

The Local Government Purchasing Cooperative

For the Period 11/1/2006 to 10/31/2009

Final Catalog Award Report for Office Supplies & Equipment #254-06

I Discount Off Catalog/Price List for General Office Supplies (stock items)

Vendor	Vendor Catalog Info	Percent Discount	Award
Jones & Cook Stationers	65% Discount Off Jones & Cook Stationers United Stationers Catalog	65%	No
Corporate Express of Texas, Inc.	65% Discount Off Corporate Express Office Solutions Source Book	65%	Yes
Staples Business Advantage	62% Discount Off Staples 2006 The Catalog for general office supplies	62%	Yes
Nolans Office Products, Inc.	55% Discount Off United Stationers Office Products Catalog (excludes toners and non-office supply items)	55%	No
The Write Shop, Inc.	40% Discount Off United Stationers Catalog for office supplies	40%	No
The Write Shop, Inc.	40% Discount Off IS Group Catalog for office supplies	40%	No
Staples Business Advantage	40% Discount Off Staples 2006 The Catalog for remanufactured toner	40%	Yes
Xerox Corporation (Paper)	35% to 62% Discount Off Xerox Pricelist for HP compatible cartridges	35% to 62%	No
Dewitt Poth & Son	30% Discount Off Dewitt Poth and Sons Pricelist	30%	No
Gateway Printing & Office Supply	27% Discount Off Gateway Printing & Office Supply Catalog	27%	No
Gulf Coast Paper Company	25% to 65% Discount Off Gulf Coast Office Supplies Catalog	25% to 65%	No
Staples Business Advantage	25% Discount Off Staples 2006 The Catalog for new toner	25%	Yes
A&W Office Supply, Inc.	20% to 41% Discount Off SP Richards/A&W Office Supply Catalog	20% to 41%	No
The Ink Hut	2% Discount Off The Ink Hut Pricing Guide	2%	No
Empire Paper Company	17% Discount Off Big Savings Catalog	17%	No
Concho Business Solutions	15% to 80% Discount Off Concho Business Solutions General Line Catalog	15% to 80%	No

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V-Quest Office Machines & Supplies	15% Discount Off V-Quest Office Machines & Supplies	15%	Yes
SAV-ON Office Supplies	10% Discount Off Sav-On Pricelist	10%	No
V-Quest Office Machines & Supplies	10% Discount Off V-Quest Office Machines and Supplies Catalog for remanufactured toner	10%	Yes
The Write Shop, Inc.	10% Discount Off Dallas Pen Catalog for office supplies	10%	No
Quill Corporation	10% Column in Quill Semi-Annual #044 Catalog for furniture and office machines	10%	No
V-Quest Office Machines & Supplies	0% Discount Off V-Quest Catalog for new toner and ink	0%	Yes
Rio Grande Valley Office Products	0% Discount Off SP Richards Matrix Priced Rio Grande Valley Office Products Catalog (catalog already discounted)	0%	No

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2 Discount Off Catalog/Price List for Office Equipment and Business Electronics (stock items)

