

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Catalog Award Report for Gymnasium Equipment #283-08

I Gymnasium Spectator Seating & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
KEY Enterprises	Steel Stadiums	5% to 20%	No
KEY Enterprises	Track Seating	5% to 20%	Yes
ExerPlay, Inc.	Gared Sports	5%	No
Jelco	Kodiak Industries	5%	No
Irwin Telescopic Seating Co.	Irwin Telescopic Seating Company Catalog, Page 8 & 15 only & Page 9 & 15 only	35%	Yes
KEY Enterprises	Clarín Seating	30% to 40%	Yes
J & S Equipment Company	Kodiak Industries, discount plus \$2.35 per mile from Winnipeg, Manitoba, Canada	30%	Yes
John F. Clark Company	Interkal, LLC	3%	Yes
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
KEY Enterprises	Sheridan	10% to 25%	Yes
Team Sports of Texas	Gared	10% to 20%	No
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
DunRite Playgrounds	Ultra Play	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
Team Sports of Texas	Trigon Sports Int.	0% to 15%	No
JV Pro, Inc.	JV Pro, Inc. Catalog	0%	No

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2 Basketball Backstops, Backboards & Goals & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Academic Specialties Texas, Inc.	Porter Catalog, stock products pages 2-25 & 84-85	7%	Yes
John F. Clark Company	Draper, Inc.	5%	Yes
ExerPlay, Inc.	Gared Sports	5%	No
Jelco	Bison, Inc. - Hoops Austin	5%	No
Playgrounds Today Inc.	First Team	5%	No
Game Court Services	Gared	5%	No
KEY Enterprises	Spalding	5%	Yes
Spectrum Corporation	Bison	3%	No
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Academic Specialties Texas, Inc.	Porter Athletic, Inc. Custom Pricelist	15%	Yes
East Texas Sports Center	Bison	15%	Yes
School Specialty, Inc.	Jaypro	13%	Yes
Team Sports of Texas	Gared	10% to 20%	Yes
Team Sports of Texas	Schutt	10% to 15%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
DunRite Playgrounds	Jaypro	10%	No
DunRite Playgrounds	Sports Play	10%	No
DunRite Playgrounds	First Team	10%	Yes
Gopher Sport	Gopher Catalog, only Gopher items, climbing walls and Polar fitness products	10%	No
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Team Sports of Texas	Spalding	0% to 15%	Yes
Game Court Services	Gared Sports, portable backstops	0%	No

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3 Gymnasium Divider Curtains & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
John F. Clark Company	Draper, Inc.	5%	Yes
Jelco	Kodiak Industries	5%	Yes
Game Court Services	Gared Sports	5%	No
ExerPlay, Inc.	Gared Sports, custom design items, discount applies to custom pricing	5%	No
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Academic Specialties Texas, Inc.	Porter Athletic, Inc. Custom Pricelist	15%	Yes
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
DunRite Playgrounds	Jaypro	10%	Yes
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
School Specialty, Inc.	Jaypro	0%	No
KEY Enterprises	Spalding - custom pricing	0%	Yes

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4 Gymnasium Wall Pads & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Academic Specialties Texas, Inc.	Porter Catalog, stock products pages 70-73	7%	Yes
KEY Enterprises	Spalding	5%	Yes
Playgrounds Today Inc.	First Team	5%	No
Game Court Services	Gared Sports	5%	No
ExerPlay, Inc.	Gared Sports, custom design items, discount applies to custom pricing	5%	No
Jelco	Bison, Inc. - Hoops Austin	5%	No
John F. Clark Company	Draper, Inc.	5%	Yes
Spectrum Corporation	Bison	3%	No
School Specialy, Inc.	Promats, custom items available upon request	25%	Yes
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Buck Terrell Athletics	Buck Terrell Athletics	2%	Yes
East Texas Sports Center	Pro Tex Sports	15%	Yes
Team Sports of Texas	Fisher	10% to 20%	Yes
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
DunRite Playgrounds	First Team	10%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
Academic Specialties Texas, Inc.	Pro Mats Manufacturing Wall Pad Pricelist	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
JV Pro, Inc.	JV Pro, Inc. Catalog	0%	No

