

The Local Government Purchasing Cooperative

For the Period 10/1/2011 to 9/30/2014

Final Catalog Award Report for HVAC Equipment, Supplies & Installation of HVAC Equipment #384-11

I Discount Off Catalog/Pricelist for HVAC Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
BARSCO	Barsco Pricelist, net	0%	Yes
CAPP	Belimo Air Controls	60%	Yes
South Texas Boiler Industries	Boilers/Da Tanks Pricelist	5%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	60%	Yes
American Hermetics	Carrier Pricelist	10%	No
Rusell Sigler, Inc.	Carrier Pricelist (Excludes Furnaces & Unit Heaters)	65%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
CAPP	Danfoss	34%	Yes
American Hermetics	Danfoss Pricelist	10%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist	5%	Yes
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
Technical Building Services	Evapco Cooling Towers Pricelist	80%	Yes
CAPP	Fireye Boiler Controls	33%	Yes
PC Automated Controls, Inc.	Goodman Pricelist	20%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
CAPP	Invensys Building Controls	62.1%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls Pricelist	58%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No

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Lochridge Priest	Lennox Commercial Equipment Pricelist	25%	Yes
Lennox Industries, Inc.	Lennox Industries Pricelist	0%	Yes
CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No
PC Automated Controls, Inc.	MagLev Compressors Pricelist	20%	Yes
CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
Roy C. Garrett, Inc.	Marley Cooling Tower Pricelist	22%	Yes
Dreher & Associates, Inc.	Marley/SPX Cooling Towers Pricelist	22%	Yes
CAPP	Marsh Gauges	35%	Yes
Gemaire Distributors	Marvair Wall Mounts, AC & Heat Pumps Pricelist	0%	Yes
CAPP	Maxitrol (no pricelist)	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
McQuay Factory Service	McQuay Factory Service Pricelist (Excludes custom designed equipment)	50% to 56%	Yes
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
PC Automated Controls, Inc.	Multistack Chillers Pricelist	20%	Yes
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No

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Gemaire Distributors	Rheem Rooftop Units, Split Systems, Heat Pumps & Furnaces Pricelist, net	0%	Yes
CAPP	Robertshaw Controls	56%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
PC Automated Controls, Inc.	Sanyo Pricelist	20%	Yes
CAPP	Siemens Building Controls	69.5%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes
CAPP	Terrice (H.O. Trerice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
Trane	Trane Centrifugal Chillers (CVHE, CVHF, CDHF)	63.8%	Yes
Trane	Trane Classroom Unit Ventilators (VUVB, HUVB, SHLA, SWE, TACB, THPB)	64%	Yes
Trane	Trane Large Split Systems (RAUC, CAUC)	66% to 77%	Yes
Trane	Trane Package Rooftop Units above 25 Tons (S*HF & S*HG)	66%	Yes
Trane	Trane Package Rooftop Units up to & including 25 Tons (YC*, TC*, TE*, T*C, YC*, YHC, WCD, WCH, YCD, YCH)	60% to 63%	Yes
DMI Corp	Trane Pricelist	40%	No
American Hermetics	Trane Pricelist	10%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No
Trane	Trane Scroll Chillers (CGAM)	63.5%	Yes
Trane	Trane Water Source Heat Pumps (WPVJ, WPHF, WPCD, WPWD, EXWA, GEVA, GEHA, GECA, GETA)	60% to 64.8%	Yes
Trane	Trane Water-Cooled Series Chillers (RTHB, RTHD, RTWD, RTAC, RTWA)	63.5%	No
CAPP	Weil McLain (no pricelist)	1%	No
CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes

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CAPP	York (no pricelist)	2%	No
American Hermetics	York Pricelist	10%	Yes