Vendor	Vendor Catalog Info	Percent Discount	Award
Corporate Express of Texas, Inc.	65% Discount Off Corporate Express Office Solutions Source Book	65%	Yes
Concho Business Solutions	43% Discount Off Concho Business Solutions General Line Catalog	43%	No
Staples Business Advantage	40% Discount Off Staples 2006 The Catalog	40%	Yes
Dewitt Poth & Son	30% Discount Off Dewitt Poth and Sons Pricelist	30%	No
Gateway Printing & Office Supply	27% Discount Off Gateway Printing & Office Supply Catalog	27%	No
Gulf Coast Paper Company	25% to 65% Discount Off Gulf Coast Office Supplies Catalog	25% to 65%	No
A Photo Identification	20% Discount Off Identification Solutions Pricelist (MSRP)	20%	No
Nolans Office Products, Inc.	20% Discount Off United Stationers Office Products Catalog	20%	No
A&W Office Supply, Inc.	20% Discount Off SP Richards/A&W Office Supply Catalog	20%	No
A Photo Identification	20% Discount Off Identification Solutions Pricelist (MSRP)	20%	Yes
Empire Paper Company	17% Discount Off Big Savings Catalog	17%	No
Jones & Cook Stationers	15% Discount Off Jones & Cook Stationers United Stationers Catalog	15%	No
V-Quest Office Machines & Supplies	15% Discount Off V-Quest Office Machines and Supplies Catalog	15%	Yes
Pitney Bowes	13.25% to 58% Discount Off Pitney Bowes Master Price Book	13.25% to 58%	Yes
SAV-ON Office Supplies	10% Discount Off Sav-On Pricelist	10%	No
Quill Corporation	10% Column in Quill Semi-Annual #044 Catalog for computer hardware, software and peripherals and sale items	10%	No
Rio Grande Valley Office Products	0% Discount Off SP Richards Matrix Priced Rio Grande Valley Office Products Catalog (catalog already discounted)	0%	No

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3 Discount Off Catalog/Price List for All Other Office Products (stock items)

Vendor	Vendor Catalog Info	Percent Discount	Award
Corporate Express of Texas, Inc.	65% Discount Off Corporate Express Office Solutions Source Book	65%	Yes
G & P Office furniture	55% Discount Off Hon Catalog for items not ordered from factory	55%	No
Concho Business Solutions	47% Discount Off Concho Business Solutions General Line Catalog	47%	No
Nolans Office Products, Inc.	45% Discount Off Global The Total Office Catalog (freight free, installation extra)	45%	No
Staples Business Advantage	42% Discount Off Staples 2006 The Catalog	42%	Yes
Computer Comforts	40% Discount Off Computer Comforts Retail Pricelist for office furniture	40%	No
A&W Office Supply, Inc.	36% to 49% Discount Off SP Richards/A&W Office Supply Catalog	36% to 49%	No
Dewitt Poth & Son	30% Discount Off Dewitt Poth and Sons Pricelist	30%	No
Gateway Printing & Office Supply	27% Discount Off Gateway Printing & Office Supply Catalog	27%	No
Gulf Coast Paper Company	25% to 65% Discount Off Gulf Coast Office Supplies Catalog	25% to 65%	No
South Texas School Furniture	25% Discount Off Office Furniture Planning Guide	25%	No
Indeco Sales, Inc.	25% Discount Off United Stationers	25%	No
Jones & Cook Stationers	25% Discount Off Jones & Cook Stationers United Stationers Catalog	25%	No
Indeco Sales, Inc.	25% Discount Off Mid-Continent Office Distributors	25%	No
A Photo Identification	20% Discount Off Identification Solutions Pricelist (MSRP)	20%	No
Nolans Office Products, Inc.	20% Discount Off USSCO Office Products Catalog (freight free, installation extra)	20%	No
Empire Paper Company	17% Discount Off Big Savings Catalog	17%	No

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V-Quest Office Machines & Supplies	15% Discount Off V-Quest Office Machines and Supplies Catalog	15%	Yes
SAV-ON Office Supplies	10% Discount Off Sav-On Pricelist	10%	No
Quill Corporation	0% Discount Off Quill Semi-Annual Catalog	0%	No
Rio Grande Valley Office Products	0% Discount Off SP Richards Matrix Priced Rio Grande Valley Office Products Catalog (catalog already discounted). Freight charge applied to all non-UPSable furniture	0%	No

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4 Discount Off Catalog/Price List for All Office Products -- supplies, equipment, etc. (non-stock items)

