Kroll	10%	Yes
John Wright Associates, Inc.	Extended Warranty Items for FLIR Commercial Vision Systems	0%	Yes
Metro Fire Apparatus Specialists, Inc.	Bullard Thermal Imaging Pricelist, cameras	0%	No
Wilson Fire/Rescue	Wilson Fire Pricelist	0%	Yes

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10 Discount Off Catalog/Pricelist for Flashlights, Batteries, Etc.

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Maglite	9%	No
Emergency Vehicle Supply	Fire Research	8%	Yes
Dooley Tackaberry, Inc.	Koehler	7%	Yes
GT Distributors, Inc.	Streamlight	55%	Yes
GT Distributors, Inc.	First Light	5%	Yes
GT Distributors, Inc.	AE Light	5%	Yes
Dooley Tackaberry, Inc.	Duracell	5%	Yes
Dooley Tackaberry, Inc.	Pelican	45%	Yes
NAFECO	Pelican	40%	Yes
Emergency Vehicle Supply	Streamlight	40%	No
Dooley Tackaberry, Inc.	Streamlight	31%	No
GT Distributors, Inc.	Inova	29%	Yes
GT Distributors, Inc.	Insight Technology	27%	Yes
NAFECO	NAFECO	25%	Yes
NAFECO	Streamlight	25%	No
Emergency Vehicle Supply	Unity Manufacturing	23%	No
Emergency Vehicle Supply	Maglite Retail Pricelist	23%	Yes
GT Distributors, Inc.	SureFire	21%	Yes
GT Distributors, Inc.	Pelican Products	20%	No
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Armasco, Inc.	Streamlight	15%	No
John Wright Associates, Inc.	Bayco Nightstick	10%	Yes
Wildfire Truck & Equipment Sales	Advantage Lights	10%	Yes
NAFECO	Maglight	10%	Yes
Ferrara Fire Apparatus, Inc.	Streamlight	10%	No

11 Discount Off Catalog/Pricelist for Bicycle Patrol Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
NAFECO	NAFECO	25%	Yes
NAFECO	Olympic	10%	Yes

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12 Discount Off Catalog/Pricelist for Handcuffs & Restraints

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Hiatt Thompson	29%	Yes
GT Distributors, Inc.	Peerless Handcuff Company	29%	Yes
GT Distributors, Inc.	Hiatt - BAE	22%	Yes
GT Distributors, Inc.	Smith & Wesson Handcuffs	21%	Yes
GT Distributors, Inc.	C&S	2%	Yes
GT Distributors, Inc.	Nik Public Safety (BAE/Armor Forensics)	11%	Yes
GT Distributors, Inc.	Humane Restrain	11%	Yes
NAFECO	Smith & Wesson	10%	No
NAFECO	ASP	10%	Yes
NAFECO	Kroll	10%	Yes

13 Discount Off Catalog/Pricelist for Scopes & Binoculars

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Aimpoint	7%	Yes
GT Distributors, Inc.	Nikon	34%	Yes
GT Distributors, Inc.	Simmons	29%	Yes
GT Distributors, Inc.	Trugio	29%	Yes
GT Distributors, Inc.	Bushnell	29%	Yes
GT Distributors, Inc.	Nitrex	27%	Yes
GT Distributors, Inc.	Meprolight	27%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
GT Distributors, Inc.	Trijicon	18%	Yes
GT Distributors, Inc.	Leupold	17%	Yes
NAFECO	Bushnell	10%	No
NAFECO	Nikon	10%	No
NAFECO	Kroll	10%	Yes
GT Distributors, Inc.	Steiner	0%	Yes

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14 Discount Off Catalog/Pricelist for Alcohol & Drug Testing Products

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	CMI	5%	Yes
GT Distributors, Inc.	Drager Safety	5%	Yes
GT Distributors, Inc.	Nik Public Safety (BAE/Armor Forensics)	11%	Yes

15 Discount Off Catalog/Pricelist for Targets

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Speedwell Targets	14%	Yes

16 Discount Off Catalog/Pricelist for Finger Print Equipment & Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Evi-Paq	1%	Yes
GT Distributors, Inc.	Lightning Powder	0%	Yes
GT Distributors, Inc.	Armor Forensics - BAE	0%	Yes
GT Distributors, Inc.	Sirchie	0%	Yes
GT Distributors, Inc.	Identicator	0%	Yes

