

The Local Government Purchasing Cooperative

For the Period 10/1/2008 to 9/30/2011

Final Catalog Award Report for HVAC Equipment & Supplies & Insulation of HVAC Equipment #305-08

I Discount Off Catalog/Pricelist for HVAC Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
Trane Commercial Systems	Trane Equipment Pricelist	57% to 79.1%	Yes
McQuay Factory Service	McQuay Tools Ver. 3.51 Pricelist	56%	Yes
American Refrigeration Supplies	American Standard	55%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Morrison Supply	Comfort Maker, Cozy, Sterling, Adobe Air	20%	Yes
Industrial Equipment Company	Line Sheet	0% to 60%	No
INSCO DISTRIBUTING	Insko Net Price Sheets for Bard Champion Evaporative Coolers, Cozy wall and floor furnaces, Mitsubishi, Reznor, Ruud, Unico, Warren Heaters, Tecumseh Compressors	0%	Yes
Johnson Supply	Johnson Supply	0%	Yes

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2 Discount Off Catalog/Pricelist for HVAC Controls, Software and Monitoring Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply (Honeywell)	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
Trane Commercial Systems	Trane Equipment Pricelist	57% to 79.1%	Yes
PC Automated Controls, Inc.	Automated Logic	50%	Yes
WTA Control Consultants & Services	Automated Logic Corp. Pricelist	44.5%	Yes
WTA Control Consultants & Services	Veris Industries Pricelist	44.5%	Yes
PC Automated Controls, Inc.	Belimo	40%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
Wisco Supply, Inc.	Siemens	30%	Yes
Wisco Supply, Inc.	Invensys	30%	Yes
Wisco Supply, Inc.	Honeywell	30%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	No
PC Automated Controls, Inc.	B.A.P.I.	20%	Yes
PC Automated Controls, Inc.	Cerus	20%	Yes
PC Automated Controls, Inc.	Veris	20%	Yes
Industrial Equipment Company	Line Sheet	0% to 60%	No
Johnson Supply	Johnson Supply	0%	Yes
INSCO DISTRIBUTING	Insco Net Price Sheets for Zonez Commander Controls	0%	Yes

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3 Discount Off Catalog/Pricelist for HVAC Air Handling Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
Trane Commercial Systems	Trane Equipment Pricelist	57% to 79.1%	Yes
McQuay Factory Service	McQuay Tools Ver. 3.51 Pricelist	56%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Industrial Equipment Company	Line Sheet	0% to 60%	No
INSCO DISTRIBUTING	Insko Net Price Sheets for all style coils, First Company, Soler-Paulau Fans	0%	Yes
American Refrigeration Supplies	American Standard	0%	Yes
Johnson Supply	Johnson Supply	0%	Yes

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4 Discount Off Catalog/Pricelist for HVAC Supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
Wisco Supply, Inc.	Siemens	30%	No
Wisco Supply, Inc.	Invensys	30%	No
Wisco Supply, Inc.	Honeywell	30%	No
AC Supply Company	A/C Supply Customer Pricelist	3%	No
JF Filtration, Inc.	Nu-Calgon for HVAC & IAQ Chemicals	25%	Yes
JF Filtration, Inc.	BBJ for HVAC & IAQ Chemicals	25%	Yes
JF Filtration, Inc.	Optibelt for belts, sheaves, other power transmission parts	25%	Yes
Morrison Supply	Various manufacturers	20%	Yes
McQuay Factory Service	McQuay Online Parts	10%	Yes
Alamo Iron Works	AIM Website	10%	Yes
Industrial Equipment Company	Line Sheet	0% to 60%	No
American Refrigeration Supplies	American Standard	0%	Yes
Johnson Supply	Johnson Supply	0%	Yes
INSCO DISTRIBUTING	Insko Net Price Sheets for Atco Flex Duct, Diversitech, Duro-Dyne, Fasson Tapes, Hardcast, Hart & Cooley Grilles, M&M Sheetmetal, Metal Fab Vent Products, Mueller Copper, Nu-Calgon, Rubatex Tubing Insulation, superstrut	0%	Yes

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5 Discount Off Catalog/Pricelist for HVAC Filters

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
JF Filtration, Inc.	Fiberbond	6%	Yes
American Refrigeration Supplies	American Standard	54%	Yes
Air Filters, Inc.	Air Filters	50%	Yes
JF Filtration, Inc.	Purolator	30%	Yes
JF Filtration, Inc.	Filtration Group	30%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Filter Systems	Glasfloss Industries	25%	Yes
Rio Filter Supply	Quality Filters, Precision Aire/Flanders	20%	Yes
Morrison Supply	Precision Aire Filters	20%	Yes
Donnelly LTD	Glasfloss	2%	No
Industrial Equipment Company	Line Sheet	0% to 60%	No
Pure Air Filter Co., Inc.	Filtration Group	0%	No
Johnson Supply	Johnson Supply	0%	No
INSCO DISTRIBUTING	Insko Net Price Sheets for Glasfloss filters, Honewell filters, Precisionaire Filters, Fantech hepa filters	0%	Yes

