

The Local Government Purchasing Cooperative

For the Period 4/1/2007 to 3/31/2010

Final Catalog Award Report for School, Office, Science, Library & Dorm. Furniture #262-07

I Auditorium Seating Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
Mity-Lite, Inc.	Mity-Lite Gold Dealer Pricelist, includes Swiftset HD, Courtside, Folding, Stacker and Mity-Host, 1,000 units	55%	No
Mity-Lite, Inc.	Mity-Lite Gold Dealer Pricelist, includes Swiftset HD, Courtside, Folding, Stacker and Mity-Host, 1 to 999 units	50%	No
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	No
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
A. Bargas & Associates	Track Seating	35%	No
Irwin Seating Company	Irwin Seating "Experience the Irwin Difference, People, Products & Services"	35%	Yes
J & S Equipment Company	Seating Concepts Catalog	35%	Yes
J & S Equipment Company	KI Catalog	30%	Yes
Smith System Mfg.	Furniture for Student Success	30%	No
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No
KEY Enterprises	Inorca Seating, delivered only	22%	Yes
Indeco Sales, Inc.	Royal	20%	Yes
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
J.R., Inc.	Royal Seating	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Krueger International, Inc.	KI Fixed Seating	0%	Yes
Office Design Concepts, LLC	KI	0%	Yes
Shiffler Equipment Sales, Inc.	Shiffler Equipment Sales, Inc.	0%	No

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2 Library Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	Yes
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	Yes
KEY Enterprises	Palmieri Library Furniture, \$250,001+	55%	Yes
Sauder Manufacturing Co.	Sauder Education Vol. 071, excludes Plylok Chairs - 2 and 3 position sledbase and 4 leg only	55%	No
KEY Enterprises	Palmieri Library Furniture, \$100,001-\$250,000	52%	Yes
International Library Furniture Co., In	ILF Pricelist, purchase of \$150,000+	51%	Yes
Intelligent Interiors, Inc.	Bretford Catalog	50%	Yes
International Library Furniture Co., In	ILF Pricelist, purchase of \$35,000 to \$149,999	50%	Yes
Office Design Concepts, LLC	Teknion	50%	No
Office Design Concepts, LLC	A Chair Co.	50%	No
Office Furniture for Less	Office Furniture for Less Catalog	50%	No
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Worthington Direct	Worthington Direct	5%	No
Buckstaff Company	Buckstaff Pricelist	49%	Yes
KEY Enterprises	Palmieri Library Furniture, \$45,001-\$100,000	48%	Yes
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	No
International Library Furniture Co., In	ILF Pricelist, purchase of \$20,000 to \$34,999	47%	Yes
International Library Furniture Co., In	ILF Pricelist, purchase of \$0 to \$19,999	45%	Yes
KEY Enterprises	Palmieri Library Furniture, \$0-\$45,000	45%	Yes
Office Design Concepts, LLC	KI	45%	Yes
Spectrum Industries, Inc.	Spectrum Industries Catalog	43%	No
The Worden Company	The Worden Company Catalog	43%	Yes
Biz Supplies, Inc.	www.bizsupplies.com	40%	No

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Computer Comforts	Computer Comforts General Retail Pricelist	40%	No
Indeco Sales, Inc.	Maco	40%	Yes
J & S Equipment Company	Tesco Catalog	40%	Yes
J & S Equipment Company	Jasper Catalog	40%	Yes
Krueger International, Inc.	Archive	40%	Yes
South Texas School Furniture	Jasper Chair Company, orders \$700+ are delivered free; less than \$700 will be charged freight. Add 60 for inside delivery	40%	Yes
South Texas School Furniture	Tesco Library Furniture, orders \$3000+ are delivered free; less than \$3000 add 6% for freight	40%	Yes
South Texas School Furniture	Gressco, orders \$2500+ are delivered free; less than \$2500 will be charged freight	40%	Yes
TechCenter Design, Inc.	KI Crossroads/Archive	40%	Yes
We Bid Furniture, Inc.	Bretford Catalog	40%	No
We Bid Furniture, Inc.	Texwood Catalog	40%	Yes
Worthington Contract Furniture	Jasper Chair	40%	Yes
School Specialty, Inc.	Bretford Technology & Legacy	38%	No
Nova Solutions, Inc.	Pursuits 8-05; 45/40 Learning 8/04; 85/80 Learning 3/05; Progressions 5/05	37%	No
A. Bargas & Associates	Brodart	35%	Yes
Indeco Sales, Inc.	Estey	35%	Yes
Indeco Sales, Inc.	Tennsco	35%	Yes
School Specialty, Inc.	Best-Rite	35%	No
Worthington Contract Furniture	Brodart Library	35%	Yes
A. Bargas & Associates	Texwood	33%	Yes
Cultural Surroundings	MJ Industries System 3000 Pricelist	30% to 47%	Yes
School Specialty, Inc.	Oklahoma Sound	30%	Yes
School Specialty, Inc.	Correll	30%	No
School Specialty, Inc.	Balt	30%	No
Smith System Mfg.	Furniture for Student Success	30%	No
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No