17 Discount Off Catalog/Pricelist for Knives & Tools

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Black Hawk	30%	Yes
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	Columbia River	24%	Yes
GT Distributors, Inc.	Buck Knives	22%	Yes
GT Distributors, Inc.	Spyderco	22%	Yes
GT Distributors, Inc.	Benchmade	22%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
GT Distributors, Inc.	Gerber	11%	Yes
NAFECO	Leatherman	10%	Yes

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18 Discount Off Catalog/Pricelist for Uniforms & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Spiewak	5%	Yes
GT Distributors, Inc.	Liberty Uniform Manufacturing Co., Inc.	39%	Yes
GT Distributors, Inc.	Under Armor	37%	Yes
GT Distributors, Inc.	Elbeco	32%	Yes
GT Distributors, Inc.	5.11 Tactical	28%	Yes
NAFECO	NAFECO	25%	Yes
NAFECO	Southeastern	25%	Yes
NAFECO	Dickies	25%	Yes
GT Distributors, Inc.	Tact Squad	24%	Yes
GT Distributors, Inc.	Mocean	24%	Yes
NAFECO	Workrite	20%	Yes
GT Distributors, Inc.	Neese Industries	15%	No
Miller Uniforms & Emblems Inc.	Blaver	15%	Yes
NAFECO	Lion Apparel	15%	Yes
GT Distributors, Inc.	Propper	11%	Yes

19 Discount Off Catalog/Pricelist for Weather Monitoring Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Armasco, Inc.	Coastal Environmental Systems WeatherPak Weather Stations for 1st Responders	5%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
Ferrara Fire Apparatus, Inc.	Grainger	0%	No

20 Discount Off Catalog/Pricelist for Red Light Monitoring Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
LaserCraft Inc.	LaserCraft	5%	Yes

21 Discount Off Catalog/Pricelist for Speed Enforcement Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
LaserCraft Inc.	LaserCraft	5%	Yes

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22 Discount Off Catalog/Pricelist for all Misc. Public Safety Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Fleet Safety Equipment, Inc.	Truck Vault	8%	Yes
GT Distributors, Inc.	Premier Crown	8%	Yes
GT Distributors, Inc.	Rolatape	7%	Yes
John Wright Associates, Inc.	Northland Security MII Flashcam	5%	Yes
GT Distributors, Inc.	Command Concepts	5%	Yes
GT Distributors, Inc.	Command Arms	5%	Yes
GT Distributors, Inc.	Buffer Tech/Tango Down	5%	Yes
GT Distributors, Inc.	Crimson Trace	5%	Yes
GT Distributors, Inc.	Arms, Inc.	5%	Yes
GT Distributors, Inc.	Mesa Tactical	5%	Yes
GT Distributors, Inc.	Magpul	5%	Yes
GT Distributors, Inc.	Mako Security	5%	Yes
GT Distributors, Inc.	Ridgeline	5%	Yes
Digital 2000, Inc.	Digital 2000 Catalog	45%	Yes
GT Distributors, Inc.	Safariland - BAE (duty gear)	40%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc., ProLaser III	36.97%	Yes
GT Distributors, Inc.	Gould & Goodrich	36%	Yes
GT Distributors, Inc.	Saunders Form Holders	36%	Yes
GT Distributors, Inc.	Viking Tactics	34%	Yes
GT Distributors, Inc.	Seer Products	34%	Yes
GT Distributors, Inc.	Garrett (Discount plus possible additoinal shipping)	31%	Yes
GT Distributors, Inc.	Uncle Mike's - Bushnell	31%	Yes
GT Distributors, Inc.	Stoney Point - Bushnell (see Uncle Mike's Catalog)	30%	Yes
GT Distributors, Inc.	Pro-Line	30%	Yes
GT Distributors, Inc.	Outers - ATK	30%	Yes
GT Distributors, Inc.	Bianchi International - BAE	30%	Yes
GT Distributors, Inc.	Blackinton	30%	Yes
GT Distributors, Inc.	Fobus	30%	Yes
GT Distributors, Inc.	Gunslick	30%	Yes

