

The Local Government Purchasing Cooperative

For the Period 10/1/2009 to 9/30/2012

Final Catalog Award Report for Fire & Security Systems & Monitoring #325-09

I Discount Off Catalog/Pricelist for All Access Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales & Service, Inc.	61.5% Discount off TAC Access Control pricelist for Access Control Security Systems	61.5%	Yes
TFE	5% to 20% Discount off TFE TASB pricelist for Access Control Security Systems	5% to 20%	No
SecureNet, Inc.	5% Discount off SecureNet pricelist for Access Control Security Systems	5%	No
Entech Sales & Service, Inc.	41% Discount off GE Access Control pricelist for Access Control Security Systems	41%	Yes
Fairway Supply, Inc.	40% Discount off Alarm Lock catalog for Access Control Security Systems	40%	No
Suntera Security Inc.	40% Discount off Suntera Buyboards pricelist for Access Control Security Systems	40%	No
Sology LLC	35% Discount off Vista, Secutitron & Hess pricelist for Access Control Security Systems	35%	No
Fairway Supply, Inc.	30% Discount off Schlage, Bright Blue, Intellikey, Securitron and Corbin Russwin catalogs for Access Control Security Systems	30%	No
Balco Systems	30% Discount off Balco Systems/1st Alarm Security Products pricelist for Access Control Security Systems	30%	No
1st Alarm	30% Discount off 1st Alarm catalog for Access Control Security Systems	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Access Control Security Systems	30%	Yes
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Access Control Security Systems	30%	No
Communication Concepts	3% Discount off Galaxy & Bosch pricelist for Access Control Security Systems	3%	Yes
Esquire Fire & Safety	25% Discount off Bosch Security pricelist for Access Control Security Systems	25%	No

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Entech Sales & Service, Inc.	25% Discount off S2 Access Control and SoftwareHouse Access Control pricelist for Access Control Security Systems	25%	Yes
Fairway Supply, Inc.	25% Discount off Sargent Electronics catalog for Access Control Security Systems	25%	No
Entech Sales & Service, Inc.	24% Discount off GE Access Control Category B pricelist for Access Control Security Systems	24%	Yes
Kratos Southwest, LP	20% to 40% Discount off TXBB0912 pricelist for Access Control Security Systems	20% to 40%	Yes
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Access Control Security Systems	20%	Yes
Fairway Supply, Inc.	20% Discount off Cardax and Salto catalogs for Access Control Security Systems	20%	No
Sigma Surveillance, Inc	20% Discount off Commercial catalog for Access Control Security Systems	20%	Yes
Smith Southern Equipment	20% Discount off Smith Southern Alarm/Access Control pricelist for Access Control Security Systems (DPM Products)	20%	No
Security International	20% Discount off Security International pricelist for Access Control Security Systems	20%	No
Guardian Security Solutions	2% Discount off Guardian's pricelist for Access Control Security Systems	2%	Yes
3Sixty Integrated.com	16% to 24% Discount off DSX, Identocard, Continental, Open Options & HID pricelist for Access Control Security Systems	16% to 24%	Yes
Entech Sales & Service, Inc.	16% Discount off DMP Access Control Intrusion Detection Fire Alarm and DVTel Security Products pricelist for Access Control Security Systems	16%	Yes
Rx Technology	15% to 20% Discount off Fire Security Systems Parts Catalog for Access Control Security Systems	15% to 20%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for Access Control Security Systems	15%	No

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Alarm Integrations, Inc.	12% Discount off Alarm Integrations pricelist for Access Control Security Systems	12%	Yes
CFI Security, Inc.	11.5% Discount off DSX pricelist for Access Control Security Systems	11.5%	No
Texas Electronic Systems Specialists	11% Discount off TESSInc Buyboard Access Control Catalog for Access Control Security Systems	11%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Access Control Security Systems	10%	Yes
JPM Communications	10% Discount off JPM pricelist for Access Control Security Systems	10%	Yes
Techline Solutions	10% Discount off Techline Solutions pricelist for Access Control Security Systems	10%	Yes
Entech Sales & Service, Inc.	10% Discount off Lenel Video Management & Access Control pricelist for Access Control Security Systems	10%	Yes
Fairway Supply, Inc.	10% Discount off Continental Access, Aiphone and Videx catalogs for Access Control Security Systems	10%	No
Associated Time and Parking	0% Discount off Maxxess Access Control pricelist for Access Control Security Systems	0%	No
Entech Sales & Service, Inc.	0% Discount off AMAG Video Management & Access Control pricelist for Access Control Security Systems	0%	Yes
Positive Proof, Inc.	0% Discount off Positive Proof pricelist for Access Control Security Systems	0%	No
Entech Sales & Service, Inc.	0% Discount off Lenel Video Management & Access Control Category B pricelist for Access Control Security Systems	0%	Yes