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School Specialty, Inc.	Jasper Chair	26%	No
Educator's Depot	Bretford Legacy	20%	No
Indeco Sales, Inc.	Holbrook	20%	Yes
School Specialty, Inc.	Texwood	18%	No
School Specialty, Inc.	Georgia Chair	18%	Yes
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No
J.R., Inc.	Moser Library Furniture "L" Series	15%	Yes
J.R., Inc.	Texwood American	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
School Specialty, Inc.	Diversified Woodcrafts	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
School Specialty, Inc.	Fleetwood	13%	No
Reynolds Manufacturing Corporation	Reynolds Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
School Specialty, Inc.	School Specialty Projects By Design	0%	No
School Specialty, Inc.	Carpets for Kids	0%	No

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3 Office Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	Yes
Nightingale Corp.	Nightingale Pricelist	59.6%	Yes
Intelligent Interiors, Inc.	Indiana Catalog	57.7%	Yes
Intelligent Interiors, Inc.	Design Options Catalog	57.5%	Yes
We Bid Furniture, Inc.	IFI Catalog	57%	Yes
Intelligent Interiors, Inc.	OFS Catalog	56.2%	Yes
We Bid Furniture, Inc.	Hon Catalog	56%	No
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	Yes
Intelligent Interiors, Inc.	Novikoff Catalog	54.6%	Yes
Interior Concepts Corporation	Interior Concepts Pricelist	54%	Yes
Educator's Depot	Hon	53%	No
J.R., Inc.	Hon	53%	Yes
We Bid Furniture, Inc.	Mayline Catalog	53%	Yes
We Bid Furniture, Inc.	Fireking Catalog	53%	Yes
We Bid Furniture, Inc.	Coaster Catalog	53%	Yes
Intelligent Interiors, Inc.	Global Catalog	52.39%	Yes
We Bid Furniture, Inc.	Boss Seating Catalog	52%	Yes
Indeco Sales, Inc.	Hon	50%	Yes
Office Design Concepts, LLC	A Chair Co.	50%	Yes
Office Design Concepts, LLC	Teknion	50%	Yes
Office Furniture for Less	Office Furniture for Less Catalog	50%	Yes
South Texas School Furniture	High Mark	50%	No
Texas Furniture Source, Inc.	Hon Catalog	50%	Yes
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Worthington Direct	Worthington Direct	5%	No
SIS-USA, Inc.	SIS Generation IV Catalog	49%	Yes
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	Yes
Midwest Office Furniture	Midwest Office Furniture, excludes Hon	45%	Yes

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Midwest Office Furniture	Office Source, excludes Hon	45%	Yes
Office Design Concepts, LLC	KI	45%	Yes
Educator's Depot	Highpoint, KI, Chromecraft, Safco	43%	Yes
Educator's Depot	Indiana Desk, Mayline	43%	No
Spectrum Industries, Inc.	Spectrum Industries Catalog	43%	Yes
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Computer Comforts	Computer Comforts General Retail Pricelist	40%	Yes
Indeco Sales, Inc.	Indiana	40%	No
J & S Equipment Company	Jasper Catalog	40%	Yes
Krueger International, Inc.	Wood Casegoods	40%	Yes
Midwest Office Furniture	Lorell, excludes Hon	40%	Yes
South Texas School Furniture	Tesco, orders \$3000+ are delivered free; less than \$3000 add 6%	40%	No
TechCenter Design, Inc.	KI Wireworks/Desk in g/Powered Tables	40%	Yes
School Specialty, Inc.	Jonti Craft	4%	No
A. Bargas & Associates	Global	38%	No
A. Bargas & Associates	ABCO	38%	Yes
School Specialty, Inc.	Bretford Basics	38%	No
Nova Solutions, Inc.	Pursuits 8-05; 45/40 Learning 8/04; 85/80 Learning 3/05; Progressions 5/05	37%	Yes
School Specialty, Inc.	Global	37%	No
The Edu-Source Corp.	Mid-Continent, includes delivery	37%	Yes
A. Bargas & Associates	Community	36%	No
A. Bargas & Associates	JSI	36%	No
A. Bargas & Associates	Mid Continent	35%	Yes
Indeco Sales, Inc.	United Chair	35%	Yes
Indeco Sales, Inc.	Inwood	35%	No
KEY Enterprises	Mid-Continent, 6+ items	35%	Yes
School Specialty, Inc.	Best-Rite	35%	No
School Specialty, Inc.	Office Master	32%	Yes