2 Discount Off Catalog/Pricelist for HVAC Controls, Software and Monitoring Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
DMI Corp	Alerton Dealers Pricelist (Includes equipment, software & monitoring system components)	50%	Yes
PC Automated Controls, Inc.	Automated Logic Pricelist	50%	Yes
WTA Control Consultants and Servic	Automated Logic Pricelist	44.5%	Yes
PC Automated Controls, Inc.	Belimo Pricelist	40%	Yes
PC Automated Controls, Inc.	Building Automation Pricelist	20%	Yes
Carrier Corporation	Carrier Corporation Pricelist (No monitoring included)	50%	Yes
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
PC Automated Controls, Inc.	Danfoss Pricelist	40%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
INSCO Distributing	INSCO Pricelist	0%	Yes
Johnson Controls	Johnson Controls Pricelist	58%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
Technical Building Services	KMC Controls pricelist	65%	Yes
McQuay Factory Service	McQuay Factory Service Pricelist (Excludes custom designed equipment)	50% to 56%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
Enviromatic Systems	Reliable Controls	55%	Yes
Control Technologies, Inc.	Schneider Electric Pricelist	50%	Yes
PC Automated Controls, Inc.	Senva Pricelist	20%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes
Trane	Trane Pricelist	53.1%	Yes
WTA Control Consultants and Servic	Veris Industries Pricelist	44.5%	Yes
PC Automated Controls, Inc.	Veris Logic Pricelist	20%	Yes
YPS Refrigeration II, LLC	YPS Controls Parts Pricelist	0%	Yes

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3 Discount Off Catalog/Pricelist for HVAC Air Handling Products

Vendor	Vendor Catalog Info	Percent Discount	Award
CAPP	Belimo Air Controls	60%	Yes
South Texas Boiler Industries	Boiler Exchangers	5%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	60%	Yes
Rusell Sigler, Inc.	Carrier Pricelist	60%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
CAPP	Danfoss	34%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
CAPP	Fireeye Boiler Controls	33%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Hoffman (ITT) (Vents & Vacuum Brkrs)	30%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
CAPP	Invensys Building Controls	62.1%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls Pricelist	58%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No
Lochridge Priest	Lennox Residential Equipment Pricelist	25%	Yes
CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No

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CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
CAPP	Marsh Gauges	35%	Yes
CAPP	Maxitrol	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
McQuay Factory Service	McQuay Factory Service Pricelist (Excludes custom designed equipment)	50% to 56%	Yes
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Parker Valve) (no pricelist)	33%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No
CAPP	Robertshaw Controls	56%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
CAPP	Siemens Building Controls	69.5%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes
CAPP	Terrice (H.O. Trerice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
Trane	Trane AHU's (Performance CLCH, TSCX, PLCA, indoor/outdoor & controls)	64.5%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No

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CAPP	Weil McLain (no pricelist)	1%	No
CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes
CAPP	York (no pricelist)	2%	No

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4 Discount Off Catalog/Pricelist for HVAC Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Technical Building Services	Armstrong Pumps & Drives Pricelist	20%	Yes
BARSCO	Barsco Pricelist	0%	Yes
CAPP	Belimo Air Controls	60%	Yes
South Texas Boiler Industries	Boilers/Da Tanks Pricelist	5%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	60%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
CAPP	Danfoss	34%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
CAPP	Fireye Boiler Controls	33%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Hoffman (ITT) (Vents & Vacuum Brkrs)	30%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
CAPP	Invensys Building Controls	62.1%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls Pricelist	58%	Yes
IEC Control Shop Inc	Johnson Pricelist	55%	Yes
IEC CONTROL SHOP INC	Johnson Pricelist	55%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes

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CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No
CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	25%	Yes
CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
CAPP	Marsh Gauges	35%	Yes
CAPP	Maxitrol	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	NU Calgon Pricelist	10%	Yes
JF Filtration, Inc. - Joe Fly Co.	Optibelt Pricelist	20%	Yes
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Parker Valve) (no pricelist)	33%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No
CAPP	Robertshaw Controls	56%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
JF Filtration, Inc. - Joe Fly Co.	Sanuvox Pricelist	15%	Yes
CAPP	Siemens Building Controls	69.5%	Yes