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GT Distributors, Inc.	Bore Snake-Bushnell (see Uncle Mike's Catalog)	29%	Yes
GT Distributors, Inc.	Bolle-Bushnell (see Uncle Mike's Catalog)	29%	Yes
GT Distributors, Inc.	Sperian - Howard Leight	29%	Yes
GT Distributors, Inc.	Butler Creek-Bushnell (see Uncle Mike's Catalog)	29%	Yes
GT Distributors, Inc.	Smith & Warren	29%	Yes
GT Distributors, Inc.	Ring's - Blue Guns	29%	Yes
GT Distributors, Inc.	DeSantis	29%	Yes
GT Distributors, Inc.	Otis	29%	Yes
GT Distributors, Inc.	Protech Fear The Gear - BAE	29%	Yes
GT Distributors, Inc.	Kleen Bore - BAE	29%	Yes
GT Distributors, Inc.	Ramline	27%	Yes
GT Distributors, Inc.	Shooter's Ridge	27%	Yes
GT Distributors, Inc.	D&K	26%	Yes
GT Distributors, Inc.	ESS	26%	Yes
GT Distributors, Inc.	Spec Ops Brand	25%	Yes
GT Distributors, Inc.	CW Nielson	25%	Yes
Fleet Safety Equipment, Inc.	Pro-Gard	25%	Yes
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	Dutyman	24%	Yes
GT Distributors, Inc.	Break Free - BAE	24%	Yes
GT Distributors, Inc.	AmeriGlo	24%	Yes
GT Distributors, Inc.	Strong	24%	Yes
GT Distributors, Inc.	Speedfeed - BAE	24%	Yes
GT Distributors, Inc.	Orion Safety Products (discount plus addl. shipping charges and/or hazmat charges)	21%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
GT Distributors, Inc.	Stallion Leather	20%	Yes
GT Distributors, Inc.	Pro-Lok	2%	Yes
GT Distributors, Inc.	Lasermax	2%	Yes
Emergency Vehicle Supply	Stinger Spike Sytems, small fleet	2%	Yes

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GT Distributors, Inc.	GG & G	2%	Yes
GT Distributors, Inc.	Precision Gun Specialties	17%	Yes
GT Distributors, Inc.	Ripoffs	16%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
NAFECO	Badges/Brass	15%	Yes
GT Distributors, Inc.	Galco	15%	Yes
GT Distributors, Inc.	Ear Phone Connection	15%	Yes
GT Distributors, Inc.	Eagle Industries	15%	Yes
GT Distributors, Inc.	Steck Manufacturing Co.	15%	Yes
GT Distributors, Inc.	Logistics Supply - Kidde products only	15%	Yes
Emergency Vehicle Supply	Jotto Desk Consoles Factory Pricelist	15%	No
GT Distributors, Inc.	Yankee Hill Machine Co.	13%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc., ProLite +	12.01%	Yes
Fleet Safety Equipment, Inc.	Setina	12%	No
Radio Communicaitons	BB08STNA	11.5%	No
GT Distributors, Inc.	Vltor	10%	Yes
NAFECO	Woolen	10%	Yes
NAFECO	Hamburger	10%	Yes
GT Distributors, Inc.	Wilderness Tactical	10%	Yes
GT Distributors, Inc.	TapCo	10%	Yes
GT Distributors, Inc.	L&R Mfg.	10%	Yes
Satellite Tracking of People LLC	BluTag Equipment & Consumable Item Human GPS Tracking Devices Catalog	10%	Yes
GT Distributors, Inc.	Maxpedition	10%	Yes
GT Distributors, Inc.	American Locker Security Systems	0%	Yes
Ferrara Fire Apparatus, Inc.	Ferrara Fire Apparatus, discounts vary	0%	No
Emergency Vehicle Supply	T3 Motion, Texas Agency Pricelist	0%	Yes
GT Distributors, Inc.	Tufloc	0%	Yes
Emergency Vehicle Supply	ACE K9 Hot-N-Pop System, MSRP plus shipping	0%	Yes

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Emergency Vehicle Supply	American Aluminum K9 Cages & Accessories, suggested retail pricelist plus shipping	0%	Yes
GT Distributors, Inc.	Priority Start/BLI International	0%	Yes
GT Distributors, Inc.	QuickClot-Z-Medica	0%	Yes
Emergency Vehicle Supply	Ray Allen K9 Cages & Accessories, suggested retail pricelist plus shipping	0%	Yes
GT Distributors, Inc.	Rook	0%	Yes