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School Specialty, Inc.	Hon	31%	Yes
School Specialty, Inc.	Atlantic Metal	31%	Yes
Indeco Sales, Inc.	Paoli	30%	No
J & S Equipment Company	KI Catalog	30%	Yes
KEY Enterprises	Mid-Continent, 1-5 items	30%	Yes
School Specialty, Inc.	National Public Seating	30%	No
School Specialty, Inc.	Correll	30%	No
School Specialty, Inc.	Haskell	30%	Yes
School Specialty, Inc.	Oklahoma Sound	30%	Yes
School Specialty, Inc.	Balt	30%	No
Smith System Mfg.	Furniture for Student Success	30%	Yes
South Texas School Furniture	Office Furniture Group, orders \$1500+ are delivered free; less than \$1500 add \$75	30%	Yes
South Texas School Furniture	DMI Office Furniture, orders \$1500+ are delivered free; less than \$1500 add \$125	30%	Yes
South Texas School Furniture	Comfortek Seating, freight free for 11 or more units; add \$100 for less than 11 units	30%	Yes
South Texas School Furniture	Luxor, orders \$1500+ are delivered free; less than \$1500 add \$75	30%	No
South Texas School Furniture	OFD, orders \$1500+ are delivered free; less than \$1500 add \$75	30%	Yes
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No
School Specialty, Inc.	Jasper Chair	26%	No
School Specialty, Inc.	Allied Plastics	26%	Yes
South Texas School Furniture	Office Furniture Planning Guide 2007, orders \$1500+ are delivered free; less than \$1500 add \$75	25%	Yes
School Specialty, Inc.	Bretford-Technology & Legacy	22%	No
South Texas School Furniture	Omni, orders \$2500+ are delivered free; less than \$2500 add \$150	20%	No
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No

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Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
School Specialty, Inc.	IFC/Horizon Oak Harbor	12%	Yes
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
School Specialty, Inc.	School Specialty - Projects by Design	0%	No
Worthington Contract Furniture	Office Source - Worthington Contract Furniture Catalog	0%	Yes

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4 School Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	Yes
J.R., Inc.	Virco Equipment for Educators	59%	Yes
School Specialty, Inc.	Classroom Select	58%	Yes
Mity-Lite, Inc.	Mity-Lite Gold Dealer Pricelist, all ABS table line, 100+ units	57.25%	Yes
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	Yes
KEY Enterprises	American Manufacturing, 301-1000 items	55%	Yes
Mity-Lite, Inc.	Mity-Lite Gold Dealer Pricelist, all ABS table line, 1 to 99 units	55%	Yes
Sauder Manufacturing Co.	Sauder Education Vol. 071, excludes Plylok Chairs - 2 and 3 position sledbase and 4 leg only	55%	Yes
Interior Concepts Corporation	Interior Concepts Pricelist	54%	Yes
We Bid Furniture, Inc.	Royal Seating Catalog	52%	Yes
We Bid Furniture, Inc.	Chromecraft Catalog	52%	Yes
We Bid Furniture, Inc.	Allseating Catalog	51%	Yes
Educator's Depot	Scholarcraft, Royal Seating (IFS), KI, Balt, Bestrite, Bretford, National Public Seating, Smith Crrel, Fleetwood, Shuttle Systems, Carrell	50%	Yes
Indeco Sales, Inc.	Artco-Bell	50%	Yes
KEY Enterprises	American Manufacturing, 1-300 items	50%	Yes
Office Furniture for Less	Office Furniture for Less Catalog	50%	No
Palmer Hamilton, LLC	Palmer Hamilton Mobile Folding Tables	50%	Yes
South Texas School Furniture	Royal Seating, orders \$1200+ are delivered free; less than \$1200 add \$95	50%	Yes
Texas Furniture Source, Inc.	Hon Catalog	50%	Yes
Texas Furniture Source, Inc.	Community Catalog	50%	Yes
Texas Furniture Source, Inc.	Inwood Catalog	50%	Yes
The Edu-Source Corp.	Royal Seating, Group 1-6 only	50%	Yes