Vendor	Vendor Catalog Info	Percent Discount	Award
Jones & Cook Stationers	65% Discount Off Jones & Cook Stationers United Stationers Catalog	65%	No
Corporate Express of Texas, Inc.	55% Discount Off United Stationers Pricelist	55%	Yes
Indeco Sales, Inc.	40% Discount Off Hon, Whitehall, United Chair, Indiana Desk, Inwood, LaCasse, BATT/Best Rite, Right Angle	40%	No
Dewitt Poth & Son	30% Discount Off Dewitt Poth and Sons Pricelist	30%	No
Staples Business Advantage	30% Discount Off Staples 2006 The Catalog	30%	Yes
Gateway Printing & Office Supply	27% Discount Off Gateway Printing & Office Supply Catalog	27%	No
G & P Office furniture	26% Discount Off United Stationers Catalog	26%	No
Gulf Coast Paper Company	25% to 65% Discount Off Gulf Coast Office Supplies Catalog	25% to 65%	No
Indeco Sales, Inc.	25% Discount Off Basyx List Price	25%	No
Nolans Office Products, Inc.	20% Discount Off United Stationers Office Products Catalog	20%	No
A Photo Identification	20% Discount Off Identification Solutions Pricelist (MSRP)	20%	No
A&W Office Supply, Inc.	20% Discount Off SP Richards/A&W Office Supply Catalog	20%	No
Empire Paper Company	17% Discount Off Big Savings Catalog	17%	No
Concho Business Solutions	15% to 80% Discount Off Concho Business Solutions General Line Catalog	15% to 80%	No
Rio Grande Valley Office Products	15% Discount Off SP Richards Matrix Priced Rio Grande Valley Office Products for non-cataloged items	15%	No
V-Quest Office Machines & Supplies	15% Discount Off V-Quest Office Machines and Supplies Catalog	15%	Yes
SAV-ON Office Supplies	10% to 71% Discount On United Stationers Consumer Priced Catalog	10% to 71%	No

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Quill Corporation	10% Column in Quill Semi-Annual #044 Catalog	10%	No
The Ink Hut	0% Discount Off The Ink Hut Pricing Guide	0%	No

Proposal #254-06

Office Supply Item Analysis Summary

Vendor Name	Total Specified Items	Items Quoted	Average Cost Per Item	Total Spec & Branded Products	Items Quoted	Average Cost Per Item	Price Floor
South Texas School Furniture	\$0.00	0	\$0.00				
Pitney Bowes	\$0.00	0	\$0.00				
A Photo ID	\$0.00	0	\$0.00				
Xerox	\$0.00	0	\$0.00				
Sav-On Office Supplies	\$0.00	0	\$0.00				
Corporate Express	\$756.92	25	\$30.28	\$733.98	25	\$29.36	7%
V-Quest Office Machine & Supplies	\$767.41	25	\$30.70	\$702.07	25	\$28.08	7%
Concho Business Solution	\$809.70	25	\$32.39	\$794.33	25	\$31.77	0%
Gulf Coast Paper	\$822.47	25	\$32.90	\$798.70	25	\$31.95	5%
Staples	\$893.98	25	\$35.76	\$748.07	25	\$29.92	1%
The Write Shop	\$1,010.66	25	\$40.43				
Dewitt Poth & Son	\$1,018.36	25	\$40.73				
Rio Grande Valley Office Products	\$860.31	21	\$40.97				
A&W Office Supply	\$1,028.34	25	\$41.13				
Gateway Printing & Office Supply	\$1,066.52	25	\$42.66				
Empire Paper	\$709.04	16	\$44.32				
Jones & Cook Stationers	\$1,126.22	24	\$46.93				
Nolans Office Products	\$1,157.90	24	\$48.25				
Quill	\$612.25	7	\$87.46				
G&P Office Furniture	\$229.95	2	\$114.98				
Indeco Sales	\$306.60	2	\$153.30				