23 Discount Off Catalog/Pricelist for Breathing Apparatus

Vendor	Vendor Catalog Info	Percent Discount	Award
Armasco, Inc.	Draeger Pricelist	5%	No
Metro Fire Apparatus Specialists, Inc.	Sperian Fire Safety Group - Respiratory Div. SCBA Parts	3%	Yes
Dooley Tackaberry, Inc.	Scott (excludes Scott Test Equipment)	27%	Yes
Metro Fire Apparatus Specialists, Inc.	Sperian Fire Safety Group - Respiratory SCBA Div., parts excluded	17%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Armasco, Inc.	MSA Safety Equipment Catalog	15%	No
Dooley Tackaberry, Inc.	Draeger	13%	Yes
Ferrara Fire Apparatus, Inc.	Scott Health & Safety	10%	No
Wilson Fire/Rescue	Wilson Fire Pricelist	0%	Yes

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24 Discount Off Catalog/Pricelist for all Protective Clothing & Rescue Gear including Helmets and G

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Fyrepel	7%	Yes
Dooley Tackaberry, Inc.	MP Clothing	52%	Yes
Dooley Tackaberry, Inc.	MP Helmets	50%	Yes
Dooley Tackaberry, Inc.	Total Fire (helmets only)	50%	Yes
Dooley Tackaberry, Inc.	MP Gloves	45%	Yes
Dooley Tackaberry, Inc.	MP Hoods	45%	Yes
Dooley Tackaberry, Inc.	American Firewear	45%	Yes
Dooley Tackaberry, Inc.	Bullard (fire & rescue helmets only)	39%	Yes
GT Distributors, Inc.	Hatch Corp. - BAE	39%	Yes
SGS Industrial Supplies, Inc	Neese	35%	Yes
Metro Fire Apparatus Specialists, Inc.	Sperian Fire Safety Group - Fire Protective Clothing	33%	Yes
GT Distributors, Inc.	TurtleSkin	31%	Yes
Metro Fire Apparatus Specialists, Inc.	Bullard Fire & Rescue Helmets	30%	No
Dooley Tackaberry, Inc.	Ricochet	30%	Yes
GT Distributors, Inc.	Damascus	29%	Yes
Dooley Tackaberry, Inc.	LaCrosse	25%	Yes
NAFECO	NAFECO	25%	Yes
GT Distributors, Inc.	Franklin	20%	Yes
Ferrara Fire Apparatus, Inc.	Fire Dex	20%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	Yes
NAFECO	Lion Apparel	18%	Yes
NAFECO	AFW	16%	No
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Armasco, Inc.	MSA Safety Equipment Catalog	15%	No
Armasco, Inc.	Lakeland Chemical Protective Clothing	15%	Yes
NAFECO	Rescue Wear (Lion)	15%	Yes
NAFECO	Ricocatt	10%	No

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25 Discount Off Catalog/Pricelist for all Turnout Gear

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Fyrepel	7%	Yes
Dooley Tackaberry, Inc.	Total Fire	52%	Yes
Metro Fire Apparatus Specialists, Inc.	Sperian Fire Safety Group - Fire Protective Clothing	33%	Yes
NAFECO	Lion Apparel	27%	Yes
Ferrara Fire Apparatus, Inc.	Fire Dex	20%	Yes

26 Discount Off Catalog/Pricelist for all Fire Fighters Protective Boots

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Total Fire	45%	Yes
Dooley Tackaberry, Inc.	MP Boots	45%	Yes
Dooley Tackaberry, Inc.	Thorogood	30%	Yes
NAFECO	NAFECO	25%	Yes
NAFECO	Black Diamond	16%	Yes
NAFECO	Ranger	16%	Yes
NAFECO	Haix	16%	Yes
NAFECO	Thurogood	16%	No
Metro Fire Apparatus Specialists, Inc.	Haix Fire Boot Pricelist	15%	No
Ferrara Fire Apparatus, Inc.	Thorogood	10%	No

27 Discount Off Catalog/Pricelist for all Nomex Station Uniforms

Vendor	Vendor Catalog Info	Percent Discount	Award
NAFECO	NAFECO	25%	Yes
Ferrara Fire Apparatus, Inc.	Fire Dex	20%	Yes
NAFECO	Lion Apparel	15%	Yes
NAFECO	Workrite	12%	Yes
NAFECO	Tops	12%	Yes

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28 Discount Off Catalog/Pricelist for all Footwear