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5 Gymnasium Floor Mats & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Academic Specialties Texas, Inc.	Porter Catalog, stock products page 75	7%	Yes
John F. Clark Company	Draper, Inc.	5%	Yes
KEY Enterprises	Spalding	5%	Yes
Jelco	Bison, Inc. - Hoops Austin	5%	No
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
School Specialty, Inc.	Promats, custom items available upon request	25%	Yes
Fitness In Motion	Magnum, Everlast Catalogs	20%	No
Buck Terrell Athletics	Buck Terrell Athletics	2%	Yes
Team Sports of Texas	Fisher	10% to 20%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No

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6 Gymnasium Volleyball Systems & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Academic Specialties Texas, Inc.	Porter Catalog, stock products pages 26-45	7%	Yes
John F. Clark Company	Draper, Inc.	5%	Yes
ExerPlay, Inc.	Gared Sports	5%	No
John F. Clark Company	Sports Imports	5%	Yes
Game Court Services	Gared Sports Volleyball	5%	No
Playgrounds Today Inc.	First Team	5%	No
Jelco	Senoh/Sports Imports	5%	Yes
KEY Enterprises	Spalding	5%	Yes
Spectrum Corporation	Bison	3%	No
Academic Specialties Texas, Inc.	Sports Imports	3%	No
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Buck Terrell Athletics	Buck Terrell Athletics	2%	Yes
East Texas Sports Center	Bison	15%	Yes
Academic Specialties Texas, Inc.	Porter Athletic, Inc. Custom Pricelist	15%	Yes
School Specialy, Inc.	Jaypro	13%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
Gopher Sport	Gopher Catalog, only Gopher items, climbing walls and Polar fitness products	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
DunRite Playgrounds	First Team	10%	Yes
Team Sports of Texas	Spalding	0% to 15%	Yes
Team Sports of Texas	Jaypro	0% to 10%	No
Game Court Services	Sports Imports Volleyball	0%	No

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7 Gymnasium Scoreboards & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
KEY Enterprises	Electro Mechanical	5%	Yes
Academic Specialties Texas, Inc.	Porter Catalog, stock products page 83	5%	Yes
Nevco Scoreboard Company	Nevco Scoreboard Co. Catalog	5%	Yes
John F. Clark Company	Nevco Scoreboards	3%	No
Olen Williams, Inc.	Fair Play Scoreboards Catalog	3%	Yes
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Sportable Scoreboards	Sportable #67	20%	Yes
Spectrum Corporation	The Winner & Brilliant Evolution, scoreboards only	2.5%	Yes
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Daktronics, Inc.	Daktronics Total Scoring Solutions, customized products excluded	10%	Yes
Gopher Sport	Gopher Catalog, only Gopher items, climbing walls and Polar fitness products	10%	No
Jelco	Scoretec/Kodiak	10%	Yes
Sportable Scoreboards	Sportable Legacy	0%	Yes

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8 Gymnasium Floor Covers & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Jelco	Bison, Inc. - Hoops Austin	5%	No
ExerPlay, Inc.	Gared Sports	5%	No
Academic Specialties Texas, Inc.	Porter Catalog, stock products page 76	5%	Yes
KEY Enterprises	Cover Sports USA	5%	Yes
John F. Clark Company	Covermaster	3%	Yes
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Buck Terrell Athletics	Buck Terrell Athletics	2%	Yes
Ponder Company, Inc.	Cover Sports Pricelist	15%	Yes
Team Sports of Texas	Fisher	10% to 20%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
School Specialty, Inc.	Promats	0%	Yes

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9 Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
ExerPlay, Inc.	Gared Sports	5%	No
Game Court Services	Gared Sports	5%	No
John F. Clark Company	Parts for Draper & Sports Imports	5%	Yes
Jelco	Bison, Inc. - Hoops Austin	5%	No
Olen Williams, Inc.	Fair Play Scoreboard Parts	3%	Yes
John F. Clark Company	Parts for Interkal, Nevco Scoreboards & Covermaster	3%	Yes
Daktronics, Inc.	Daktronics Total Scoring Solutions, customized products excluded	10%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
KEY Enterprises	Custom Pricing - call for Gym Doctor Quote	0%	Yes
Spectrum Corporation		0%	Yes
Team Sports of Texas	Parts from catalogs submitted	0%	Yes
Playgrounds Today Inc.	Playgrounds Today	0%	No
Nevco Scoreboard Company	5 year guarantee for all standard Nevco equipment & 2 year guarantee for wireless	0%	Yes