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2 Discount Off Catalog/Pricelist for All Fire Control Security Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales & Service, Inc.	40% Discount off Gamewell/FCI Fire Alarm System pricelist for Fire Control Security Systems	40%	Yes
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Fire Control Security Systems, Fire Alarm Systems Only.	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Fire Control Security Systems	30%	Yes
Esquire Fire & Safety	25% Discount off SilentKnight pricelist for Fire Control Security Systems	25%	No
CFI Security, Inc.	25% Discount off SilentKnight, Farenhyt, Cooper/Wheelock and Honeywell pricelist for Fire Control Security Systems	25%	No
Rx Technology	25% Discount off Fire Security Systems Parts Catalog for Fire Control Security Systems	25%	Yes
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Fire Catalog for Fire Control Security Systems	20%	Yes
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Fire Control Security Systems	20%	Yes
Communication Concepts	20% Discount off Notifier & Firelight pricelist for Fire Control Security Systems	20%	Yes
Western States Fire Protection, Inc	20% Discount off Most Common Parts pricelist for Fire Control Security Systems	20%	No
Security International	20% Discount off Security International pricelist for Fire Control Security Systems	20%	No
Balco Systems	20% Discount off Notifier, Firelite and Wheelock pricelist for Fire Control Security Systems, Fire Alarm Systems Only.	20%	No
Sigma Surveillance, Inc	18% Discount off Commercial catalog for Fire Control Security Systems	18%	Yes

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Entech Sales & Service, Inc.	16% Discount off DMP Access Control Intrusion Detection Fire Alarm pricelist for Fire Control Security Systems	16%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Fire Control Security Systems	10%	Yes

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3 Discount Off Catalog/Pricelist for All Intrusion Detection and Control Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Rx Technology	5% to 40% Discount off Fire Security Systems Parts Catalog for Intrusion Detection and Control Systems	5% to 40%	Yes
Suntera Security Inc.	40% Discount off Suntera Buyboards pricelist for Intrusion Detection and Control Systems	40%	No
1st Alarm	30% Discount off 1st Alarm catalog for Intrusion Detection and Control Systems	30%	No
Balco Systems	30% Discount off Balco Systems/1st Alarm Security Products pricelist for Intrusion Detection and Control Systems	30%	No
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Intrusion Detection and Control Systems	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Intrusion Detection and Control Systems	30%	Yes
Communication Concepts	3% Discount off Bosch pricelist for Intrusion Detection and Control Systems	3%	Yes
Esquire Fire & Safety	25% Discount off Bosch Security pricelist for Intrusion Detection and Control Systems	25%	No
CFI Security, Inc.	22.5% Discount off Honeywell/First Alert/Ademco pricelist for Intrusion Detection and Control Systems	22.5%	No
Kratos Southwest, LP	20% to 40% Discount off TXBB0912 pricelist for Intrusion Detection and Control Systems	20% to 40%	Yes
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Intrusion Detection and Control Systems	20%	Yes
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Intrusion Catalog for Intrusion Detection and Control Systems	20%	Yes
Security International	20% Discount off Security International pricelist for Intrusion Detection and Control Systems	20%	No

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Smith Southern Equipment	20% Discount off Smith Southern Alarm/Access Control pricelist for Intrusion Detection and Control Systems (DPM Products)	20%	No
Guardian Security Solutions	2% Discount off Guardian's pricelist for Intrusion Detection and Control Systems	2%	Yes
3Sixty Integrated.com	18% to 37% Discount off Napco & DSC pricelist for Intrusion Detection and Control Systems	18% to 37%	Yes
Sigma Surveillance, Inc	18% Discount off Commercial catalog for Intrusion Detection and Control Systems	18%	Yes
Entech Sales & Service, Inc.	16% Discount off DMP Access Control Intrusion Detection Fire Alarm pricelist for Intrusion Detection and Control Systems	16%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for Intrusion Detection and Control Systems	15%	No
Alarm Integrations, Inc.	12% Discount off Alarm Integrations pricelist for Intrusion Detection and Control Systems	12%	Yes
JPM Communications	10% Discount off JPM pricelist for Intrusion Detection and Control Systems	10%	Yes
Techline Solutions	10% Discount off Techline Solutions pricelist for Intrusion Detection and Control Systems	10%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Intrusion Detection and Control Systems	10%	Yes

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4 Discount Off Catalog/Pricelist for All CCTV and Surveillance Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
TFE	5% to 20% Discount off TFE TASB pricelist for CCTV and Surveillance Systems	5% to 20%	No
SecureNet, Inc.	5% Discount off SecureNet pricelist for CCTV and Surveillance Systems	5%	No
Entech Sales & Service, Inc.	41% Discount off GE Access Control pricelist for CCTV and Surveillance Systems	41%	Yes
Suntera Security Inc.	40% Discount off Suntera Buyboards pricelist for CCTV and Surveillance Systems	40%	No
Entech Sales & Service, Inc.	4% Discount off Verint Cameras & Network Gear pricelist for CCTV and Surveillance Systems	4%	Yes
Entech Sales & Service, Inc.	32% Discount off Pelco video Management & Cameras pricelist for CCTV and Surveillance Systems	32%	Yes
Balco Systems	30% Discount off Balco Systems/1st Alarm CCTV Products pricelist for CCTV and Surveillance Systems	30%	No
1st Alarm	30% Discount off 1st Alarm catalog for CCTV and Surveillance Systems	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for CCTV and Surveillance Systems	30%	Yes
Security Signal Devices, Inc.	30% Discount off SSD pricelist for CCTV and Surveillance Systems	30%	No
Entech Sales & Service, Inc.	30% Discount off Videolarm Camera & Accessories pricelist for CCTV and Surveillance Systems	30%	Yes
Communication Concepts	3% Discount off Galaxy & Bosch pricelist for CCTV and Surveillance Systems	3%	Yes
Fairway Supply, Inc.	25% Discount off I 3 DVR and Schlage SMS catalogs for CCTV and Surveillance Systems	25%	No