Vendor	Vendor Catalog Info	Percent Discount	Award
NAFECO	NAFECO	25%	Yes
Metro Fire Apparatus Specialists, Inc.	Haix EMS/Station Boots Pricelist	19%	Yes
Dooley Tackaberry, Inc.	Tingley	12%	Yes
NAFECO	Rocky	10%	No
NAFECO	Haix	10%	No
NAFECO	Magnum	10%	Yes
NAFECO	Red Back	10%	Yes
NAFECO	Bates	10%	No
Ferrara Fire Apparatus, Inc.	Thorogood	10%	No
NAFECO	5.11	10%	No

29 Discount Off Catalog/Pricelist for all Communication Devices & Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
SGS Industrial Supplies, Inc	Star Warning Systems PL09-01-06A	44%	Yes
SGS Industrial Supplies, Inc	Signal Vehicle Products PL09-01-06A	44%	Yes
Vista Com	Vista Com	3%	Yes
Fleet Safety Equipment, Inc.	Havis-Shields PL	26%	No
Fleet Safety Equipment, Inc.	Gambe & Johnson	22%	No
Dooley Tackaberry, Inc.	Stone Mountain	20%	Yes
Fleet Safety Equipment, Inc.	Jotto Desk Consoles, discount off factory price	20%	No
Wildfire Truck & Equipment Sales	Relm BK	20%	No
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
Armasco, Inc.	Con-Space Hardline Communications	10%	Yes
Armasco, Inc.	Con-Space Radio Accessories Guide	10%	Yes
S&P Communications	Zetron Fire Station Alerting System	10%	Yes

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30 Discount Off Catalog/Pricelist for all EMS Supplies & Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Laerdal Medical Corporation	Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
NAFECO	Safety Gloves	5%	Yes
NAFECO	NAFECO - EMS	25%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
GT Distributors, Inc.	Zoll	13%	Yes
NAFECO	Hartsine	10%	Yes
NAFECO	Cardiac Science	10%	No
NAFECO	AMBU	10%	Yes
NAFECO	Junkin	10%	Yes

31 Discount Off Catalog/Pricelist for all Portable Lighting Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	AE Light (Discount plus addl. shipping charges)	5%	Yes
NAFECO	Akron	37%	Yes
NAFECO	NAFECO	25%	Yes
Wildfire Truck & Equipment Sales	Kwik Rays/HS	21%	Yes
Fleet Safety Equipment, Inc.	Havis-Shields PL	20%	No
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	No
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Ferrara Fire Apparatus, Inc.	Akron	15%	No
NAFECO	Circle D	15%	Yes
Dooley Tackaberry, Inc.	Akron	12%	No
NAFECO	FRC	10%	Yes

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32 Discount Off Catalog/Pricelist for all Vehicle Light Bars, Sirens & Speakers

Vendor	Vendor Catalog Info	Percent Discount	Award
GT Distributors, Inc.	Cast Products (Discount plus addl. shipping charges)	47%	Yes
GT Distributors, Inc.	Sound Off (Discount plus addl. shipping charges)	45%	Yes
Fleet Safety Equipment, Inc.	Whelen PL08-OWD	44%	Yes
GT Distributors, Inc.	Whelen (Discount plus addl. shipping charges)	44%	Yes
SGS Industrial Supplies, Inc	Signal Vehicle Products PL09-01-06A	44%	Yes
SGS Industrial Supplies, Inc	Star Warning Systems PL09-01-06A	44%	Yes
All America Sales Corporation	Code 3/Public Safety Equipment	40%	No
All America Sales Corporation	Tomar Electronics, Inc.	40%	Yes
All America Sales Corporation	Federal Signal Corp.	40%	No
GT Distributors, Inc.	Star Warning Systems (Signal Vehicle Prod.) (Discount plus addl. shipping charges)	37%	No
NAFECO	Code 3	35%	No
All America Sales Corporation	Jotto Desk	30%	Yes
GT Distributors, Inc.	Edison Light Products (Discount plus addl. shipping charges)	29%	Yes
NAFECO	Able 2	26%	Yes
GT Distributors, Inc.	Abel2 - Show-Me (Discount plus addl. shipping charges)	26%	Yes
GT Distributors, Inc.	Brooking Industries (Discount plus addl. shipping charges)	26%	Yes
NAFECO	Federal	26%	No
NAFECO	Wheelen	26%	Yes
NAFECO	NAFECO	25%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
Fleet Safety Equipment, Inc.	Nova Map	10%	No
Ferrara Fire Apparatus, Inc.	Whelen	10%	No