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10 Labor for Installation/Repair of Gymnasium Equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
John F. Clark Company	Draper & Sports Imports: \$104 per hour for two men, truck, tools, equipment. Full day rate for labor only is \$845.	5%	Yes
Playgrounds Today Inc.	Playgrounds Today	35%	No
John F. Clark Company	Interkal & Nevco: \$104 per hour for two men, truck, tools, equipment. Full day rate for labor only is \$845	3%	Yes
KEY Enterprises	15% of discounted net	15%	Yes
TeamLine	Teamline Athletic Uniforms & Equipment	10%	No
Academic Specialties Texas, Inc.	Academic Specialties Texas, Inc. Labor Pricelist	0%	Yes
Game Court Services	Installation & Repair	0%	No
Jelco	Labor \$65 per hour	0%	Yes
Nevco Scoreboard Company	Installation varies - call vendor for quote	0%	Yes
Spectrum Corporation	\$145 average hourly rate plus travel time & mileage. Hourly rate may be lower or higher for some scoreboard models. Vendor will provide quote for specific projects.	0%	Yes
Daktronics, Inc.	Installation: \$90 per hour	0%	Yes
Fitness In Motion	Installation Labor: \$100 per sf for Magnum Russ	0%	No
ExerPlay, Inc.	Not to exceed 63% of equipment cost	0%	Yes
Buck Terrell Athletics	Installation: fabricate & install wall padding at \$15 per pad plus fuel charge	0%	Yes
Fitness In Motion	Installation Labor: \$20 per mat for Everlast	0%	No
J & S Equipment Company	Installation: \$12 per gross seat (18" wide) plus \$2.00 per mile from Dallas	0%	Yes
Olen Williams, Inc.	Installation: base price \$500 plus \$100 per hour plus cost of lifts and any additional equipment required	0%	Yes
School Specialy, Inc.	Installation quoted by project	0%	No

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Fitness In Motion

Repair Labor: \$75 trip charge and
\$55 per hour

0%

No

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11 All Other Gymnasium Equipment & Accessories

Vendor	Vendor Catalog Info	Percent Discount	Award
Nevco Scoreboard Company	Nevco Scoreboard Co. Catalog	5%	Yes
John F. Clark Company	Draper, Inc.	5%	Yes
KEY Enterprises	Gymnastics Equipment	5%	Yes
ExerPlay, Inc.	Gared Sports	5%	No
Game Court Services	Gared Sports	5%	No
Jelco	Bison/Sportec/Kodiak/Senoh/Jelco	5%	Yes
Academic Specialties Texas, Inc.	Porter Catalog, stock products	5%	Yes
Playgrounds Today Inc.	First Team	5%	No
TeamLine	Nike Team	30%	No
School Specialy, Inc.	SSI EE Catalog, warehouse stock items	25%	Yes
Cannon Sports, Inc.	CSI Vol. 22 Catalog	25%	No
Fitness In Motion	Tuff Stuff, Woodway, Vision, Barbell, Magnum, Hoist Catalogs	20%	No
NellCo Specialties, Inc.	General Storage Systems Athletic Lockers	20%	No
Power Lift	Power Lift Catalog	15%	No
Sandy Spin Slade, Inc.	Sandy Spin Slade, Inc. Catalog for Basketball, Fitness, Halfpint, Halfpint Bilingual & Soccer Skillastics	15%	No
School Specialy, Inc.	SSI EE Catalog, any items with "N" suffix	10%	Yes
Medco Supply Company	Medco Sports Medicine Catalog. EXCEPTIONS: ath. trainers bags, cap. eq., drop ship items, Gatorade & Rx items	10%	No
Flaghouse Inc.	Flaghouse Physical Education and Spring Recreation	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog, with list of exceptions	10%	No
Gopher Sport	Gopher Catalog, only Gopher items, climbing walls and Polar fitness products	10%	No
NellCo Specialties, Inc.	General Storage Systems Eclipse Wardrobe Lockers	10%	No
Team Sports of Texas	Team Sports	0% to 15%	No

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JV Pro, Inc.