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IEC CONTROL SHOP INC	Siemens Pricelist	55%	Yes
IEC Control Shop Inc	Siemens Pricelist	55%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes
CAPP	Terrice (H.O. Trerice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No
CAPP	Weil McLain (no pricelist)	1%	No
CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes
Xeron Industrial	Xeron Industrial Pricelist	50%	Yes
CAPP	York (no pricelist)	2%	No

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5 Discount Off Catalog/Pricelist for HVAC Filters

Vendor	Vendor Catalog Info	Percent Discount	Award
Air Filters, Inc.	Air Filters Inc. Pricelist	55%	Yes
Advanced Filtration Products, LLC	AirFlow Pricelist	30%	Yes
Alamo Filter Company Inc.	Alamo Filter Co. (No pricelist)	0%	No
PC Automated Controls, Inc.	American Filtration Pricelist	50%	Yes
BARSCO	Barsco Pricelist	25%	Yes
CAPP	Belimo Air Controls	60%	Yes
Advanced Filtration Products, LLC	Camfil Farr Pricelist	30%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	60%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	Columbus Pricelist	20%	Yes
CAPP	Danfoss	34%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
JF Filtration, Inc. - Joe Fly Co.	Fiberbond Pricelist	10%	Yes
Filter Warehouse Company, Inc	Filter Warehouse Pricelist	55%	Yes
CAPP	Fireye Boiler Controls	33%	Yes
JF Filtration, Inc. - Joe Fly Co.	Flanders Pricelist	20%	Yes
The Filter Man Ltd.,	GlasFloss Pricelist	30%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Hoffman (ITT) (Vents & Vacuum Brkrs)	30%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes

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CAPP	Invensys Building Controls	62.1%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No
CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	20%	Yes
CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
CAPP	Marsh Gauges	35%	Yes
CAPP	Maxitrol	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Parker Valve) (no pricelist)	33%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
JF Filtration, Inc. - Joe Fly Co.	Purolator Pricelist	20%	Yes
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No
CAPP	Robertshaw Controls	56%	Yes

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CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
CAPP	Siemens Building Controls	69.5%	Yes
CAPP	Terrice (H.O. Trerice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No
CAPP	Weil McLain (no pricelist)	1%	No
CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes
CAPP	York (no pricelist)	2%	No

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6 Discount Off Catalog/Pricelist for Indoor Air Quality Products

Vendor	Vendor Catalog Info	Percent Discount	Award
JF Filtration, Inc. - Joe Fly Co.	Alnor Pricelist	5%	Yes
CAPP	Belimo Air Controls	60%	Yes
JF Filtration, Inc. - Joe Fly Co.	Cameron Great Lakes Pricelist	30%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	60%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
Advanced Filtration Products, LLC	Controlled Release Technologies Pricelist	30%	Yes
CAPP	Danfoss	34%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
EMD Services	EMD Retail Pricelist	20%	Yes
CAPP	Fireye Boiler Controls	33%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Hoffman (ITT) (Vents & Vacuum Brkrs)	30%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
CAPP	Invensys Building Controls	62.1%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No

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CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	20%	Yes
CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
CAPP	Marsh Gauges	35%	Yes
CAPP	Maxitrol	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
Advanced Filtration Products, LLC	Nu Calgon Pricelist	30%	Yes
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Parker Valve)	33%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No
CAPP	Robertshaw Controls	56%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
CAPP	Siemens Building Controls	69.5%	Yes
CAPP	Terrice (H.O. Terrice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No
CAPP	Weil McLain (no pricelist)	1%	No

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CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes
CAPP	York (no pricelist)	2%	No