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33 Discount Off Catalog/Pricelist for all Uniforms

Vendor	Vendor Catalog Info	Percent Discount	Award
NAFECO	NAFECO	25%	Yes
NAFECO	Southeastern, 5.11	16%	Yes
NAFECO	Lion Apparel	16%	Yes
NAFECO	Workrite, Proper, Dickies	16%	Yes

34 Discount Off Catalog/Pricelist for all Gas Detection Devices

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Scott Parts List	7%	Yes
Dooley Tackaberry, Inc.	BW Parts List	7%	No
NAFECO	Biosystems	5%	Yes
Dooley Tackaberry, Inc.	Scott	27%	Yes
NAFECO	NAFECO	25%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	Yes
Dooley Tackaberry, Inc.	MSA	20%	No
SGS Industrial Supplies, Inc	BW Technologies	20%	Yes
Dooley Tackaberry, Inc.	BW	19%	No
Armasco, Inc.	MSA Safety Equipment Catalog	15%	No
Dooley Tackaberry, Inc.	Draeger	13%	Yes
Ferrara Fire Apparatus, Inc.	Scott Health & Safety	10%	No

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35 Discount Off Catalog/Pricelist for all Fire Hose & Nozzles

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Key	8%	No
Dooley Tackaberry, Inc.	Akron	41%	Yes
Dooley Tackaberry, Inc.	Snap-Tite	40%	Yes
Metro Fire Apparatus Specialists, Inc.	Snap Tite Fire Hose	40%	Yes
Dooley Tackaberry, Inc.	Elkhart	39%	Yes
NAFECO	Kocheck	33%	No
NAFECO	Akron, Elkhart, Harrington	28%	No
NAFECO	NAFECO	25%	Yes
Metro Fire Apparatus Specialists, Inc.	Task Force Tips Pricelist	23%	Yes
Dooley Tackaberry, Inc.	Akron Parts List	21%	Yes
Wildfire Truck & Equipment Sales	Pro-Tech	20%	No
Dooley Tackaberry, Inc.	Snap-Tite Hardware List	15%	Yes
NAFECO	Key Hose	10%	Yes
Ferrara Fire Apparatus, Inc.	Key	10%	Yes

36 Discount Off Catalog/Pricelist for all Fire Extinguishers

Vendor	Vendor Catalog Info	Percent Discount	Award
Ferrara Fire Apparatus, Inc.	Buckeye	5%	Yes
Dooley Tackaberry, Inc.	Ansul	45%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No

37 Discount Off Catalog/Pricelist for all Class A Knock Down Fire Fighting Foam

Vendor	Vendor Catalog Info	Percent Discount	Award
Dooley Tackaberry, Inc.	Ansul	52%	Yes
Ferrara Fire Apparatus, Inc.	Buckeye	5%	Yes
Dooley Tackaberry, Inc.	Microblaze	17%	Yes

38 Discount Off Catalog/Pricelist for all Training Materials & Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Laerdal Medical Corporation	Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	Yes

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39 Discount Off Catalog/Pricelist for all Optical Emergency Traffic Pre-Emption Supplies & Eq.

Vendor	Vendor Catalog Info	Percent Discount	Award
Texas Highway Products	Strobecom Equipment	5%	Yes
GT Distributors, Inc.	Whelen Mfg.	43%	Yes
Fleet Safety Equipment, Inc.	Whelen PL08-OWD	40%	No
GT Distributors, Inc.	Able2 - Show-Me	26%	Yes
NAFECO	NAFECO	25%	Yes
Fleet Safety Equipment, Inc.	Nova Map	10%	No