JV Pro, Inc. Catalog

0%

No

Proposal # 283-08 Gymnasium Equipment Vendor Analysis

	Max Points	Academic Specialties	BSN/Collegiate Pacific Current Vendor	Buck Terrell	Cannon Sports Current Vendor	Daktronics
Responsive Proposal	Yes/No	Yes		Yes		Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		Yes		Yes
HUB Vendor	Yes/No	No		No		No
Price Competitiveness	25	22		22		22
Vendor Reputation/Past Performance	25	25		25		25
Product Quality and Packaging	15	15		15		15
Overall Cost to Acquire Products	15	15		15		10
Vendors Return Policy/Warranties	10	10		10		5
Sales, Delivery, and Service Locations	10	10		10		10
	100	97		97		87

	Max Points	DunRite Playgrounds	East Texas Sports	ExerPlay	Fitness in Motion	Flaghouse Current Vendor
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	No	
HUB Vendor	Yes/No	No	No	No		
Price Competitiveness	25	22	22	22		
Vendor Reputation/Past Performance	25	25	25	25		
Product Quality and Packaging	15	15	15	15		
Overall Cost to Acquire Products	15	10	10	15		
Vendors Return Policy/Warranties	10	5	10	5		
Sales, Delivery, and Service Locations	10	10	10	10		
	100	87	92	92		

	Max Points	Game Court Services	Gopher Sports Current Vendor	Irwin Seating	J&S Equipment	Jelco
Responsive Proposal	Yes/No	Yes		Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		Yes	Yes	Yes
HUB Vendor	Yes/No	No		No	No	No
Price Competitiveness	25	10		22	22	22
Vendor Reputation/Past Performance	25	22		25	25	25
Product Quality and Packaging	15	15		15	15	15
Overall Cost to Acquire Products	15	10		10	15	15
Vendors Return Policy/Warranties	10	5		10	10	10
Sales, Delivery, and Service Locations	10	10		10	10	10
	100	72		92	97	97

	Max Points	John F. Clark	JV Pro	KEY Enterprises	Medco Supply	NellCo Specialties
Responsive Proposal	Yes/No	Yes	No	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes		Yes	No	No
HUB Vendor	Yes/No	Yes		No		
Price Competitiveness	25	22		22		
Vendor Reputation/Past Performance	25	25		25		
Product Quality and Packaging	15	15		15		
Overall Cost to Acquire Products	15	15		15		
Vendors Return Policy/Warranties	10	10		10		
Sales, Delivery, and Service Locations	10	10		10		
	100	97		97		

Proposal # 283-08 Gymnasium Equipment Vendor Analysis

		Nevco Scoreboards	Olen Williams	Playgrounds Today	Ponder	Power Lift
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	Yes	Yes	No
HUB Vendor	Yes/No	Yes	No	No	No	
Price Competitiveness	25	22	22	10	22	
Vendor Reputation/Past Performance	25	25	25	22	25	
Product Quality and Packaging	15	15	15	15	15	
Overall Cost to Acquire Products	15	10	10	15	15	
Vendors Return Policy/Warranties	10	5	5	10	10	
Sales, Delivery, and Service Locations	10	10	10	10	10	
	100	87	87	82	97	

		Rogers Athletic	Sandy Spin Slade	School Specialty	Spectrum Corp	Sport Resources
	Max Points					
Responsive Proposal	Yes/No	No	Yes	Yes	Yes	No
Products/Service Meet Intent of Commodity	Yes/No		No	Yes	Yes	
HUB Vendor	Yes/No			No	No	
Price Competitiveness	25			22	22	
Vendor Reputation/Past Performance	25			25	25	
Product Quality and Packaging	15			15	15	
Overall Cost to Acquire Products	15			10	10	
Vendors Return Policy/Warranties	10			10	10	
Sales, Delivery, and Service Locations	10			10	10	
	100			92	92	

		Sportable Scoreboards	Team Sports of Texas	Team Line
	Max Points			
Responsive Proposal	Yes/No	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	Yes	Yes	No
HUB Vendor	Yes/No	No	No	
Price Competitiveness	25	22	22	
Vendor Reputation/Past Performance	25	25	25	
Product Quality and Packaging	15	15	15	
Overall Cost to Acquire Products	15	15	10	
Vendors Return Policy/Warranties	10	5	10	
Sales, Delivery, and Service Locations	10	10	10	
	100	92	92	

Current Vendors are vendors currently awarded in the Athletic and PE Supplies Proposal # 261-07