**Proposal #254-06
Office Supply Item Analysis**

Item No.	Specified Brand (or equal)	Part #	Description	U of M	A&W Office Supply, Inc. as specified	Gulf Coast Paper Co. as specified	Concho Bus. Sol. as specified	Rio Grande Valley as specified	Rio Grande Valley non-specified	Nolans Off. Prod. products as specified	Nolans Off. Prod. non-specified	V-Quest Off. Mach. as specified	Staples as specified	Empire Paper as specified	Empire Paper non-specified	Quill as specified	Quill non-specified	Corporate Express as specified	Dewitt Poth as specified	Jones & Cook as specified	Jones & Cook non-specified	Gateway Prntng as specified	The Write Shop as specified	Median Price Spec Items	Corporate Express Spec & Brand	Staples Spec & Brand	Gulf Coast Spec & Generic	V-Quest Spec & Generic	Concho Spec & Generic	
1	Rayovac	RAYALAAA	Battery, AAA, alkaline, package of 16	PKG	\$11.52	\$5.09	\$12.24 (18 instead of 16)		\$10.99	\$6.24		\$9.34 (18 instead of 16)	\$6.72	\$9.12			\$11.69	6.56	10.35		\$5.04 (18 per pk)	\$10.51 (18 ea)		\$7.68	\$8.40	\$ 6.56	\$7.93	\$8.32	\$9.34	\$7.80
2	Avery	AVEW12135	Reinforced Insertable Tab Index Dividers, letter size, assorted tab colors, 5 tab	SET	\$0.90	\$0.89	\$0.94	\$1.19		\$0.99		\$1.01	\$1.07		\$0.99	\$1.16		0.53	0.84	\$0.53		\$1.11	\$0.91	\$0.97	\$ 0.64	\$1.07	\$17.34	\$0.84	\$0.86	
3	MMM	MMM81034X36	Tape, write-on invisible, 3/4" x 36 yards per roll, 1" core, per roll	ROLL	\$2.39	\$2.03	\$1.94	\$1.89		\$2.63		\$1.61	\$1.54		\$1.57		\$2.06	1.42	2.83	\$1.42		\$2.96	\$2.43	\$1.99	\$ 0.69	\$1.39	\$0.93	\$0.64	\$0.88	
4	BIC	BICWOF0012	Correction Fluid, multipurpose, white, quick dry, per bottle	BTL	\$1.17	\$1.16	\$1.29	\$1.19		\$1.29		\$1.09	\$1.40		\$1.24		\$1.61	0.7	1.39	\$0.70		\$1.47	\$1.19	\$1.22	\$ 0.61	\$1.08	\$0.63	\$0.59	\$1.17	
5	Sanford	SAN27005	Sharpie Highlighter, chisel tip, yellow, each	EA	\$0.55	\$0.47	\$0.44	\$0.65		\$0.60		\$0.55	\$0.35	\$0.54				0.35	0.65	\$0.33		\$0.68	\$0.56	\$0.55	\$ 0.29	\$0.33	\$3.96	\$0.50	\$5.93	
6	Acco	ACC72580	Jumbo Paper Clips, standard smooth, jumbo size, .045 gauge, 100 per box	BOX	\$0.76	\$0.48	\$0.43	\$0.79		\$0.84		\$0.67	\$0.91	\$0.66		\$1.01		0.45	0.9	\$0.45		\$0.94	\$0.77	\$0.77	\$ 0.35	\$0.49	0.48	\$0.38	\$0.60	
7	Smead	SMD11953	File Folder, letter size, top tab, single ply, 1/3 tab manila, 100 per box	BOX	\$28.75	\$20.98	\$21.00	\$24.44		\$18.69		\$24.44	\$20.13		\$6.88		\$8.09	10.06	20.12	\$10.06		\$20.99	\$17.25	\$20.13	\$ 6.22	\$10.44	\$11.74	\$4.66	\$4.47	