7 Discount Off Catalog/Pricelist for HVAC Repair Parts
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Vendor	Vendor Catalog Info	Percent Discount	Award
BARSCO	Barsco Pricelist	0%	Yes
South Texas Boiler Industries	Boilers/Da Tanks Pricelist	5%	Yes
Carrier Corporation	Carrier Corporation Pricelist	40%	Yes
American Hermetics	Carrier Pricelist	10%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
American Hermetics	Danfoss Pricelist	10%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
Advanced Filtration Products, LLC	Gates Belts Pricelist	30%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
Lochrige Priest	Lochrige-Priest Parts & Supplies Pricelist	25%	Yes
Roy C. Garrett, Inc.	Marley Parts Pricelist	5%	Yes
Dreher & Associates, Inc.	Marley/SPX Repair Parts Pricelist	5%	Yes
McQuay Factory Service	McQuay Factory Service Pricelist	10%	Yes
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes
Trane	Trane Pricelist	40%	Yes
American Hermetics	Trane Pricelist	10%	No
American Hermetics	York Pricelist	10%	Yes

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8 Discount Off Catalog/Pricelist for HVAC Refrigerants

Vendor	Vendor Catalog Info	Percent Discount	Award
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
INSCO Distributing	INSCO Pricelist	0%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	10%	Yes
Morrison Supply Company	Morsco Pricelist	0%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
Trane	Trane Pricelist	40%	Yes

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9 Discount Off Catalog/Pricelist for UVC Emitters/Lamps

Vendor	Vendor Catalog Info	Percent Discount	Award
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
Coburn Supply Company, Inc.	Coburn's Pricelist	25%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
EMD Services	EMD Retail Pricelist	3%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
Lochridge Priest	Lennox Commercial Equipment Pricelist	25%	Yes
The Filter Man Ltd.,	Sanuvox Pricelist	30%	Yes
JF Filtration, Inc. - Joe Fly Co.	Sanuvox Pricelist	15%	No
Fresh Air Filter Service, Inc.	Steril-Aire (Less than box lots receive 12% discount w/ minimum \$250.00 order.)	36%	Yes
Advanced Filtration Products, LLC	UV Resources Pricelist	30%	Yes

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10 Discount Off Catalog/Pricelist for Insulation Products for HVAC Eq.

Vendor	Vendor Catalog Info	Percent Discount	Award
BARSCO	Barsco Pricelist	0%	Yes
CAPP	Carrier	33%	No
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
CAPP	Cleaver Brooks (no pricelist)	1%	No
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
Coburn Supply Company, Inc.	Coburn's(Excludes items w/ net pricing)	25%	Yes
CAPP	Danfoss	34%	Yes
CAPP	Danfoss Refrigeration (Cost +21%)	0%	No
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
CAPP	Dunham Bush (MEPCO) (no pricelist)	17%	No
CAPP	Dwyer Instruments	6%	Yes
CAPP	Fireye Boiler Controls	33%	Yes
CAPP	Gould Pumps (no pricelist)	21%	No
CAPP	Hoffman (ITT) (Regulators)	44.2%	Yes
CAPP	Hoffman (ITT) (Vents & Vacuum Brkrs)	30%	Yes
CAPP	Honeywell	63%	Yes
INSCO Distributing	INSCO Pricelist	0%	Yes
CAPP	Invensys Building Controls	62.1%	Yes
CAPP	Johnson Controls	61%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
CAPP	Lennox (Cost + 27%) (no pricelist)	0%	No
CAPP	Liebert (Cost + 23%) (no pricelist)	0%	No
CAPP	Little Giant (Pumps) (no pricelist)	40%	No
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	25%	Yes