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We Bid Furniture, Inc.	Barricks Catalog	50%	Yes
We Bid Furniture, Inc.	Inwood Catalog	50%	No
Constructive Play Things	Constructive Playthings Catalog	5%	No
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Worthington Direct	Worthington Direct	5%	Yes
Buckstaff Company	Buckstaff Pricelist	49%	Yes
SIS-USA, Inc.	SIS Generation IV Catalog	49%	Yes
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	Yes
Office Design Concepts, LLC	KI	45%	Yes
Spectrum Industries, Inc.	Spectrum Industries Catalog	43%	Yes
School Specialty, Inc.	Royal Seating (Groups 1-6)	42%	No
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Computer Comforts	Computer Comforts General Retail Pricelist	40%	Yes
Krueger International, Inc.	Classroom Furniture, excludes 360, Dorsal, Dorsal Student	40%	Yes
Krueger International, Inc.	Uniframe	40%	Yes
Palmer Hamilton, LLC	Palmer Hamilton Food Court	40%	Yes
South Texas School Furniture	USA Capitol, orders \$1200+ are delivered free; less than \$1200 add \$95	40%	Yes
South Texas School Furniture	Clarín Imprinted Boxx Seats, add 14% to order for freight. Extra charges for color separations or artwork re-creation	40%	No
TechCenter Design, Inc.	KI Classroom360	40%	Yes
School Specialty, Inc.	Jonti Craft	4%	No
A. Bargas & Associates	Royal Seating	39%	No
A. Bargas & Associates	Smith System	38%	Yes
A. Bargas & Associates	Best Rite	38%	No
School Specialty, Inc.	Bretford Basics	38%	No
Indeco Sales, Inc.	Midwest	37%	Yes
Nova Solutions, Inc.	Pursuits 8-05; 45/40 Learning 8/04; 85/80 Learning 3/05; Progressions 5/05	37%	Yes

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School Specialty, Inc.	Global	37%	No
School Specialty, Inc.	Scholar Craft (Tables)	37%	No
A. Bargas & Associates	Correll	35%	No
School Specialty, Inc.	Best-Rite	35%	No
Worthington Contract Furniture	Royal Seating Groups 1-6	35%	No
School Specialty, Inc.	Scholar Craft (Remainder)	34%	No
School Specialty, Inc.	Paragon	32%	Yes
School Specialty, Inc.	Office Master	32%	Yes
School Specialty, Inc.	Hon	31%	No
School Specialty, Inc.	Atlantic Metal	31%	Yes
School Specialty, Inc.	Plymold Seating	31%	Yes
J & S Equipment Company	KI Catalog	30%	Yes
School Specialty, Inc.	Correll	30%	No
School Specialty, Inc.	Oklahoma Sound	30%	Yes
School Specialty, Inc.	National Public Seating	30%	No
School Specialty, Inc.	Balt	30%	No
School Specialty, Inc.	Haskell	30%	Yes
Smith System Mfg.	Furniture for Student Success	30%	Yes
South Texas School Furniture	Palmer Hamilton, add 15% to order for freight	30%	No
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No
A. Bargas & Associates	Palmer Hamilton	29%	No
School Specialty, Inc.	Allied Plastics	26%	Yes
School Specialty, Inc.	Jasper Chair	26%	No
South Texas School Furniture	Office Furniture Planning Guide 2007, orders \$1200+ are delivered free; less than \$1200 add \$75	25%	No
Wood Etc. Corporation	Wood, Etc. Catalog	25%	No
School Specialty, Inc.	Bretford Technology & Legacy	22%	No
School Specialty, Inc.	Sheldon Laboratory Systems	20%	No
School Specialty, Inc.	Georgia Chair	18%	Yes
School Specialty, Inc.	Royal Seating (Group 7)	18%	No

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Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No
Hatch, Inc.	Hatch Early Childhood Catalog	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
School Specialty, Inc.	Sico	15%	No
South Texas School Furniture	Jonti-Craft, add 20% to order for freight	15%	Yes
The Edu-Source Corp.	Mahar Mfg., includes delivery	15%	No
The Edu-Source Corp.	Carpets for Kids	15%	Yes
The Edu-Source Corp.	Jonti-Craft, includes delivery	15%	Yes
Science Kit, Inc.	Science Kit Middle and High School Catalog, excludes: live, preserved, telescopes, special orders, vernier probe ware, Kodak cameras, Pasco items, publisher kits and their replacement parts	14%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
Childcraft Education Corporation	Childcraft Catalog	12%	No
School Specialty, Inc.	IFC/Horizon Oak Harbor	12%	Yes
Midwest Technology	Midwest Technology Products Catalog	10%	No
Reynolds Manufacturing Corporation	Reynolds Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
Wood Etc. Corporation	Angeles and Childbrite Products	10%	No
Worthington Contract Furniture	VS America Classroom Furniture	0% to 20%	Yes
Community Playthings	Community Playthings	0%	Yes
School Specialty, Inc.	Carpets for Kids	0%	No
School Specialty, Inc.	School Specialty Projects By Design	0%	No
Shiffler Equipment Sales, Inc.	Shiffler Equipment Sales, Inc.	0%	No
South Texas School Furniture	Best-Rite, orders \$1200+ are delivered free; less than \$1200 add \$95	0%	No

