

The Local Government Purchasing Cooperative

For the Period 9/1/2008 to 8/31/2011

Final Catalog Award Report for Musical Instruments, Eq. , Supplies & Repair #301-08

I Discount Off Catalog For Sheet Music

Vendor	Vendor Catalog Info	Percent Discount	Award
Pender's Music Company	All printed catalogs (www.penders.com)	7%	Yes
Capshaw Olivas Music	Current Muic Publishers	6% to 10%	Yes
Montgomery County Music Center, In	All current manufacturers catalogs	5% to 35%	Yes
Rhythm Band Instruments	Rhythm Band Instruments	5%	Yes
Violins Etc	Harris Teller	25% to 40%	Yes
Hillje Music Center	All available vendors	20% to 50%	Yes
Brook Mays Music	All current USA based publishers of band/orch/books/music (no discount on any foreign music publisher)	20%	No
MusicTime Inc	MusicTime Catalogs (Instrumental, Choral, Music)	20%	Yes
Southwest Strings	Southwest Strings	20%	Yes
Music & Arts Center	Publisher's Suggested Retail	20%	Yes
King Music Company	King Music Co.	20%	Yes
The String and Horn Shop, Inc.	Fischer/Presser	15%	Yes
The String and Horn Shop, Inc.	Alfred	15%	Yes
The String and Horn Shop, Inc.	Kjos	15%	Yes
Sam Gibbs Music	Alfred, Mel Bay, Hal Leonard, FJH, Barnhouse	11%	Yes
Shar Products Company	Shar	10% to 40%	Yes
Sweet Pipes, Inc.	Sweet Pipes	10%	Yes
RBC Music Company, Inc.	RBC Music	10%	Yes
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10%	Yes
Southern Music Company	Southern Music	10%	Yes
South Texas Music Mart, Inc	Hal Leonard Corp.	0% to 20%	Yes
Ridglea Music Company	Publisher Catalog	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Jazz Ensemble Music	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Orchestra Music	0%	Yes
Swicegood Music Co.	All current publishers	0%	Yes
High School Music Service	Current Retail Pricelist	0%	Yes

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Williamson Music Co	Various Publishers	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Classroom Music	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Concert Band Music	0%	Yes
Johnny Paul's Music Shop, Inc.	Johnny Paul's Pricelist	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Solo/Ensemble Music	0%	Yes
McKay Music Company		0%	Yes
Luck's Music Library	Educational Catalog	0%	Yes
Luck's Music Library	Orchestra Catalog	0%	Yes
J. W. Pepper of Dallas/Fort Worth	Chroal Music	0%	Yes

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2 Discount Off Catalog For Repair Work

Vendor	Vendor Catalog Info	Percent Discount	Award
Violins Etc	Violins, Etc.	38%	Yes
King Music Company	King Music Co.	20%	Yes
Music & Arts Center	Music & Arts Repair Pricelist	20%	Yes
Better Than New Band Repair	BTN Band Repair	20%	Yes
Bertie's Music	Bertie's Music Repair	18%	Yes
Brook Mays Music	Summer repairs	10%	No
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10%	Yes
Swicegood Music Co.	Swicegood Music Repair	0%	Yes
Sam Gibbs Music	Repair	0%	Yes
McKay Music Company		0%	Yes
Texas Band & Orchestra	Repair Services	0%	Yes
Lisle Violin Shop	LVS School Products & Services	0%	Yes
Jack Rasmussen "Luthier"	Repairs	0%	Yes
The String and Horn Shop, Inc.	String & Horn Shop String Repair	0%	Yes
Montgomery County Music Center, In	MCMC Repair Pricelist	0%	Yes
Williamson Music Co	Williamson Music	0%	Yes
Collins Music Center	Collins Music Center	0%	Yes
Ridglea Music Company	Repair	0%	Yes
Johnny Paul's Music Shop, Inc.	Johnny Paul's Repair Pricelist	0%	Yes
South Texas Music Mart, Inc	South Texas Music Mart	0%	Yes
Brook Mays Music	Emergency and normal repairs	0%	No
Worldwide Piano	Worldwide Piano Repair	0%	Yes
Hillje Music Center	Hillje Music	0%	Yes
High School Music Service	High School Music Service Repair	0%	Yes

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3 Discount Off Catalog For Musical Instruments