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CAPP	MAMAC (Dealer + 6%) (no pricelist)	0%	No
CAPP	Marsh Gauges	35%	Yes
CAPP	Maxitrol	17%	No
CAPP	McDonnell-Miller(ITT)	33%	Yes
CAPP	McQuay (Cost + 22%)	0%	No
CAPP	Parker Hannifin (Pneumatics Div) (Cost +22%) (no pricelist)	0%	No
CAPP	Parker Skinner (Parker Valve) (no pricelist)	33%	No
CAPP	Parker Skinner (Skinner Valve) (no pricelist)	21%	No
CAPP	Parker/Virginia KMP (Cost + 25%) (no pricelist)	0%	No
CAPP	Parker-Hannifin (Refrig. Aftermarket Div.) (Cost +22%) (no pricelist)	0%	No
CAPP	PSG (Accustat) (Cost + 22%) (no pricelist)	0%	No
CAPP	Quincy (Cost + 26%)	0%	No
CAPP	Reznor (no pricelist)	8%	No
CAPP	Robertshaw Controls	56%	Yes
CAPP	Robinair (Cost + 5%) (no pricelist)	0%	No
CAPP	Siemens Building Controls	69.5%	Yes
CAPP	Terrice (H.O. Terice)	39%	Yes
CAPP	Trane (Cost + 22%)	0%	No
CAPP	Trane Product Additions (Cost + 22%)	0%	No
CAPP	Weil McLain (no pricelist)	1%	No
CAPP	White Rodgers	62%	Yes
CAPP	Wilkerson Regulators	29%	Yes
CAPP	York (no pricelist)	2%	No

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11 Discount Off Catalog/Pricelist for all other HVAC related products

Vendor	Vendor Catalog Info	Percent Discount	Award
BARSCO	Barsco Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	Cameron Great Lakes Pricelist	30%	Yes
Carrier Corporation	Carrier Corporation Pricelist	40%	Yes
Coastal HVAC Supply	Coastal HVAC Supply Pricelist	0%	Yes
Coburn Supply Company, Inc.	Coburn's	25%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
INSCO Distributing	INSCO Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
Johnson Controls	Johnson Controls	0%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	55%	Yes
Lochridge Priest	Lochridge-Priest Parts & Supplies Pricelist	25%	Yes
Mechanical Reps	Mechanical Reps. Pricelist	40%	Yes
Advanced Filtration Products, LLC	SnapStik Pricelist	25%	Yes
Temperature Control Systems, Inc.	Temperature Control Systems Pricelist	0%	Yes

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12 Discount Off Pricelist for Installation Costs

Vendor	Vendor Catalog Info	Percent Discount	Award
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
Control Technologies, Inc.	ConTech Labor Services Pricelist	50%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
Dreher & Associates, Inc.	Dreher & Associates Pricelist	0%	Yes
EMD Services	EMD Retail Pricelist	10%	Yes
HB Mechanical Services	HB Mechanical Services Labor Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Service Pricelist	10%	Yes
Johnson Controls	Johnson Control Local Branch Rates Pricelist	10%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	0%	Yes
Lochridge Priest	Lochridge-Priest Pricelist	0%	Yes
McQuay Factory Service	McQuay Factory Service Pricelist	10%	Yes
PC Automated Controls, Inc.	Pc Automated Controls Pricelist (street rate)	20%	Yes
Roy C. Garrett, Inc.	Roy C. Garrett Labor Pricelist	0%	Yes
South Texas Boiler Industries	South Texas Boiler Ind. Service Rates Pricelist	5%	Yes
Technical Building Services	Technical Building Services	0%	Yes
Trane	Trane HVAC Drafter	0%	Yes
Trane	Trane HVAC Duct Installer	0%	Yes
Trane	Trane HVAC Field Supervisor	0%	Yes
Trane	Trane HVAC Insulator	0%	Yes
Trane	Trane HVAC Pipefitter, plumbers, sheet metal workers	0%	Yes
Trane	Trane HVAC Project Engineering	0%	Yes
Trane	Trane Project Manager	0%	Yes
Victoria Air Conditioning, LTD	Victoria Air Conditioning (No pricelist)	4%	No

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13 Discount Off Pricelist for Repair Service Work