8	Swingline	SWI35108	Staples, standard, regular point, full-trip staples, 5000	BOX	\$2.69	\$0.72	\$0.54	\$0.89		\$1.75		\$0.76	\$1.89	\$0.74			\$3.05	0.94	1.88	\$0.94		\$1.96	\$1.61	\$1.28	\$ 1.07	\$0.79	\$0.55	\$0.50	\$1.19	
9	Fiskar	FSK98807097	Scissors, soft grip, 8" long, right/left hand, each	EA	\$9.62	\$10.43	\$10.80	\$12.99		\$10.60		\$11.04	\$11.41	\$10.78				5.71	11.41	\$5.71		\$11.90	\$9.78	\$10.60	\$ 5.53	\$3.13	10.43	\$2.37	\$2.10	
10	Maxell	MAX102411	Audio Tape, cassette, industrial grade, 60 minute	EA	\$1.10	\$0.99	\$0.99		\$1.15	\$0.84		\$0.98	\$0.91		\$0.95			0.45	0.9	\$1.10		\$0.94	\$0.97	\$0.97	\$ 0.45	\$0.58	0.99	\$1.10	\$2.87	
11	Papermate Mirado	PAP12132	Pencils, #2 Mirado Classic, per dozen	DOZ	\$1.65	\$1.31	\$0.75	\$1.29			\$2.47	\$1.10	\$1.96	\$1.07			\$2.78	0.98	1.95	\$0.98		\$2.04	\$1.67	\$1.48	\$ 0.77	\$1.23	\$0.66	\$0.59	\$1.13	
12	Sanford	SAN30001	Marker, Sharpie, fine tip, black, each	EA	\$0.71	\$0.59	\$0.60	\$0.56		\$0.78		\$0.48	\$0.46	\$0.48			\$0.52	0.44	0.84	\$0.42		\$0.88	\$0.72	\$0.58	\$ 0.35	\$0.45	\$0.24	\$0.42	\$0.53	
13	MMM	MMM655YW	Post-It-Notes, 3" x 5", yellow, 12 pads per	PKG	\$1.28	\$13.80	\$1.09	\$14.28		\$16.93		\$1.01	\$9.90	\$1.04		\$14.39		9.11	\$1.52 EA (not per pkg)	\$9.11		\$19.01	\$15.62	\$9.90	\$ 3.96	\$8.91	\$5.83	\$5.30	\$3.77	
14	Papermate	PAP33311	Ballpoint Stick Pens, black ink, per dozen	DOZ	\$3.68	\$1.29	\$1.03	\$1.39		\$2.39		\$1.29	\$0.86	\$1.15		\$1.34	1.34	2.58	\$1.29		\$2.69	\$2.21	\$1.34	\$ 1.09	\$0.86	\$0.83	\$0.76	\$1.80		
15	Swingline	SWI54501	Stapler, full strip, 210 staple capacity	EA	\$7.41	\$4.41	\$2.89	\$5.99		\$8.16		\$5.09	\$8.55	\$4.97			4.4	8.79	\$4.40		\$9.17	\$7.54	\$5.99	\$ 3.71	\$6.00	\$2.91	\$2.54	\$5.85		
16	Fellowes	FEL38221	Shredder, shreds up to 6,000 sheets per day, 7/32" strip, shreds 18-20 sheets per pass	EA	\$599.20	\$434.42	\$426.93	\$419.99		\$599.20		\$389.00	\$449.40	\$373.49		\$386.99		401.99	524.3	\$636.65		\$546.77	\$561.75	\$441.91	\$ 401.99	\$449.40	434.42	\$389.00	\$411.95	
17	Hon	HON 314PL	File Cabinet, four drawer, letter size file cabinet, 15" W X 26-1/2" D x 52" H	EA	\$182.60	\$169.32	\$175.96	\$193.95		\$265.60		\$168.29	\$192.56	\$165.92		\$199.99		172.64	232.4	\$249.00		\$242.36	\$199.20	\$193.26	\$ 172.64	\$104.39	169.32	\$151.29	\$179.85	
18	Rubbermaid	RUB29560	Office Wastebasket, heavy duty plastic, 7 gallon size,	EA	\$4.18	\$3.56	\$5.22	\$5.19		\$4.94		\$4.41	\$2.94	\$4.31		\$4.22	\$11.69	3.77	4.57	\$2.29		\$4.77	\$4.90	\$4.41	\$ 3.77	\$2.48	\$3.06	\$3.05	\$3.30	