Vendor	Vendor Catalog Info	Percent Discount	Award
Music & Arts Center	All Brand Name Manufacturers	Cost plus pricing	Yes
Brook Mays Music	UMS Published Pricelist for Orchestral Instruments	7% to 40%	No
Williamson Music Co	Various Manufacturer	55 to 30%	Yes
Sweet Music Ventures	Schreiber Bassoon	50%	Yes
Sweet Music Ventures	Unison Saxophone	50%	Yes
Sweet Music Ventures	Sonare SF-301 Flute	50%	Yes
Midwest Musical Imports	MMI ICP	5% to 50%	No
Rhythm Band Instruments	Rhythm Band Instruments	5%	Yes
Sweet Music Ventures	Keilwerth Saxophone Accessories	45%	Yes
Jack Rasmussen "Luthier"	Jack Rasmussen "Luthier" Orchestra Instruments	45%	Yes
Sweet Music Ventures	Keilwerth Saxophone	40%	Yes
Sweet Music Ventures	York Brass	40%	Yes
Sweet Music Ventures	Sonare Trumpet	40%	Yes
Brook Mays Music	UMS Published Pricelist for Student Instruments	40%	No
Sweet Music Ventures	Sonare Flute	40%	Yes
Sweet Music Ventures	Schreiber Bassoon Accessories	36%	Yes
Better Than New Band Repair	Music & Arts MSRP	35%	Yes
Ridglea Music Company	Manufacturers Catalogs	30% to 50%	Yes
Sam Gibbs Music	Yamaha, Jupiter, Fox	30% to 50%	Yes
The Woodwind & Brasswind	Master Catalog	3%	Yes
Capshaw Olivas Music	All current manufacturers pricelists	25% to 50%	Yes
Violins Etc	Violins, Etc.	25% to 40%	Yes
The String and Horn Shop, Inc.	Kaman Retail	25%	Yes
The String and Horn Shop, Inc.	Harris Teller	25%	Yes
Jack Rasmussen "Luthier"	Jack Rasmussen "Luthier" Mariachi Instruments	25%	Yes
The String and Horn Shop, Inc.	Musicorp	25%	Yes
Bertie's Music	Bertie's Music Jacinto Lemus Reyes	25%	Yes

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Steinway Piano Gallery	All Other Pianos	25%	No
The String and Horn Shop, Inc.	String & Horn Shop	25%	Yes
Johnny Paul's Music Shop, Inc.	Johnny Paul's plus all major manufacturers	20% to 50%	Yes
Hillje Music Center	All major brands	20% to 50%	Yes
Swicegood Music Co.	Conn Selmer, Jupiter, Pearl, Yamaha Winds, Yamaha Percussion	20% to 50%	Yes
Peripole-Bergerault, Inc.	Bergerault USA	20%	Yes
Peripole-Bergerault, Inc.	Peripole-Bergerault, Inc.	20%	Yes
King Music Company	King Music Co.	20%	Yes
Steinway Piano Gallery	Steinway Pianos	20%	No
Brook Mays Music	UMS Published Pricelist for Professional Band Instruments	19% to 50%	No
Brook Mays Music	UMS Published Pricelist for Background Instruments	17% to 68%	No
Lalo's Music	Lalo's Music	15%	Yes
Peripole-Bergerault, Inc.	Bergerault Orff Instruments	15%	Yes
McKay Music Company		10% above cost	Yes
High School Music Service	Sales Catalog List	10% to 50%	Yes
South Texas Music Mart, Inc	Dynasty Band & Percussion	10% to 45%	Yes
Collins Music Center	Conn Selmer Corp.	10% to 45%	Yes
South Texas Music Mart, Inc	Gemstone Instruments	10% to 45%	Yes
South Texas Music Mart, Inc	Pearl Drum Corp.	10% to 45%	Yes
South Texas Music Mart, Inc	Conn-Selmer Corp. (Conn, Selmer, Bach) King, Holton, Armstrong	10% to 45%	Yes
Montgomery County Music Center, In	All current manufacturers catalogs	10% to 45%	Yes
Shar Products Company	Shar	10% to 40%	Yes
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10% to 40%	Yes
Sweet Pipes, Inc.	Sweet Pipes	10%	Yes
Romeo Music LLC	Romeo Music	10%	No
Southwest Strings	Southwest Strings	10%	Yes
Peripole-Bergerault, Inc.	Bergerault Synthetic Bar Orff Xylophones & Contra Bass Bars	10%	Yes

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Texas Band & Orchestra	Musical Instruments	0% to 45%	Yes
Taylor Music	Taylor Music Newsletter	0%	Yes
Lisle Violin Shop	LVS School Products & Services	0%	Yes
Peripole-Bergerault, Inc.	Starred items already discounted	0%	Yes
Music In Motion, Inc.	Music In Motion	0%	No
Worldwide Piano	Worldwide Piano Pianos	0%	Yes