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Entech Sales & Service, Inc.	25% Discount off American Dynamics CCTV Video Products pricelist for CCTV and Surveillance Systems	25%	Yes
Sology LLC	25% Discount off Cisco pricelist for CCTV and Surveillance Systems	25%	No
Entech Sales & Service, Inc.	24% Discount off GE Access Control Category B pricelist for CCTV and Surveillance Systems	24%	Yes
CFI Security, Inc.	22.5% Discount off Bosch and Honeywell pricelist for CCTV and Surveillance Systems	22.5%	No
Kratos Southwest, LP	20% to 40% Discount off TXBB0912 pricelist for CCTV and Surveillance Systems	20% to 40%	Yes
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard CCTV Surveillance Catalog for CCTV and Surveillance Systems	20%	Yes
Sigma Surveillance, Inc	20% to 25% Discount off Commercial catalog for CCTV and Surveillance Systems	20%	Yes
Smith Southern Equipment	20% Discount off Smith Southern CCTV pricelist for CCTV and Surveillance Systems (Rainbow Products & Exacq DVR's)	20%	No
Security International	20% Discount off Security International pricelist for CCTV and Surveillance Systems	20%	No
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for CCTV and Surveillance Systems	20%	Yes
Fairway Supply, Inc.	20% Discount off Digital Watchdog and deView Electronics catalogs for CCTV and Surveillance Systems	20%	No
Guardian Security Solutions	2% Discount off Guardian's pricelist for CCTV and Surveillance Systems	2%	Yes
Entech Sales & Service, Inc.	18.5% Discount off Sony Security pricelist for CCTV and Surveillance Systems	18.5%	Yes
Liquid Campus Security	18% Discount off Liquid Campus Security pricelist for CCTV and Surveillance Systems	18%	No

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Entech Sales & Service, Inc.	16% Discount off DVTel Security Products pricelist for CCTV and Surveillance Systems	16%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for CCTV and Surveillance Systems	15%	No
Alarm Integrations, Inc.	12% Discount off Alarm Integrations pricelist for CCTV and Surveillance Systems	12%	Yes
3Sixty Integrated.com	10% to 30% Discount off DVTel, Salient, Onssi, Axis, Pelco, American Dynamics, Bosch, ARM, Speco, Geovision & Panasonic pricelist for CCTV and Surveillance Systems	10% to 30%	Yes
Rx Technology	10% to 30% Discount off Fire Security Systems Parts Catalog for CCTV and Surveillance Systems	10% to 30%	Yes
Techline Solutions	8% Discount off Techline Solutions pricelist for CCTV and Surveillance Systems	10%	Yes
Entech Sales & Service, Inc.	10% Discount off Lenel Video Management & Access Control pricelist for CCTV and Surveillance Systems	10%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for CCTV and Surveillance Systems	10%	Yes
JPM Communications	10% Discount off JPM pricelist for CCTV and Surveillance Systems	10%	Yes
Vision Security Software and Solution	0% to 30% Discount off Vision Security Software pricelist for CCTV and Surveillance Systems	0% to 30%	No
Entech Sales & Service, Inc.	0% Discount off Lenel Video Management & Access Control Category B, IQInvision Network Cameras, ONSSI Video Management & AMAG Video Management & Access Control pricelist for CCTV and Surveillance Systems	0%	Yes
Associated Time and Parking	0% Discount off Northern Video pricelist for CCTV and Surveillance Systems	0%	No

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5 Discount Off Catalog/Pricelist for Attack Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales & Service, Inc.	9% Discount off TalkAPhone Intercom Systems & Community Notification Category B pricelist for Attack Warning Mass Notification Systems	9%	Yes
3Sixty Integrated.com	8% to 23% Discount off School View, AMX, Calypso, Mid Atlantic & Bogen pricelist for Attack Warning Mass Notification Systems	8% to 23%	Yes
Techline Solutions	12% Discount off Techline Solutions pricelist for Attack Warning Mass Notification Systems	8%	Yes
Entech Sales & Service, Inc.	32% Discount off Aiphone Intercom Systems pricelist for Attack Warning Mass Notification Systems	32%	Yes
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Attack Warning Mass Notification Systems	30%	Yes
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Attack Warning Mass Notification Systems	30%	No
Esquire Fire & Safety	30% Discount off ClassConnection by Valcom pricelist for Attack Warning Mass Notification Systems	30%	No
Federal Signal Corporation	24% Discount off Federal Signal Corp. pricelist for Attack Warning Mass Notification Systems	24%	Yes
Entech Sales & Service, Inc.	24% Discount off Commend Intercom & Emergency Notification, Zenitel/Stentophone & Community Notification pricelist for Attack Warning Mass Notification Systems	24%	Yes
Kratos Southwest, LP	20% to 40% Discount off TXBB0912 pricelist for Attack Warning Mass Notification Systems	20% to 40%	Yes
Balco Systems	20% Discount off Wheelock pricelist for Attack Warning Mass Notification Systems	20%	No

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Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Attack Warning Mass Notification Systems	20%	Yes
Guardian Security Solutions	2% Discount off Guardian's pricelist for Attack Warning Mass Notification Systems	2%	Yes
Communication Concepts	15% to 20% Discount off Wheelock, Notifier & Dukane pricelist for Attack Warning Mass Notification Systems	15% to 20%	Yes
CFI Security, Inc.	15% Discount off Cooper Notification pricelist for Attack Warning Mass Notification Systems	15%	No
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Attack Warning Mass Notification Systems	10%	Yes
Entech Sales & Service, Inc.	0% Discount off Digital Accoustics IP Intercom Systems pricelist for Attack Warning Mass Notification Systems	0%	Yes

