

# The Local Government Purchasing Cooperative

For the Period 6/1/2008 to 5/31/2011

## Final Catalog Award Report for First Aid Supplies and Equipment #294-08

### I Discount Off Catalog/Pricelist for first aid equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
HeartSafe America	Heartsine AED Accessories	8% to 17%	Yes
HeartSafe America	Medtronic AED Accessories	8%	Yes
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	5%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Eagle Enterprises	911 Relief First Aid Spray	40%	Yes
HeartSafe America	Medtronic CR+ (auto) AED's	34%	Yes
HeartSafe America	Phillips AED's	33%	Yes
HeartSafe America	Heartsine Samaritan AED's	32%	Yes
HeartSafe America	Medtronic CR+ (semi) AED's	30%	Yes
HeartSafe America	Metronic Express AED's	30%	Yes
HeartSafe America	Zoll AED's	25%	Yes
Cannon Sports, Inc.	CSI Canon Sports Vol. 22	25%	No
HeartSafe America	Phillips AED Accessories	22%	Yes
A-Athletic and Medical Supply Co., I	A-Athletic	20%	Yes
HeartSafe America	Medtronic LP1000 AED's	18% to 20%	Yes
HeartSafe America	Medtronic LP12 AED's	18%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
Buck's Wheel & Equipment Corp	BWE First Aid Kit Pricelist	15%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, for Rx items call for quote, office supplies excluded	15%	Yes
HeartSafe America	Zoll AED Accessories	13%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	School Health	11%	Yes
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
School Nurse Supply, Inc.	School Nurse Supply	10%	Yes

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Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
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Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No
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### 2 Discount Off Catalog/Pricelist for first aid supplies

Vendor	Vendor Catalog Info	Percent Discount	Award
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	6%	Yes
Interboro Packaging Corporation	Interboro Packaging Latex Gloves	50%	No
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Eagle Enterprises	911 Relief First Aid Spray	40%	Yes
Cannon Sports, Inc.	CSI Canon Sports Vol. 22	25%	No
A-Athletic and Medical Supply Co., I	A-Athletic	20%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, for Rx items call for quote, office supplies excluded	15%	Yes
Buck's Wheel & Equipment Corp	BWE First Aid Kit Pricelist	15%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	School Health	11%	Yes
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
School Nurse Supply, Inc.	School Nurse Supply	10%	Yes
Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No
Pick International Inc.	PickPak First Aid Kits	0%	Yes

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## Final Catalog Award Report for First Aid Supplies and Equipment #294-08

### 3 Discount Off Catalog/Pricelist for first aid furniture

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	5%	Yes
School Nurse Supply, Inc.	School Nurse Supply	5%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, manufacturers freight charges for shipping	15%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
A-Athletic and Medical Supply Co., I	A-Athletic	10%	Yes
Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No
School Health Corporation	School Health	0%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	0%	Yes

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## Final Catalog Award Report for First Aid Supplies and Equipment #294-08

### 4 Discount Off Catalog/Pricelist for athletic training equipment

Vendor	Vendor Catalog Info	Percent Discount	Award
HeartSafe America	Heartsine AED Accessories	8% to 17%	No
HeartSafe America	Medtronic AED Accessories	8%	No
School Nurse Supply, Inc.	School Nurse Supply	6%	Yes
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	No
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	5%	Yes
HeartSafe America	Medtronic CR+ (auto) AED's	34%	No
HeartSafe America	Phillips AED's	33%	No
HeartSafe America	Heartsine Samaritan AED's	32%	No
HeartSafe America	Metronic Express AED's	30%	No
HeartSafe America	Medtronic CR+ (semi) AED's	30%	No
HeartSafe America	Zoll AED's	25%	No
Cannon Sports, Inc.	CSI Canon Sports Vol. 22	25%	No
HeartSafe America	Phillips AED Accessories	22%	No
HeartSafe America	Medtronic LP1000 AED's	18% to 20%	No
HeartSafe America	Medtronic LP12 AED's	18%	No
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
A-Athletic and Medical Supply Co., I	A-Athletic	15%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, manufacturers freight charges for shipping	15%	Yes
HeartSafe America	Zoll AED Accessories	13%	No
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	Sports Health	11%	Yes
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No

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Cornish Medical Electronics, Inc.      Cornish Medical      0% to 10%      No

5      Discount Off Catalog/Pricelist for athletic training supplies
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Vendor	Vendor Catalog Info	Percent Discount	Award
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	6%	Yes
School Nurse Supply, Inc.	School Nurse Supply	6%	Yes
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	No
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Eagle Enterprises	911 Relief First Aid Spray	40%	Yes
Cannon Sports, Inc.	CSI Canon Sports Vol. 22	25%	No
A-Athletic and Medical Supply Co., I	A-Athletic	20%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, manufacturers freight charges for shipping	15%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	Sports Health	11%	Yes
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No

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### 6 Discount Off Catalog/Pricelist for athletic training furniture

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	5%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog, manufacturers freight charges for shipping	15%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
A-Athletic and Medical Supply Co., I	A-Athletic	10%	Yes
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	0%	Yes
School Health Corporation	Sports Health	0%	Yes

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### 7 Discount Off Catalog/Pricelist for pharmaceuticals and vaccines

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	5%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Eagle Enterprises	911 Relief First Aid Spray	40%	No
A-Athletic and Medical Supply Co., I	A-Athletic	20%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	School Health	11%	Yes
School Health Corporation	Sports Health	11%	Yes
Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog	0%	Yes
School Health Corporation	School Health, prescription products	0%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	0%	Yes
School Health Corporation	Sports Health, prescription products	0%	Yes

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8 Discount Off Catalog/Pricelist for all other first aid products

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	6%	Yes
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Eagle Enterprises	911 Relief First Aid Spray	40%	Yes
A-Athletic and Medical Supply Co., I	A-Athletic	20%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
Buck's Wheel & Equipment Corp	BWE First Aid Kit Pricelist	15%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog	15%	Yes
Alert Services	Alert Services Athletic First Aid & Medical Supplies	12%	Yes
School Health Corporation	School Health	11%	Yes
School Health Corporation	Sports Health	11%	Yes
Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
School Nurse Supply, Inc.	School Nurse Supply	10%	Yes
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No

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## Final Catalog Award Report for First Aid Supplies and Equipment #294-08

### 9 Discount Off Catalog/Pricelist for all other athletic training products

<b>Vendor</b>	<b>Vendor Catalog Info</b>	<b>Percent Discount</b>	<b>Award</b>
William V. MacGill & Co.	MacGill Discount School Nurse Supplies	6%	Yes
Laerdal Medical Corporation	Laerdal Lifesaving Products for Today's Good Samaritans	5% to 10%	Yes
Jefferson Medical Supply	Jefferson Medical Supply Catalog	5%	Yes
Moore Medical LLC	Moore Medical Buyer's Guide, excludes Stryker & prescription injectables/vaccines - 0% discount	16%	Yes
Henry Schein, Inc.	Henry Schein Specialty Medical Catalog	15%	Yes
A-Athletic and Medical Supply Co., I	A-Athletic	15%	Yes
School Health Corporation	Sports Health	11%	Yes
Medco Supply Company	Medco School Nurse, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
Medco Supply Company	Medco Sports Medicine, call for quote for: athletic trainers bags, capital eq., drop ship items, Gatorade & Rx items	10%	No
BSN Sports/Collegiate Pacific	BSN Catalog	10%	No
Cornish Medical Electronics, Inc.	Cornish Medical	0% to 10%	No