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The Edu-Source Corp.

The Edu-Source Corp. School
Furniture

0%

Yes

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5 Science Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	No
Sheldon Laboratory Systems	Sheldon Laboratory Systems	50%	Yes
We Bid Furniture, Inc.	Inwood Catalog	50%	No
Worthington Direct	Worthington Direct	5%	No
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	No
Office Design Concepts, LLC	KI	45%	No
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Indeco Sales, Inc.	Maco	40%	No
KEY Enterprises	Terrill Mfg. Co., \$200,001+	40%	Yes
A. Bargas & Associates	Campbell Rhea	35%	Yes
J & S Equipment Company	Leonard Peterson Catalog	33% to 40%	Yes
KEY Enterprises	Terrill Mfg. Co., \$50,001-\$200,000	32%	Yes
School Specialty, Inc.	National Public Seating	30%	No
Smith System Mfg.	Furniture for Student Success	30%	No
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No
KEY Enterprises	Terrill Mfg. Co., \$15,001-\$50,000	25%	Yes
Indeco Sales, Inc.	ALC	20%	No
Indeco Sales, Inc.	LSI	20%	Yes
School Specialty, Inc.	Sheldon Laboratory Systems	20%	No
Fisher Science Education	Fisher Science Education Catalog	18%	No
School Specialty, Inc.	Georgia Chair	18%	No
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Educator's Depot	Hann Mfg. & Pepco Mfg.	15%	Yes
J.R., Inc.	Moser Prefabricated Cabinets	15%	Yes
KEY Enterprises	Terrill Mfg. Co., \$0-\$15,000	15%	Yes
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No

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School Specialty, Inc.	Diversified Woodcrafts	15%	Yes
South Texas School Furniture	Diversified Woodcrafts, add 20% to order for freight	15%	No
Worthington Contract Furniture	Georgia Chair Science Tables	15%	No
Science Kit, Inc.	Science Kit Middle and High School Catalog, excludes: live, preserved, telescopes, special orders, vernier probe ware, Kodak cameras, Pasco items, publisher kits and their replacement parts	14%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
School Specialty, Inc.	Fleetwood	13%	No
Carolina Biological Supply Company	Carolina Biological Catalog	10%	No
Midwest Technology	Midwest Technology Products Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
School Specialty, Inc.	Shain Shop-Bilt	1%	Yes
School Specialty, Inc.	School Specialty - Projects by Design	0%	No

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6 Modular Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	No
Office Design Concepts, LLC	Teknion	55%	Yes
Interior Concepts Corporation	Interior Concepts Pricelist	54%	Yes
J.R., Inc.	Hon	53%	Yes
We Bid Furniture, Inc.	Hon Initiate Catalog	53%	No
Indeco Sales, Inc.	Hon	50%	Yes
Texas Furniture Source, Inc.	Hon Catalog	50%	Yes
Worthington Contract Furniture	Teknion Boulevard, ie, Tables, Expansion Casegoods, Desking, Training & Cabinets	50%	Yes
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Office Design Concepts, LLC	KI	45%	Yes
Worthington Contract Furniture	Teknion Seating	45%	No
Spectrum Industries, Inc.	Spectrum Industries Catalog	43%	No
Educator's Depot	Mayline and Hon Catalogs	42%	No
Educator's Depot	KI Catalog	42%	Yes
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Krueger International, Inc.	WireWorks, discount plus 1% freight and fuel surcharge	40%	Yes
Krueger International, Inc.	Prosper, discount plus 1% freight and fuel surcharge	40%	Yes
TechCenter Design, Inc.	KI Wireworks	40%	Yes
Worthington Contract Furniture	Teknion Ability, Compliment, Filing, Transit, TOS, Wood & Leverage Lines	40%	Yes
A. Bargas & Associates	ABCO	38%	Yes
KEY Enterprises	Mid-continent, 6+ items	35%	Yes
School Specialty, Inc.	Best-Rite	35%	No
J & S Equipment Company	KI Catalog	30%	Yes
KEY Enterprises	Mid-Continent, 1-5 items	30%	Yes
School Specialty, Inc.	Balt	30%	No