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6 Discount Off Catalog/Pricelist for Public Warning Mass Notification Systems

Vendor	Vendor Catalog Info	Percent Discount	Award
Entech Sales & Service, Inc.	9% Discount off Community Notification Category B pricelist for Public Warning Mass Notification Systems	9%	Yes
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Public Warning Mass Notification Systems	30%	Yes
Esquire Fire & Safety	30% Discount off ClassConnection by Valcom pricelist for Public Warning Mass Notification Systems	30%	No
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Public Warning Mass Notification Systems	30%	No
3Sixty Integrated.com	26% to 30% Discount off Aiphone, Zenitel & Critical Comm. Pricelist for Public Warning Mass Notification Systems	26% to 30%	Yes
Entech Sales & Service, Inc.	24% Discount off Commend Intercom & Emergency Notification & Community Notification pricelist for Public Warning Mass Notification Systems	24%	Yes
Kratos Southwest, LP	20% to 40% Discount off TXBB0912 pricelist for Public Warning Mass Notification Systems	20% to 40%	Yes
Balco Systems	20% Discount off Wheelock pricelist for Public Warning Mass Notification Systems	20%	No
Federal Signal Corporation	20% Discount off Federal Signal Corp. pricelist for Public Warning Mass Notification Systems	20%	Yes
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Public Warning Mass Notification Systems	20%	Yes
Guardian Security Solutions	2% Discount off Guardian's pricelist for Public Warning Mass Notification Systems	2%	Yes

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Communication Concepts	30% Discount off Wheelock, Notifier & Dukane pricelist for Public Warning Mass Notification Systems	15% to 20%	Yes
CFI Security, Inc.	15% Discount off Cooper Notification pricelist for Public Warning Mass Notification Systems	15%	No
Techline Solutions	12% Discount off Techline Solutions pricelist for Public Warning Mass Notification Systems	12%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Public Warning Mass Notification Systems	10%	Yes

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7 Discount Off Catalog/Pricelist for System Integration and Design Services

Vendor	Vendor Catalog Info	Percent Discount	Award
Alarm Integrations, Inc.	8% Discount off Alarm Integrations pricelist for System Integration and Design Services	8%	Yes
TFE	5% to 20% Discount off TFE pricelist for System Integration and Design Services	5% to 20%	No
Suntera Security Inc.	30% Discount off Suntera Buyboards pricelist for System Integration and Design Services	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for System Integration and Design Services	30%	Yes
Western States Fire Protection, Inc	25% Discount off Labor Rate pricelist for System Integration and Design Services	25%	No
CFI Security, Inc.	25% Discount off CFI Security pricelist for System Integration and Design Services	25%	No
Entech Sales & Service, Inc.	20% to 38% Discount off Entech pricelist for System Integration and Design Services	20% to 38%	Yes
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for System Integration and Design Services	20%	Yes
Sology LLC	20% Discount off Sology Physical Security Professional Services pricelist for System Integration and Design Services	20%	No
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Access Control, Fire, Intrusion & CCTV Surveillance Catalog for System Integration and Design Services	20%	Yes
Smith Southern Equipment	20% Discount off Smith Southern Service pricelist for System Integration and Design Services	20%	No
Balco Systems	20% Discount off Labor and Install pricelist for System Integration and Design Services	20%	No
Sigma Surveillance, Inc	20% Discount off Commercial catalog for System Integration and Design Services	20%	Yes

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Guardian Security Solutions	2% Discount off Guardian's pricelist for System Integration and Design Services	2%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for System Integration and Design Services	15%	No
Communication Concepts	15% Discount off Training & Design pricelist for System Integration and Design Services	15%	Yes
3Sixty Integrated.com	14% Discount off 3 Sixty Integrated pricelist for System Integration and Design Services	14%	Yes
Techline Solutions	12% Discount off Techline Solutions pricelist for System Integration and Design Services	12%	Yes
Rx Technology	10% to 30% Discount off Fire Security Systems Parts Catalog for System Integration and Design Services	10% to 30%	Yes
JPM Communications	10% Discount off JPM pricelist for System Integration and Design Services	10%	Yes
Vision Security Software and Solution	0% to 30% Discount off Vision Security Software pricelist for System Integration and Design Services	0% to 30%	No
Federal Signal Corporation	0% Discount off Federal Signal Corp. Attack & Public Warning pricelist for System Integration and Design Services	0%	Yes

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8 Discount Off Catalog/Pricelist for All Repair Parts