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6 Discount Off Catalog/Pricelist for Indoor Air Quality Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
American Refrigeration Supplies	American Standard	55%	Yes
McQuay Factory Service	McQuay Tools Ver. 3.51 Pricelist	50%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
Wisco Supply, Inc.	Honeywell	30%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	No
JF Filtration, Inc.	Nu-Calgon for HVAC & IAQ Chemicals	25%	No
JF Filtration, Inc.	BBJ for HVAC & IAQ Chemicals	25%	No
Industrial Equipment Company	Line Sheet	0% to 60%	No
Johnson Supply	Johnson Supply	0%	Yes
INSCO DISTRIBUTING	Insco Net Price Sheets for Guardian Air, Honeywell UV lights, Fantech erv's, Renewairsterv's, Honeywell electronic air cleaners	0%	Yes

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7 Discount Off Catalog/Pricelist for HVAC Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	40% to 65%	Yes
Wisco Supply, Inc.	Siemens	30%	Yes
Wisco Supply, Inc.	Invensys	30%	Yes
Wisco Supply, Inc.	Honeywell	30%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	Yes
Morrison Supply	Various manufacturers	20%	Yes
McQuay Factory Service	McQuay Online Parts	10%	Yes
Industrial Equipment Company		0% to 60%	Yes
Johnson Supply	Johnson Supply	0%	Yes
Trane Commercial Systems	Trane Parts	0%	Yes
INSCO DISTRIBUTING	Insco Net Price Sheets for A.O. Smith, Camstat, Cutler-Hammer, Dayco belts, Fasco motors, G.E. motors, Global, Grasslin, Honeywell, ICM controls, Kickstart, Lau, Mars-Motors and Armature, Penn-Johnson, Ranco, Robertshaw, White Rodgers	0%	Yes
American Refrigeration Supplies	American Standard	0%	Yes

8 Discount Off Catalog/Pricelist for HVAC Refrigerants

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
McQuay Factory Service	McQuay Online Parts	10%	Yes
Industrial Equipment Company		0% to 60%	No
INSCO DISTRIBUTING	Insco Net Price Sheets for Dupont referigerant & suva's	0%	Yes
Johnson Supply	Johnson Supply	0%	Yes
AC Supply Company	A/C Supply Customer Pricelist	0%	No

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9 Discount Off Catalog/Pricelist for UVC Emitters/Lamps

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
JF Filtration, Inc.	Sanuvox for UV Emitters & Lamps	30%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Rio Filter Supply	Steril-Aire	20%	Yes
IAQ-Energy Solutions, Inc.	Master Pricelist	11%	Yes
McQuay Factory Service	McQuay Online Parts	10%	Yes
Industrial Equipment Company		0% to 60%	No
Johnson Supply	Johnson Supply	0%	Yes
INSCO DISTRIBUTING	Insko Net Price Sheets for Guardian Air, Honeywell UV lights, Fresh Aire UV Lights, Blue-Tube	0%	Yes

10 Discount Off Catalog/Pricelist for Insulation Products for HVAC Eq.

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
American Refrigeration Supplies	Armstrong	38%	Yes
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Morrison Supply	Owens Corning	20%	Yes
Industrial Equipment Company		0% to 60%	No
INSCO DISTRIBUTING	Insko Net Price Sheets for Owens Corning, Knauf, Rubatex	0%	Yes
Johnson Supply	Johnson Supply	0%	Yes

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11 Discount Off Catalog/Pricelist for all other HVAC related products

Vendor	Vendor Catalog Info	Percent Discount	Award
Johnstone Supply	Johnstone Supply	69%	Yes
Carrier Corporation	Master Pricelist	60% to 65%	Yes
Rhino Linings of the Metroplex	Rhino Linings Protective Coating Products	5%	Yes
James Lane Air Conditioning & Plum	Carrier Commercial Master Pricelist	34.9%	No
AC Supply Company	A/C Supply Customer Pricelist	3%	No
Wisco Supply, Inc.	Champion Compressor	20%	Yes
Wisco Supply, Inc.	G.D.	20%	Yes
JF Filtration, Inc.	TSI/Alnor Instruments for airflow and balancing instruments	10%	Yes
McQuay Factory Service	McQuay Online Parts	10%	Yes
Industrial Equipment Company		0% to 60%	No
Johnson Supply	Johnson Supply	0%	Yes
INSCO DISTRIBUTING	Insco Net Price Sheets for Amprobe, Cooper, D-Tek, Fieldpiece, Fiskars, Fluke, J.B. Products, Ritchie-Yellowjacket, Robinaire, Spectronics, TIF, Turbotorch, Uniweld	0%	Yes
American Refrigeration Supplies	American Standard	0%	Yes