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Smith System Mfg.	Furniture for Student Success	30%	No
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
School Specialty, Inc.	Fleetwood	13%	No
Midwest Technology	Midwest Technology Products Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
Intelligent Interiors, Inc.	Herman Miller per US Communities Contract	0%	Yes
School Specialty, Inc.	School Specialty - Projects by Design	0%	No

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7 Filing Cabinets

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
Intelligent Interiors, Inc.	Design Options Catalog	57.5%	Yes
Interior Concepts Corporation	Interior Concepts Pricelist	54%	Yes
Intelligent Interiors, Inc.	Global Catalog	53.75%	Yes
J.R., Inc.	Hon	53%	Yes
Indeco Sales, Inc.	Hon	50%	Yes
Office Design Concepts, LLC	Hon	50%	No
Office Design Concepts, LLC	Teknion	50%	Yes
Texas Furniture Source, Inc.	Hon Catalog	50%	Yes
We Bid Furniture, Inc.	Hon Catalog	50%	No
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Worthington Direct	Worthington Direct	5%	No
Office Design Concepts, LLC	GF	48%	Yes
Educator's Depot	Hon Catalogs	45%	No
KEY Enterprises	Mid-continent, 6+ items	45%	Yes
Midwest Office Furniture	Office Source, excludes Hon	45%	Yes
Midwest Office Furniture	Midwest Office Furniture, excludes Hon	45%	Yes
Office Design Concepts, LLC	KI	45%	Yes
Office Design Concepts, LLC	Audopex	45%	Yes
Educator's Depot	KI Catalogs	42%	Yes
Educator's Depot	Mayline	42%	No
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Indeco Sales, Inc.	Hirsch	40%	Yes
KEY Enterprises	Mid-Continent, 1-5 items	40%	Yes
Krueger International, Inc.	Essex, discount plus 1% freight and fuel surcharge	40%	Yes
Midwest Office Furniture	Lorell, excludes Hon	40%	No
TechCenter Design, Inc.	KI Files and Storage	40%	Yes
Worthington Contract Furniture	Teknion	40%	Yes

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A. Bargas & Associates	Global	38%	No
A. Bargas & Associates	Mid Continent	35%	Yes
J & S Equipment Company	KI Catalog	30%	Yes
Smith System Mfg.	Furniture for Student Success	30%	No
South Texas School Furniture	Office Furniture Planning Guide 2007, orders \$1200+ are delivered free; less than \$1200 add \$75	25%	Yes
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
Midwest Technology	Midwest Technology Products Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
School Specialty, Inc.	School Specialty - Projects by Design	0%	No

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8 Lockers & Locker Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
KEY Enterprises	Art Metal Products, \$30,001+	50%	Yes
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
Worthington Direct	Worthington Direct	5%	Yes
KEY Enterprises	Art Metal Products, \$20,001-\$30,000	47%	Yes
Office Design Concepts, LLC	KI	45%	No
KEY Enterprises	Art Metal Products, \$10,001-\$20,000	43%	Yes
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Office Design Concepts, LLC	Teknion	40%	No
KEY Enterprises	Art Metal Products, \$0-\$10,000	38%	Yes
School Specialty, Inc.	Hallowell	31%	Yes
A. Bargas & Associates	DeBourgh	25%	Yes
Wood Etc. Corporation	Wood, Etc. Catalog	25%	No
Indeco Sales, Inc.	List	20%	Yes
Indeco Sales, Inc.	Howell	20%	No
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
Midwest Technology	Midwest Technology Products Catalog	10%	No
School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
Wood Etc. Corporation	Angeles and Childbrite Products	10%	No
Academic Specialties Texas, Inc.	DeBourgh All American All The Time	0%	No
School Specialty, Inc.	School Specialty - Projects by Design	0%	No
Shiffler Equipment Sales, Inc.	Shiffler Equipment Sales, Inc.	0%	No