Vendor	Vendor Catalog Info	Percent Discount	Award
3Sixty Integrated.com	8% to 37% Discount off 3Sixty Integrated pricelist for Systems Repair Parts	8% to 37%	Yes
Alarm Integrations, Inc.	8% Discount off Alarm Integrations pricelist for Systems Repair Parts	8%	Yes
TFE	5% to 20% Discount off TFE TASB pricelist for Systems Repair Parts	5% to 20%	No
Fairway Supply, Inc.	40% Discount off Alarm Lock catalog for System Repair Parts for Access Control Security System	40%	No
Suntera Security Inc.	40% Discount off Suntera Buyboards pricelist for Systems Repair Parts	40%	No
Security Signal Devices, Inc.	30% Discount off SSD pricelist for Systems Repair Parts	30%	No
Superior Alarms	30% Discount off Superior Alarms Buyboard pricelist for Systems Repair Parts	30%	Yes
1st Alarm	30% Discount off 1st Alarm catalog for Systems Repair Parts	30%	No
Fairway Supply, Inc.	30% Discount off Schlage, Bright Blue, Intellikey, Securitron and Corbin Russwin catalogs for System Repair Parts for Access Control Security Systems	30%	No
Fairway Supply, Inc.	25% Discount off I 3 DVR and Schlage SMS catalogs for System Repair Parts for CCTV and Surveillance Systems	25%	No
Fairway Supply, Inc.	25% Discount off Sargent Electronics catalog for System Repair Parts for Access Control Security Systems	25%	No
Balco Systems	20% to 30% Discount off Parts pricelist for Systems Repair Parts	20% to 30%	No
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for Systems Repair Parts	20%	Yes
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Access Control, Fire, Intrusion & CCTV Surveillance Catalog for Systems Repair Parts	20%	Yes

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Fairway Supply, Inc.	20% Discount off Cardax and Salto catalogs for System Repair Parts for Access Control Security Systems	20%	No
Sigma Surveillance, Inc	20% Discount off Commercial catalog for Systems Repair Parts	20%	Yes
Fairway Supply, Inc.	20% Discount off Digital Watchdog and deView Electronics catalogs for System Repair Parts for CCTV and Surveillance Systems	20%	No
Western States Fire Protection, Inc	20% Discount off Most Common Parts pricelist for Systems Repair Parts	20%	No
Guardian Security Solutions	2% Discount off Guardian's pricelist for Systems Repair Parts	2%	Yes
Communication Concepts	15% Discount off Training & Design pricelist for Systems Repair Parts	15%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for Systems Repair Parts	15%	No
Techline Solutions	12% Discount off Techline Solutions pricelist for Systems Repair Parts	12%	Yes
CFI Security, Inc.	11% to 25% Discount off DSX, SilentKnight, Farenhyt, Cooper/Wheelock, Honeywell/First Alert/Ademco and Bosch pricelist for Systems Repair parts	11% to 25%	No
Rx Technology	10% to 30% Discount off Fire Security Systems Parts Catalog for Systems Repair Parts	10% to 30%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for Systems Repair Parts	10%	Yes
Fairway Supply, Inc.	10% Discount off Continental Access, Aiphone and Videx catalogs for System Repair Parts for Access Control Security Systems	10%	No

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Entech Sales & Service, Inc.	0% to 61.5% Discount off TAC, GE, S2, SoftwareHouse, DMP, DVTel, Lenel, AMAG, Gamewell, Pelco, Videolarm, AD, Sony, Verint, IQInvision, ONSSI, Aiphone, Commend, Zenitel, TalkAPhone, Digital Accustics, Community & Entech pricelist for Systems Repair Parts	0% to 61.5%	Yes
Vision Security Software and Solution	0% to 30% Discount off Vision Security Software pricelist for Systems Repair Parts	0% to 30%	No

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9 Discount Off Catalog/Pricelist for Service/Maintenance Agreements

Vendor	Vendor Catalog Info	Percent Discount	Award
TFE	5% to 20% Discount off TFE TASB pricelist for Service and Maintenance Agreements	5% to 20%	No
Fairway Supply, Inc.	40% Discount off Alarm Lock catalog for Service and Maintenance Agreements	40%	No
Suntera Security Inc.	30% Discount off Suntera Buyboards pricelist for Service and Maintenance Agreements	30%	No
Fairway Supply, Inc.	30% Discount off Schlage, Bright Blue, Intellikey, Securitron and Corbin Russwin catalogs for Service and Maintenance Agreements	30%	No
Fairway Supply, Inc.	25% Discount off Sargent Electronics catalog for Service and Maintenance Agreements	25%	No
Fairway Supply, Inc.	25% Discount off I 3 DVR and Schlage SMS catalogs for Service and Maintenance Agreements	25%	No
1st Alarm	25% Discount off 1st Alarm catalog for Service and Maintenance Agreements	25%	No
Sigma Surveillance, Inc	25% Discount off Commercial catalog for Service and Maintenance Agreements	25%	Yes
CFI Security, Inc.	25% Discount off CFI Security pricelist for Service and Maintenance Agreements	25%	No
Western States Fire Protection, Inc	25% Discount off Labor Rate pricelist for Service and Maintenance Agreements	25%	No
Entech Sales & Service, Inc.	20% to 38% Discount off Entech pricelist for Service and Maintenance Agreements	20% to 38%	Yes
Stanley Security Solutions	20%Discount off GSA/TX MASS/DIR pricelist for Service and Maintenance Agreements	20%	Yes
Sology LLC	20%Discount off Sology Physical Security Professional Services pricelist for Service and Maintenance Agreements	20%	No