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4 Discount Off Catalog For Musical Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Williamson Music Co	Various Manufacturer	55 to 30%	Yes
Montgomery County Music Center, In	All current manufacturers catalogs	5% to 45%	Yes
Rhythm Band Instruments	Rhythm Band Instruments	5%	Yes
Taylor Music	Taylor Music Accessory	5%	Yes
Music & Arts Center	MSRP	40%	Yes
Brook Mays Music	UMS Published Pricelist for Microphones	40%	No
Sam Gibbs Music	Kaman, Zildjian, Yamaha	30% to 60%	Yes
Bertie's Music	Yorkville	30%	Yes
The Woodwind & Brasswind	Master Catalog	3%	Yes
Capshaw Olivas Music	All current manufacturers pricelists	25% to 50%	Yes
Violins Etc	Harris Teller	25% to 40%	Yes
Brook Mays Music	UMS Published Pricelist for Tuners	25% to 40%	No
The String and Horn Shop, Inc.	String & Horn Shop	25%	Yes
The String and Horn Shop, Inc.	Kaman Retail	25%	Yes
The String and Horn Shop, Inc.	Musicorp	25%	Yes
The String and Horn Shop, Inc.	Harris Teller	25%	Yes
Jack Rasmussen "Luthier"	Jack Rasmussen "Luthier"	20% to 60%	Yes
Hillje Music Center	All major brands	20% to 50%	Yes
Ridglea Music Company	Manufacturers Catalogs	20% to 50%	Yes
King Music Company	King Music Co.	20% to 40%	Yes
Johnny Paul's Music Shop, Inc.	Johnny Paul's plus all major manufacturers	20% to 30%	Yes
Steinway Piano Gallery	All represented	20%	No
Steinway Piano Gallery	All represented	20%	No
McKay Music Company		20%	Yes
Lalo's Music	Lalo's Music	15%	Yes
High School Music Service	Sales Catalog List	10% to 50%	Yes
South Texas Music Mart, Inc	Conn-Selmer Corp. (Glaesel, Ludwig)	10% to 45%	Yes
Collins Music Center	Ludwig Corp	10% to 45%	Yes

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Swicegood Music Co.	All current manufacturers	10% to 40%	Yes
Shar Products Company	Shar	10% to 40%	Yes
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10% to 40%	Yes
Romeo Music LLC	Romeo Music	10%	Yes
Sweet Pipes, Inc.	Sweet Pipes	10%	Yes
Southwest Strings	Southwest Strings	10%	Yes
Texas Band & Orchestra	Conn Selmer, Inc. Accessory Showbook	0% to 40%	Yes
Lisle Violin Shop	LVS School Products & Services	0%	Yes
Wenger Corporation	Wenger Equipment	0%	Yes
Music In Motion, Inc.	Music In Motion	0%	No

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5 Discount Off Catalog For Musical Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Williamson Music Co	Various Manufacturer	55% to 30%	Yes
Montgomery County Music Center, In	All current manufacturers catalogs	5% to 45%	Yes
Taylor Music	Taylor Music Accessory	5%	Yes
Rhythm Band Instruments	Rhythm Band Instruments	5%	Yes
Bertie's Music	Music Corp	40%	Yes
Music & Arts Center	MSRP	40%	Yes
Sam Gibbs Music	Kaman, Zildjian, Yamaha	30% to 60%	Yes
The Woodwind & Brasswind	Master Catalog	3%	Yes
Capshaw Olivas Music	All current manufacturers pricelists	25% to 50%	Yes
The String and Horn Shop, Inc.	Musicorp	25%	Yes
The String and Horn Shop, Inc.	Kaman Retail	25%	Yes
The String and Horn Shop, Inc.	Harris Teller	25%	Yes
The String and Horn Shop, Inc.	String & Horn Shop	25%	Yes
Jack Rasmussen "Luthier"	Jack Rasmussen "Luthier"	20% to 60%	Yes
Hillje Music Center	All major brands	20% to 50%	Yes
Ridglea Music Company	Manufacturers Catalogs	20% to 50%	Yes
Brook Mays Music	UMS Published Pricelist for Drum/Percussion Accessories	20% to 50%	No
Johnny Paul's Music Shop, Inc.	Johnny Paul's plus all major manufacturers	20% to 30%	Yes
Steinway Piano Gallery	All represented	20%	No
Peripole-Bergerault, Inc.	Peripole-Bergerault, Inc.	20%	Yes
Peripole-Bergerault, Inc.	Bergerault USA	20%	Yes
McKay Music Company		20%	Yes
Lalo's Music	Lalo's Music	15%	Yes
Brook Mays Music	UMS Published Pricelist for Orchestral Accessories	12% to 40%	No
Brook Mays Music	UMS Published Pricelist for Band Accessories	10% to 50%	No
High School Music Service	Sales Catalog List	10% to 50%	Yes
South Texas Music Mart, Inc	Conn-Selmer Corp.	10% to 45%	Yes
Collins Music Center	Conn Selmer Corp.	10% to 45%	Yes