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9 Dormitory Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Virco, Inc.	Virco Catalog	65%	No
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	No
Sauder Manufacturing Co.	Sauder Education Vol. 071, excludes Plylok Chairs - 2 and 3 position sledbase and 4 leg only	55%	No
Buckstaff Company	Buckstaff Pricelist	49%	No
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	No
Office Design Concepts, LLC	KI	45%	Yes
Southwest Contract	Southwest Contract Pricelist	45%	Yes
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
Worthington Contract Furniture	Jasper Chair	40%	No
South Texas School Furniture	Omni, orders \$2500+ are delivered free; less than \$2500 add \$150	20%	Yes
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
Educator's Depot	KI Catalog	10%	Yes
South Texas School Furniture	RT London, orders \$25,000+ are delivered free; less than \$25,000 plus freight	10%	Yes

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10 All Other Furniture

Vendor	Vendor Catalog Info	Percent Discount	Award
Worthington Contract Furniture	Jonti Craft	7%	No
Virco, Inc.	Virco Catalog	65%	No
Intelligent Interiors, Inc.	Keilhauer Catalog	57.8%	Yes
Intelligent Interiors, Inc.	Highmark Catalog	57.5%	No
Ergogenesis, LLC	Product and Options Pricelist, list chair pricing freight inclusive	55%	No
Intelligent Interiors, Inc.	Global Catalog	53.75%	No
We Bid Furniture, Inc.	Coaster Office Furniture Catalog	53%	No
Texas Furniture Source, Inc.	Hon Catalog	50%	No
Constructive Play Things	Constructive Playthings Catalog	5%	No
J.R., Inc.	furniture4schools, discount plus freight	5%	Yes
ShuttleSystem Div. of Synsor	Shuttlezone Changeable Classroom Furniture	5%	No
The Edu-Source Corp.	Webcoat Outdoor Seating	5%	No
Worthington Direct	Worthington Direct	5%	No
Buckstaff Company	Buckstaff Pricelist	49%	No
Southern Aluminum Mfg., Inc.	Southern Aluminum	48%	No
KEY Enterprises	Clarín Seating, 61-90 chairs	45%	No
Midwest Office Furniture	Midwest Office Furniture, excludes Hon	45%	No
Midwest Office Furniture	Office Source, excludes Hon	45%	No
Office Design Concepts, LLC	JSI	45%	No
Office Design Concepts, LLC	Paoli	45%	Yes
Office Design Concepts, LLC	Community	45%	No
KEY Enterprises	Palmer Hamilton, 21+ tables	44%	No
Spectrum Industries, Inc.	Spectrum Industries Catalog	43%	No
Biz Supplies, Inc.	www.bizsupplies.com	40%	No
KEY Enterprises	Clarín Seating, 41-60 chairs	40%	No
KEY Enterprises	Palmer Hamilton, 11-20 tables	40%	No
Krueger International, Inc.	Portico, discount plus 1% freight and fuel surcharge	40%	No

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Midwest Office Furniture	Lorell, excludes Hon	40%	No
KEY Enterprises	Palmer Hamilton, 1-10 tables	38%	No
Indeco Sales, Inc.	Best Rite	35%	No
KEY Enterprises	Clarín Seating, 20-40 chairs	35%	No
J & S Equipment Company	KI Catalog	30%	No
Smith System Mfg.	Furniture for Student Success	30%	No
Lakeshore Learning Materials	Lakeshore Learning Mat & Elem	3%	No
The Edu-Source Corp.	ISI Cafeteria Serving Area, Furniture, Art & Décor, includes delivery & installation	25%	Yes
Worthington Contract Furniture	National Public S.	25%	No
Worthington Contract Furniture	Office Master	25%	No
Worthington Contract Furniture	Bestrite Manufacturing	25%	No
Educator's Depot	Sico, Copernicus, Mahar, Howell- Wakefield, Mitchell, Sandusky, Smith Carrell, T.L. Clark Catalogs	20%	Yes
Educator's Depot	Carpets for Kids	20%	No
Indeco Sales, Inc.	Fleetwood	20%	No
Worthington Contract Furniture	Oklahoma Sound	20%	No
Frey Scientific	Frey Scientific & Frey Elementary Catalogs	16%	No
Educator's Depot	George F. Cram Catalog	15%	No
Gaylord Bros Inc	Gaylord General Reference Catalog	15%	No
Sargent-Welch Scientific Company	Sargent Welch Classroom Furniture (see exceptions stated on cover)	15%	No
School Specialty, Inc.	Sico	15%	No
Worthington Contract Furniture	Balt Manufacturing	15%	No
Highsmith, Inc.	Highsmith Catalog (sale catalogs and 3M Security products excluded)	13%	No
Childcraft Education Corporation	Childcraft Catalog	12%	No
Midwest Technology	Midwest Technology Products Catalog	10%	No
Reynolds Manufacturing Corporation	Reynolds Catalog	10%	No