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Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Access Control, Fire, Intrusion & CCTV Surveillance Catalog for Service and Maintenance Agreements	20%	Yes
Fairway Supply, Inc.	20% Discount off Cardax and Salto catalogs for Service and Maintenance Agreements	20%	No
Fairway Supply, Inc.	20% Discount off Digital Watchdog and deView Electronics catalogs for Service and Maintenance Agreements	20%	No
Balco Systems	20% Discount off Labor and Install pricelist for Service and Maintenance Agreements	20%	No
Smith Southern Equipment	20% Discount off Smith Southern Service pricelist for Service and Maintenance Agreements	20%	No
3Sixty Integrated.com	2% Discount off 3Sixty Integrated pricelist for Service and Maintenance Agreements	2%	Yes
Guardian Security Solutions	2% Discount off Guardian's pricelist for Service and Maintenance Agreements	2%	Yes
Communication Concepts	15% Discount off Training & Design pricelist for Service and Maintenance Agreements	15%	Yes
Techline Solutions	12% Discount off Techline Solutions pricelist for Service and Maintenance Agreements	12%	Yes
Rx Technology	10% to 30% Discount off Fire Security Systems Parts Catalog for Service and Maintenance Agreements	10% to 30%	Yes
Security International	10% Discount off Security International pricelist for Service and Maintenance Agreements	10%	No
Alarm Integrations, Inc.	10% Discount off Alarm Integrations pricelist for Service and Maintenance Agreements	10%	Yes
Superior Alarms	10% Discount off Superior Alarms Buyboard pricelist for Service and Maintenance Agreements	10%	Yes
Fairway Supply, Inc.	10% Discount off Continental Access, Aiphone and Videx catalogs for Service and Maintenance Agreements	10%	No

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JPM Communications	10% Discount off JPM pricelist for Service and Maintenance Agreements	10%	Yes
Vision Security Software and Solution	0% to 30% Discount off Vision Security Software pricelist for Service and Maintenance Agreements	0% to 30%	No
Federal Signal Corporation	0% Discount off Federal Signal Corp. Attack & Public Warning pricelist for Service and Maintenance Agreements	0%	Yes
Lensec, LLC	0% Discount off LenSec pricelist for Service and Maintenance Agreements	0%	No

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10 Discount Off Catalog/Pricelist for All Other Types of Security Related Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Alarm Integrations, Inc.	8% Discount off Alarm Integrations pricelist for All Other Types of Security Related Products	8%	Yes
Rx Technology	5% to 40% Discount off Fire Security Systems Parts Catalog for All Other Types of Security Related Products	5% to 40%	Yes
TFE	5% to 20% Discount off TFE TASB pricelist for All Other Types of Security Related Products	5% to 20%	No
Fairway Supply, Inc.	40% Discount off Hes and Rci catalogs for All Other Types of Security Related Products	40%	No
Entech Sales & Service, Inc.	32% Discount off Sargent Door Hardware, Yale Door Hardware & Corbin-Russwin Door Hardware pricelist for All Other Types of Security Related Products	32%	Yes
3Sixty Integrated.com	30% Discount off Other Types of Security Related Products pricelist for All Other Types of Security Related Products	30%	Yes
Security Signal Devices, Inc.	30% Discount off SSD pricelist for All Other Types of Security Related Products	30%	No
Fairway Supply, Inc.	30% Discount off Von Duprin catalog for All Other Types of Security Related Products	30%	No
1st Alarm	30% Discount off 1st Alarm catalog for All Other Types of Security Related Products	30%	No
CFI Security, Inc.	25% Discount off CFI Security pricelist for All Other Types of Security Related Products	25%	No
Fairway Supply, Inc.	25% Discount off Medeco catalog for All Other Types of Security Related Products	25%	No
Entech Sales & Service, Inc.	25% Discount off Fargo Printers & Badging pricelist for All Other Types of Security Related Products	25%	Yes
Entech Sales & Service, Inc.	24% Discount off X-Mark Hospital Patient Security pricelist for All Other Types of Security Related Products	24%	Yes

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Fairway Supply, Inc.	20% Discount off Camden catalog for All Other Types of Security Related Products	20%	No
Stanley Security Solutions	20% Discount off GSA/TX MASS/DIR pricelist for All Other Types of Security Related Products	20%	Yes
Texas Electronic Systems Specialists	20% Discount off TESSInc Buyboard Access Control, Fire, Intrusion & CCTV Surveillance Catalog for All Other Types of Security Related Products	20%	Yes
A Photo Identification	20% Discount off Go Beyond UnLocking Doors pricelist for All Other Types of Security Related Products	20%	No
Sigma Surveillance, Inc	20% Discount off Commercial catalog for All Other Types of Security Related Products	20%	Yes
Security International	20% Discount off Security International pricelist for All Other Types of Security Related Products	20%	No
Guardian Security Solutions	2% Discount off Guardian's pricelist for All Other Types of Security Related Products	2%	Yes
Lensec, LLC	15% Discount off LenSec pricelist for All Other Types of Security Related Products	15%	No
Batteries Plus	15% Discount off Batteries Plus pricelist for All Other Types of Security Related Products	15%	No
Techline Solutions	12% Discount off Techline Solutions pricelist for All Other Types of Security Related Products	12%	Yes
Com Tech Group	10% Discount off www.ctgtexas.samsbiz.com website for All Other Types of Security Related Products	10%	Yes
JPM Communications	10% Discount off JPM pricelist for All Other Types of Security Related Products	10%	Yes
Entech Sales & Service, Inc.	10% Discount off HES Door Hardware & Securitron Door Hardware pricelist for All Other Types of Security Related Products	10%	Yes

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Superior Alarms	0% to 35% Discount off Superior Alarms Buyboard pricelist for All Other Types of Security Related Products	0% to 35%	Yes
Entech Sales & Service, Inc.	0% Discount off X-Mark Hospital Patient Security Category B & McKinney Door Hardware pricelist for All Other Types of Security Related Products	0%	Yes

