

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Catalog Award Report for Pipe Bursting Equipment #286-08

1 Discount Off Static Pipe Bursting Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
TT Technologies, Inc.	Static Pipe Bursting Equipment	20%	Yes

2 Discount Off Pneumatic Pipe Bursting Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
TT Technologies, Inc.	Pneumatic Non-Reversing Pipe Bursting Equipment	20%	Yes
Earth Tool Company LLC	US Hammerhead Price Book	10%	Yes

3 Discount Off Reversible Pneumatic Pipe Bursting Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
TT Technologies, Inc.	Pneumatic Reversing Pipe Bursting Equipment	20%	Yes
Earth Tool Company LLC	US Hammerhead Price Book	10%	Yes

4 Discount Off All Other Types of Pipe Bursting Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
TT Technologies, Inc.	Lateral Pipe Bursting Equipment	20%	Yes
Earth Tool Company LLC	US Hammerhead Price Book	10%	Yes

Proposal # 286-08 Pipe Bursting Equipment Vendor Analysis

	Max Points	Earth Tool Company	TT Technologies
Responsive Proposal	Yes/No	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes
HUB Vendor	Yes/No	No	No
Price Competitiveness	25	22	22
Vendor Reputation/Past Performance	25	22	22
Product Quality and Packaging	15	15	15
Overall Cost to Acquire Products	15	10	15
Vendors Return Policy/Warranties	10	10	10
Sales, Delivery, and Service Locations	10	10	10
	100	89	94