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School Specialty, Inc.	School Specialty Education Essentials General Catalog	10%	No
Worthington Contract Furniture	Fleetwood	10%	No
School Specialty, Inc.	Shain Shop-Bilt	1%	No
Community Playthings	Community Playthings	0%	No
Intelligent Interiors, Inc.	Sit On It Catalog	0%	Yes
Irwin Seating Company	Irwin Telescopic Seating	0%	No
KEY Enterprises	Bestline Catalog	0%	No
KEY Enterprises	Sedia Systems Lecture Hall	0%	Yes
KEY Enterprises	Nevco Scoreboards	0%	No
KEY Enterprises	Sheridan Bleachers	0%	No
KEY Enterprises	Balt Catalog	0%	No
School Specialty, Inc.	Webcoat	0%	No
School Specialty, Inc.	School Specialty - Projects by Design	0%	Yes
School Specialty, Inc.	Waddell	0%	Yes
Shiffler Equipment Sales, Inc.	Shiffler Equipment Sales, Inc.	0%	No

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11 Installation

Vendor	Vendor Catalog Info	Percent Discount	Award
South Texas School Furniture	Installation of Gressco	add 8%	No
South Texas School Furniture	Installation of RT London	add 8%	Yes
South Texas School Furniture	Installation of Bretford	add 6%	No
South Texas School Furniture	Installation of Palmer Hamilton	add 6%	No
South Texas School Furniture	Installation of Comfortek Seating	add 6%	Yes
South Texas School Furniture	Installation of Royal Seating	add 6%	No
South Texas School Furniture	Installation of Clarin, other than imprinted chairs	add 6%	No
South Texas School Furniture	Installation of Omni	add 6%	Yes
South Texas School Furniture	Installation of Jonti-Craft	add 6%	No
South Texas School Furniture	Installation of Diversified Woodcrafts	add 6%	No
South Texas School Furniture	Installation of USA Capitol	add 6%	Yes
South Texas School Furniture	Installation of Best-Rite	add 12%	No
South Texas School Furniture	Installation of DMI Office Furniture	add 10%	Yes
South Texas School Furniture	Installation of Office Furniture Planning Guide 2007	add 10%	Yes
South Texas School Furniture	Installation of OFD	add 10%	Yes
South Texas School Furniture	Installation of Office Furniture Group	add 10%	Yes
South Texas School Furniture	Installation of Luxor	add 10%	No
South Texas School Furniture	Installation of High Mark	add \$35 per chair	No
Southwest Contract		5.5%	Yes
J.R., Inc.		5%	Yes
Texas Furniture Source, Inc.		3% to 8%	Yes
Office Design Concepts, LLC		3% to 5%	Yes
Wood Etc. Corporation	Installation, not available on Angeles and Childbrite Products	20%	No
ShuttleSystem Div. of Synsor		18%	No
Educator's Depot	Minimum install charge of \$200	15%	Yes
KEY Enterprises		15%	Yes
Shiffler Equipment Sales, Inc.		15%	No

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Midwest Office Furniture		12% to 15%	Yes
A. Bargas & Associates		12%	Yes
Childcraft Education Corporation	Requires minimum \$2500 order	12%	No
Highsmith, Inc.	Minimum charge may apply	12%	No
Spectrum Industries, Inc.		12%	Yes
Virco, Inc.		10% to 20%	Yes
Worthington Contract Furniture		10% to 20%	Yes
Biz Supplies, Inc.		10%	No
Buckstaff Company		10%	Yes
Community Playthings		10%	Yes
Indeco Sales, Inc.		10%	Yes
Intelligent Interiors, Inc.		10%	Yes
Midwest Technology		10%	No
Sargent-Welch Scientific Company		10%	No
The Edu-Source Corp.	Installation of all Webcoat Outdoor Products	10%	No
We Bid Furniture, Inc.		10%	Yes
Ergogenesis, LLC		1.50%	Yes
Computer Comforts	Quoted by project	0%	Yes
International Library Furniture Co., In	Quoted per job	0%	Yes
Irwin Seating Company	Quoted per project	0%	Yes
J & S Equipment Company	Quoted by project	0%	Yes
Krueger International, Inc.	Installation is included in discounting	0%	Yes
Lakeshore Learning Materials		0%	No
Palmer Hamilton, LLC		0%	Yes
Sauder Manufacturing Co.	Quoted per project	0%	Yes
SIS-USA, Inc.	Specific quote for each project	0%	Yes
Smith System Mfg.	Quoted by project	0%	Yes
The Worden Company	Quoted per job	0%	Yes