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11 Monthly Rate for Monitoring Various Types of Security Related Systems			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Suntera Security Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems, Open & Closing Reports - Unsupervised	\$12.00	No
Sigma Surveillance, Inc	Monthly Rate for Alarm Monitoring of Security Related Systems	\$12.99	Yes
Suntera Security Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems, Cellular Intrusion Monitoring - TG1	\$15.00	No
Security International	Monthly Rate for Monitoring Various Types of Security Related Systems	\$17.00	No
Security Signal Devices, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems	\$18.00	No
Esquire Fire & Safety	Monthly Rate for Monitoring Various Types of Security Related Systems, set-up time and materials not included.	\$19.95	No
Entech Sales & Service, Inc.	Monthly Rate for Monitoring Intrusion Security Systems, basic up to 10 signals/events per month	\$20.00	Yes
Superior Alarms	Monthly Rate for Monitoring Security and Fire Systems with agreement	\$20.00	Yes
Suntera Security Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems, Cellular Intrusion Monitoring - TG4	\$20.00	No
Suntera Security Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems, Basic Intrusion Monitoring	\$21.50	No
Entech Sales & Service, Inc.	Monthly Rate for Monitoring Fire Security Systems, includes daily test, basic up to 40 signals per month	\$24.00	Yes
CFI Security, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems (Base Monitoring)	\$24.95	No
JPM Communications	Monthly Rate for Monitoring Standard Intrusion Security Systems, every 20 zones in one building	\$24.99	Yes
Rx Technology	Monthly Rate for Monitoring Security Systems with 1 year contract	\$24.99	Yes
1st Alarm	Monthly Rate for Monitoring Various Types of Security Related Systems	\$25.00	No
Sology LLC	Monthly Rate for Monitoring Various Types of Security Related Systems (Digital Alarm Monitoring w/ monthly timer test)	\$25.99	No
Balco Systems	Monthly Rate for Monitoring Various Types of Security Related Systems, Security Monitoring	\$26.00	No
Balco Systems	Monthly Rate for Monitoring Various Types of Security Related Systems, Fire Alarm Monitoring	\$27.00	No
Texas Electronic Systems Specialists	Monthly Rate for Monitoring Various Types of Security Related Systems	\$29.00	Yes

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Communication Concepts	Burglar Alarm Monitoring, per month	\$29.00	Yes
Western States Fire Protection, Inc	Monthly Rate for Monitoring Various Types of Security Related Systems (with 1 year contract)	\$30.00	No
Suntera Security Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems, Basic Commercial Fire Monitoring	\$31.50	No
Rx Technology	Monthly Rate for Monitoring Fire Systems with 1 year contract	\$34.99	Yes
Smith Southern Equipment	Monthly Rate for Monitoring Various Types of Security Related Systems	\$35.00	No
Stanley Security Solutions	Monthly Rate for Monitoring Fire Security Systems. Monitoring costs for other systems vary.	\$35.00	Yes
3Sixty Integrated.com	Monthly Rate for Monitoring Various Types of Security Related Systems (Monitoring only, building up to 10,000 sq.feet)	\$37.99	Yes
Communication Concepts	Fire Alarm Monitoring, per month	\$38.50	Yes
Communication Concepts	Combination Fire Alarm & Burglar Alarm Monitoring, per month	\$45.00	Yes
Smith Southern Equipment	Monthly Rate for Monitoring Various Types of Security Related Systems, with cell back-up	\$45.00	No
3Sixty Integrated.com	Monthly Rate for Monitoring Various Types of Security Related Systems (Monitoring only, building larger than 10,000 sq.feet)	\$49.99	Yes
Guardian Security Solutions	Monthly Rate for Monitoring Various Types of Security Related Systems, Intrusion Alarm Monitoring	\$65.00	Yes
Alarm Integrations, Inc.	Monthly Rate for Monitoring Various Types of Security Related Systems (Price is per month & per camera)	\$125.00	Yes
Vision Security Software and Solutions	Monthly Rate for Monitoring Various Types of Security Related Systems	\$200.00	No
Techline Solutions	Monthly Rate for Monitoring Various Types of Security Related Systems, Video Equipment, CCTV Materials, Labor only, must be installed by Techline	\$225.00	Yes