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12 Installation Costs		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
Rio Filter Supply	Harlingen area	\$35.00	Yes
Rio Filter Supply	Rio Grande Valley	\$40.00	Yes
Rio Filter Supply	All other areas	\$45.00	Yes
PC Automated Controls, Inc.	Helper	\$47.00	Yes
Trane Commercial Systems	HVAC Insulator	\$50.00	Yes
Air Stream General Const. Inc.		\$55.00	No
Trane Commercial Systems	Maintenance Electrician Level II	\$57.00	Yes
James Lane Air Conditioning & Plumbing		\$59.50	No
IAQ-Energy Solutions, Inc.	Installer	\$60.00	Yes
PC Automated Controls, Inc.		\$60.00	Yes
WTA Control Consultants & Services, Inc.		\$65.00	Yes
Trane Commercial Systems	HVAC Duct Installer	\$70.00	Yes
Trane Commercial Systems	HVAC Pipefitter, plumbers, sheet metal workers	\$75.00	Yes
Trane Commercial Systems	Maintenance Electrician Level III	\$75.00	Yes
Decker Mechanical	Technician	\$75.00	No
Decker Mechanical	Sheet Metal	\$75.00	No
Trane Commercial Systems	HVAC Service Technician Level II	\$87.00	Yes
Decker Mechanical	Controls Tech	\$88.00	No
Trane Commercial Systems	HVAC Drafter	\$90.00	Yes
Carrier Corporation	Straight Time	\$93.75	Yes
ARS Rescue Rooter	Price is per hour, per man. Two man minimum for installation.	\$95.00	No
McQuay Factory Service		\$95.00	Yes
IAQ-Energy Solutions, Inc.	Installer & helper	\$98.00	Yes
Trane Commercial Systems	HVAC Project Engineering	\$100.00	Yes
Trane Commercial Systems	HVAC Service Technician Level III	\$108.00	Yes
Trane Commercial Systems	Project Manager	\$110.00	Yes
Trane Commercial Systems	HVAC Field Supervisor	\$115.00	Yes
Trane Commercial Systems	Controls Technician	\$140.00	Yes

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13 Repair Service Work Costs		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
PC Automated Controls, Inc.	Helper	\$47.00	Yes
Trane Commercial Systems	HVAC Insulator	\$50.00	Yes
IAQ-Energy Solutions, Inc.	UVC Technician	\$50.00	Yes
Air Stream General Const. Inc.		\$55.00	Yes
Trane Commercial Systems	Maintenance Electrician Level II	\$57.00	Yes
PC Automated Controls, Inc.		\$60.00	Yes
Trane Commercial Systems	HVAC Duct Installer	\$70.00	Yes
James Lane Air Conditioning & Plumbing		\$75.00	No
Trane Commercial Systems	Maintenance Electrician Level III	\$75.00	Yes
Trane Commercial Systems	HVAC Pipefitter, plumbers, sheet metal workers	\$75.00	Yes
Decker Mechanical	Boiler Mechanic	\$75.00	Yes
Trane Commercial Systems	HVAC Service Technician Level II	\$87.00	Yes
Decker Mechanical	Service Tech, Controls Tech, Boiler Tech	\$88.00	Yes
Trane Commercial Systems	HVAC Drafter	\$90.00	Yes
Carrier Corporation	Straight Time	\$93.75	Yes
ARS Rescue Rooter		\$95.00	Yes
McQuay Factory Service		\$95.00	Yes
Trane Commercial Systems	HVAC Project Engineering	\$100.00	Yes
Trane Commercial Systems	HVAC Service Technician Level III	\$108.00	Yes
Trane Commercial Systems	Project Manager	\$110.00	Yes
Trane Commercial Systems	HVAC Field Supervisor	\$115.00	Yes
Trane Commercial Systems	Controls Technician	\$140.00	Yes

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<i>14</i> All Other Service Related Costs		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
Rio Filter Supply	Replacing old emitter bulbs included in quoted price	\$0.01	No
IAQ-Energy Solutions, Inc.	Transportation outside Harris County, per mile	\$0.48	Yes
PC Automated Controls, Inc.	Helper	\$67.00	No
Decker Mechanical	Plumber	\$75.00	Yes
James Lane Air Conditioning & Plumbing		\$75.00	No
PC Automated Controls, Inc.		\$80.00	No
Carrier Corporation	Straight Time	\$93.75	No
ARS Rescue Rooter		\$95.00	No
McQuay Factory Service		\$95.00	No