19	Hon	HON7901AB12T	Office Task Chair, swivel base on casters, back height adjustment and back pivot, no arms, fabric	EA	\$98.45	\$91.29	\$94.87	\$109.99		\$143.20		\$93.49	\$125.30	\$94.61				93.08	125.3	\$134.26		\$130.67	\$107.40	\$107.40	\$ 76.52	\$115.99	\$80.40	\$84.99	\$100.65	
20	Sharp	SHREL334MB	Calculator, 10 digits display, 4 key memory, two key tax function	EA	\$12.79	\$11.35	\$11.51	\$12.99		\$14.39		\$11.04	\$6.00	10.8				8.39	11.19	\$13.59		\$11.67	\$11.99	\$11.59	\$ 4.50	\$5.39	11.35	\$8.32	\$9.59	
21	Avery	AVECV1110BK	Economy View Binder, clear overlay on front, spine & back, two interior storage pockets, 1" capacity, 8-1/2 X 11 sheet size	EA	\$3.49	\$1.89	\$1.95		\$1.99	\$3.84		\$1.69	\$2.02		\$1.82		\$5.03	2.07	4.14	\$2.07		\$4.32	\$3.55	\$2.07	\$ 2.00	\$2.02	\$1.58	\$2.80	\$4.56	
22	Avery	AVEVS1115BK	Slant-Ring View Binder, 1-1/2" capacity, 8-1/2 X 11 sheet size, four standard pockets	EA	\$5.74	\$5.38	\$5.35		\$6.49	\$6.32		\$5.52	\$6.82		\$5.39		\$7.64	3.41	6.81	\$3.41		\$4.74	\$5.84	\$5.63	\$ 4.15	\$2.23	\$3.29	\$4.92	\$5.73	
23	Sanford EXPO	SAN80074	Dry Erase Markers, low odor, 4 color set of green, black, red and blue, for use on dry-erase boards	SET	\$3.80	\$3.79	\$3.22	\$4.49		\$4.19		\$3.82	\$2.45	\$3.81		\$4.49		2.36	4.51	\$2.25		\$4.70	\$3.86	\$3.82	\$ 2.15	\$2.44	\$3.02	\$2.96	\$3.86	
24	Fellowes	FEL99114	Surge Suppressor, 2700 Joules, 8 outlets with phone/DSL protection plus ethernet	EA	\$41.67	\$34.90	\$38.55	\$43.79		\$41.67		\$37.22	\$36.47	\$36.35				24.79	36.46	\$44.28		\$38.03	\$39.07	\$38.03	\$ 24.79	\$17.99	\$19.43	\$21.24	\$31.25	
25	Quality Park	QUA69016	#10 Envelopes, white, commercial, V-flap, 20# paper stock, 4-1/8" x 9-1/2", 50 per box	BOX	\$2.24	\$1.93	\$1.61	\$2.38		\$1.82		\$1.81	\$1.96		\$8.84			0.98	3.25	\$0.98		\$1.75	\$2.19	\$1.93	\$ 9.18	\$1.06	\$6.99	\$2.97	\$2.64	
TOTALS					\$1,028.34	\$822.47	\$809.70	\$860.31	\$20.62	\$1,157.90	\$2.47	\$767.41	\$893.98	\$709.04	\$27.68	\$612.25	\$55.50	\$756.92	\$1,018.36	\$1,126.22	\$0.00	\$1,066.52	\$1,010.66	\$1.93	\$ 9.18	\$748.07	\$798.70	\$702.07	\$794.33	
# of Items Quoted					25	25	25	21	4	24	1	25	25	16	9	7	11	25	25	24	1	25	25	25	25	25	25	25	25	
Average Cost Per Item					\$41.13	\$32.90	\$32.39	\$40.97	\$5.16	\$48.25	\$2.47	\$30.70	\$35.76	\$44.32	\$3.08	\$87.46	\$5.05	\$30.28	\$40.73	\$46.93	\$0.00	\$42.66	\$40.43	\$29.36	\$29.92	\$31.95	\$28.08	\$31.77		