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40 Discount Off Catalog/Pricelist for all Other Fire House Equipment & Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Metro Fire Apparatus Specialists, Inc.	Paratech Rescu Support Systems, Vehicle Stabilization, Maxiforce Lift Bags & Air Cushions (EXCLUSIONS: pneumatic tools, forcible entry, fire fighting tools & inflatable leak kits)	7%	Yes
Laerdal Medical Corporation	Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
NAFECO	Spillfitter	5%	Yes
NAFECO	Hale Pumps, parts only	5%	Yes
NAFECO	Lion Total Care	5%	Yes
Dooley Tackaberry, Inc.	Harrington	45%	Yes
Dooley Tackaberry, Inc.	Kochek	45%	Yes
Metro Fire Apparatus Specialists, Inc.	Super Vac Command Light Pricelist	3%	Yes
Metro Fire Apparatus Specialists, Inc.	Holmatro Rescue Equipment	3%	Yes
NAFECO	NAFECO	25%	Yes
Armasco, Inc.	Aramasco Vol. 11 Full Line	20%	Yes
SGS Industrial Supplies, Inc	SGS Wholesale Government	16%	No
NAFECO	Hale Pumps, excludes parts	15%	Yes
Dooley Tackaberry, Inc.	Draeger (excludes Exit Trackers)	13%	Yes
NAFECO	Ready Rack	10%	Yes
NAFECO	Eagle Compressors	10%	Yes
NAFECO	Zico	10%	Yes
Wilson Fire/Rescue	Wilson Fire Pricelist	0%	Yes
Fleet Safety Equipment, Inc.	FS Cam In Car Digital Camera	0%	Yes
Ferrara Fire Apparatus, Inc.	Ferrara Fire Apparatus, discounts vary	0%	No

Proposal # 284-08 Public Safety Fire House Supplies Vendor Analysis

		All America Sales	Armasco Inc	Digital 2000	Dooley Tackaberry	Emergency Vehicle Supply
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	Yes
HUB Vendor	Yes/No	No	No	Yes	No	No
Price Competitiveness	25	22	22	22	22	22
Vendor Reputation/Past Performance	25	25	22	22	25	22
Product Quality and Packaging	15	15	15	15	15	15
Overall Cost to Acquire Products	15	15	15	15	10	15
Vendors Return Policy/Warranties	10	10	10	5	10	5
Sales, Delivery, and Service Locations	10	10	10	10	10	10
	100	97	94	89	92	89

		Ferrara Fire	Fleet Safety	GT Distributors	John Wright	Kustom Signals
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	Yes
HUB Vendor	Yes/No	No	No	No	No	No
Price Competitiveness	25	22	22	22	22	22
Vendor Reputation/Past Performance	25	25	25	25	22	22
Product Quality and Packaging	15	15	15	15	15	15
Overall Cost to Acquire Products	15	15	15	10	15	15
Vendors Return Policy/Warranties	10	10	5	5	10	10
Sales, Delivery, and Service Locations	10	10	10	10	10	10
	100	97	92	87	94	94

		Laerdal Medical	LaserCraft	Metro Fire	Miller Uniform	NAFECO
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	Yes
HUB Vendor	Yes/No	No	No	No	No	No
Price Competitiveness	25	22	22	22	22	22
Vendor Reputation/Past Performance	25	25	22	22	22	25
Product Quality and Packaging	15	15	15	15	15	15
Overall Cost to Acquire Products	15	10	15	15	10	10
Vendors Return Policy/Warranties	10	5	10	10	10	5
Sales, Delivery, and Service Locations	10	10	10	10	10	10
	100	87	94	94	89	87

		Radio Comm	S&P Comm	Satellite Tracking	SGS Industrail	TCB Surveillance
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	No
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	
HUB Vendor	Yes/No	No	No	No	No	
Price Competitiveness	25	10	22	22	22	
Vendor Reputation/Past Performance	25	25	25	22	22	
Product Quality and Packaging	15	15	15	15	15	
Overall Cost to Acquire Products	15	15	15	15	15	
Vendors Return Policy/Warranties	10	5	5	10	5	
Sales, Delivery, and Service Locations	10	10	10	10	10	
	100	80	92	94	89	

Proposal # 284-08 Public Safety Fire House Supplies Vendor Analysis

	Max Points	Texas Highway	Vista Com	Walters Group	Wildfire Truck	Wilson Fire
Responsive Proposal	Yes/No	Yes	Yes	No	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes		Yes	Yes
HUB Vendor	Yes/No	No	No		No	No
Price Competitiveness	25	22	22		22	22
Vendor Reputation/Past Performance	25	25	22		22	25
Product Quality and Packaging	15	15	15		15	15
Overall Cost to Acquire Products	15	15	15		15	10
Vendors Return Policy/Warranties	10	5	10		5	5
Sales, Delivery, and Service Locations	10	10	10		10	10
	100	92	94		89	87