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Swicegood Music Co.	All current manufacturers	10% to 40%	Yes
King Music Company	King Music Co.	10% to 40%	Yes
Shar Products Company	Shar	10% to 40%	Yes
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10% to 40%	Yes
Better Than New Band Repair	Musicorp, Harris-Feller	10% to 35%	Yes
Violins Etc	Violins, Etc.	10% to 33%	Yes
Sweet Pipes, Inc.	Sweet Pipes	10%	Yes
Southwest Strings	Southwest Strings	10%	Yes
Romeo Music LLC	Romeo Music	10%	Yes
Texas Band & Orchestra	Conn Selmer, Inc. Accessory Showbook	0% to 40%	Yes
Stage Accents	Stage Accents	0%	No
Educational Record Center, Inc.	Educational Record Center	0%	No
Lisle Violin Shop	LVS School Products & Services	0%	Yes
Music In Motion, Inc.	Music In Motion	0%	No

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6 Discount Off Catalog For All Other Musical Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Williamson Music Co	Various Manufacturer	55% to 30%	Yes
Montgomery County Music Center, In	All current manufacturers catalogs	5% to 45%	Yes
Rhythm Band Instruments	Rhythm Band Instruments	5%	Yes
Music & Arts Center	MSRP	40%	Yes
Sam Gibbs Music	Kaman, Yamaha	30% to 60%	Yes
The Woodwind & Brasswind	Master Catalog	3%	Yes
Capshaw Olivas Music	All current manufacturers pricelists	25% to 50%	Yes
Violins Etc	Harris Teller	25% to 40%	Yes
The String and Horn Shop, Inc.	Musicorp	25%	Yes
The String and Horn Shop, Inc.	Harris Teller	25%	Yes
The String and Horn Shop, Inc.	String & Horn Shop	25%	Yes
Bertie's Music	Bertie's Music Jacinto Lemus Reyes	25%	Yes
The String and Horn Shop, Inc.	Kaman Retail	25%	Yes
Jack Rasmussen "Luthier"	Jack Rasmussen "Luthier"	20% to 60%	Yes
Hillje Music Center	All major brands	20% to 50%	Yes
Ridglea Music Company	Manufacturers Catalogs	20% to 50%	Yes
Swicegood Music Co.	Conn Selmer Accessory Showbook	20% to 40%	Yes
Johnny Paul's Music Shop, Inc.	Johnny Paul's plus all major manufacturers	20% to 30%	Yes
Peripole-Bergerault, Inc.	Peripole-Bergerault, Inc.	20%	Yes
Peripole-Bergerault, Inc.	Bergerault USA	20%	Yes
Lalo's Music	Lalo's Music	15%	Yes
High School Music Service	Sales Catalog List	10% to 50%	Yes
Collins Music Center	Jupiter Band Instruments	10% to 45%	Yes
South Texas Music Mart, Inc	Jupiter Band Inst.	10% to 45%	Yes
Mr. E's Music	Conn Selmer, Inc. Accessory Showbook	10% to 40%	Yes
Shar Products Company	Shar	10% to 40%	Yes
King Music Company	King Music Co.	10% to 40%	Yes
Better Than New Band Repair	Musicorp, Harris-Feller	10% to 35%	Yes

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Sweet Pipes, Inc.	Sweet Pipes	10%	Yes
Romeo Music LLC	Romeo Music	10%	Yes
Southwest Strings	Southwest Strings	10%	Yes
Long's Electronics	Long's Electronics	10%	No
Southern Music Company	Southern Music	10%	Yes
Texas Band & Orchestra	Conn Selmer, Inc. Accessory Showbook	0% to 40%	Yes
Brook Mays Music	All current USA based publishers of band/orch/books/music	0% to 20%	No
Music In Motion, Inc.	Music In Motion	0%	No
Lisle Violin Shop	LVS School Products & Services	0%	Yes
Educational Record Center, Inc.	Educational Record Center	0%	No
McKay Music Company		0%	No