Vendor	Vendor Catalog Info	Percent Discount	Award
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
Control Technologies, Inc.	ConTech Labor Services Pricelist	50%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
EMD Services	EMD Retail Pricelist	10%	Yes
HB Mechanical Services	HB Mechanical Services Labor Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Service Pricelist	10%	Yes
Johnson Controls	Johnson Control Local Branch Rates Pricelist	10%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	0%	Yes
Lochridge Priest	Lochridge-Priest Pricelist	0%	Yes
McQuay Factory Service	McQuay Factory Service Pricelist	10%	Yes
PC Automated Controls, Inc.	Pc Automated Controls Pricelist (street rate)	20%	Yes
South Texas Boiler Industries	South Texas Boiler Ind. Service Rates Pricelist	5%	Yes
Technical Building Services	Technical Building Services	0%	Yes
Trane	Trane Building Automation (Tracer Summit)	0%	Yes
Trane	Trane Centrifugal Chillers	0%	Yes
Trane	Trane Commercial Services	0%	Yes
Trane	Trane Project Manager	0%	Yes
Victoria Air Conditioning, LTD	Victoria Air Conditioning (No pricelist)	4%	No

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14 Discount Off Pricelist for Filter Change Out Service

Vendor	Vendor Catalog Info	Percent Discount	Award
Advanced Filtration Products, LLC	AirFlow Pricelist	2%	Yes
Advanced Filtration Products, LLC	Camfil Farr Pricelist	2%	Yes
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
EMD Services	EMD Retail Pricelist (Free 1 set pads with each UVC system purchase, max \$900.00 value each.)	10%	Yes
Fresh Air Filter Service, Inc.	Fresh Air Filter Service Pricelist	10%	Yes
HB Mechanical Services	HB Mechanical Services Labor Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Service Pricelist	10%	Yes
Johnson Controls	Johnson Control Local Branch Rates Pricelist	10%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	0%	Yes
Lochridge Priest	Lochridge-Priest Pricelist (Includes one 2" pleated filter)	0%	Yes
PC Automated Controls, Inc.	Pc Automated Controls Pricelist (street rate)	20%	Yes
South Texas Boiler Industries	South Texas Boiler Ind. Service Rates Pricelist	5%	Yes
Technical Building Services	Technical Building Services	0%	Yes
Trane	Trane Commercial Services	0%	Yes
Victoria Air Conditioning, LTD	Victoria Air Conditioning (No pricelist)	4%	No

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15 Discount Off Pricelist for All Other Service Related Costs

Vendor	Vendor Catalog Info	Percent Discount	Award
Advanced Filtration Products, LLC	AirFlow Pricelist	25%	Yes
Advanced Filtration Products, LLC	Camfil Farr Pricelist	25%	Yes
Carrier Corporation	Carrier Corporation Pricelist	0%	Yes
DMI Corp	DMI Pricelist	0%	Yes
Dominion Air & Heat LLC	Dominion Pricelist (no pricelist)	5%	No
EMD Services	EMD Retail Air Duct Cleaning Pricelist	10%	Yes
Enviromatic Systems	Enviromatic Systems Pricelist (no engineering services)	0%	Yes
HB Mechanical Services	HB Mechanical Services Labor Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Quick Pricelist	0%	Yes
JF Filtration, Inc. - Joe Fly Co.	JF Service Pricelist	10%	Yes
Johnson Controls	Johnson Control Local Branch Rates Pricelist	10%	Yes
Johnstone Supply	Johnstone Supply Catalog #202	0%	Yes
McQuay Factory Service	McQuay Factory Service Pricelist	10%	Yes
PC Automated Controls, Inc.	Pc Automated Controls Pricelist (street rate)	20%	Yes
South Texas Boiler Industries	South Texas Boiler Ind. Service Rates Pricelist	5%	Yes
Victoria Air Conditioning, LTD	Victoria Air Conditioning (No pricelist)	4%	No