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12 Monthly Rate for Other Types of Security Related Services			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Alarm Integrations, Inc.	Monthly Rate for Other Types of Security Related Services (Various prices 10% of total purchase price for full remote service)	\$0.01	Yes
JPM Communications	Monthly Rate for Other Types of Security Related Services (Various prices)	\$0.01	Yes
Sigma Surveillance, Inc	Monthly Rate for Other Types of Security Related Services (Various Prices)	\$0.01	Yes
Stanley Security Solutions	Monthly Rate for Other Types of Security Related Services (Various prices)	\$0.01	Yes
Rx Technology	Monthly Rate for Other Types of Security Related Services (Various prices)	\$0.01	Yes
Texas Electronic Systems Specialists	Monthly Rate for Other Types of Security Related Services (In addition to \$29.00)	\$13.00	Yes
1st Alarm	Monthly Rate for Other Types of Security Related Services, Security Guard Response (\$15.00 per location & additional \$25.00 monitoring fee)	\$15.00	No
Superior Alarms	Monthly Rate for Other Types of Security Related Services (Secure ID badge printing, \$15.00 per card w/ a one-time set-up fee of \$150.00)	\$15.00	Yes
Balco Systems	Monthly Rate for Other Types of Security Related Services, Security Guard Response	\$16.00	No
Security International	Monthly Rate for Other Types of Security Related Services, Fire Monitoring	\$17.00	No
Sology LLC	Monthly Rate for Other Types of Security Related Services (Secondary wireless transmission)	\$17.50	No
Balco Systems	Monthly Rate for Other Types of Security Related Services, Elevator Car Monitoring	\$19.00	No
Western States Fire Protection, Inc	Monthly Rate for Other Types of Security Related Services (with 1 year contract)	\$30.00	No
CFI Security, Inc.	Monthly Rate for Other Types of Security Related Services, Fire System Monitoring	\$32.95	No
3Sixty Integrated.com	Monthly Rate for Other Types of Security Related Services (Includes first 5 look ins, then \$10.00 for each look in there after)	\$45.99	Yes
Guardian Security Solutions	Monthly Rate for Other Types of Security Related Services	\$65.00	Yes
Techline Solutions	Monthly Rate for Other Types of Security Related Services, Software backup, Awareness & Notification Systems, real time backup for wireless Mass Warning monitoring tool (server based)	\$310.00	Yes

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13 Labor Rate for Repair of Systems			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
JPM Communications	Labor Rate for Repair of Systems, per hour. (Travel charge if necessary)	\$50.00	Yes
Esquire Fire & Safety	Labor Rate for Repair of Systems, per hour.	\$55.00	No
Security International	Labor Rate for Repair of Systems, per hour.	\$60.00	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for standard installation.	\$63.75	No
Guardian Security Solutions	Labor Rate for Repair of Systems, per hour plus mileage at \$.65 per mile	\$65.00	Yes
Rx Technology	Labor Rate for Repair of Systems, per hour, for certified technician	\$65.00	Yes
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Training.	\$72.25	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate during normal business hours, 8am-5pm Monday-Friday, excluding holidays. Fuel & travel fees may apply.	\$72.25	No
Suntera Security Inc.	Labor Rate for Repair of Systems, per hour.	\$75.00	No
Sigma Surveillance, Inc	Labor Rate for Repair of Systems, per hour, minimum of 2 hours, travel will be billed for hourly rates, repair services only no materials included.	\$75.00	Yes
CFI Security, Inc.	Labor Rate for Repair of Systems, per hour.	\$75.00	No
1st Alarm	Labor Rate for Repair of Systems, per hour.	\$75.00	No
Western States Fire Protection, Inc	Labor Rate for Repair of Systems, per hour.	\$75.00	No
Fairway Supply, Inc.	Labor Rate for Repair of Systems per hour Monday - Friday	\$75.00	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Engineering Design, CAD services.	\$76.50	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Project Manager.	\$76.50	No
Sology LLC	Labor Rate for Repair of Systems, per hour.	\$80.00	No
Entech Sales & Service, Inc.	Labor Rate for Repair of Systems, per hour. (Travel charge if necessary)	\$80.00	Yes
Smith Southern Equipment	Labor Rate for Repair of Systems, per hour. Travel charges if necessary.	\$85.00	No
Superior Alarms	Labor Rate for Repair of Systems, per hour.	\$85.00	Yes
Balco Systems	Labor Rate for Repair of Fire Alarm Systems, per hour.	\$85.00	No
Texas Electronic Systems Specialists	Labor Rate for Repair of Systems, per hour.	\$87.00	Yes

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3Sixty Integrated.com	Labor Rate for Repair of Systems, per hour.	\$90.00	Yes
Kratos Southwest, LP	Labor Rate for Repair of Systems, per hour.	\$90.00	Yes
Associated Time and Parking	Labor Rate for Repair of Systems, per hour. (plus \$30.00 trip charge)	\$95.00	No
Balco Systems	Labor Rate for Repair of Security Systems, per hour.	\$100.00	No
Vision Security Software and Solutions	Labor Rate for Repair of Systems, per hour.	\$105.00	No
Security Signal Devices, Inc.	Labor Rate for Repair of Systems, per hour.	\$109.00	No
Techline Solutions	Labor Rate for Repair of Systems, per hour.	\$110.00	Yes
Stanley Security Solutions	Labor Rate for Repair of Systems, per hour.	\$125.00	Yes
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate after normal business hours & holidays. Fuel & travel fees may apply.	\$127.50	No
Alarm Integrations, Inc.	Labor Rate for Repair of Systems, per hour.	\$135.00	Yes
TFE	Labor Rate for Repair of Systems, per hour.	\$150.00	No
Lensec, LLC	Labor Rate for Repair of Systems, per hour.	\$150.00	No

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14 Labor Rate for Installation of Systems			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Rx Technology	Labor Rate for Installation of Systems, per hour. (Various prices)	\$0.01	Yes
JPM Communications	Labor Rate for Installation of Systems, per hour. (Travel charge if necessary)	\$45.00	Yes
Balco Systems	Labor Rate for Installation of Fire Alarm Systems, per hour.	\$50.00	No
Stanley Security Solutions	Labor Rate for Installation of Systems, per hour.	\$55.00	Yes
Esquire Fire & Safety	Labor Rate for Installation of Systems, per hour.	\$55.00	No
Suntera Security Inc.	Labor Rate for Installation of Systems, per hour.	\$60.00	No
Security International	Labor Rate for Installation of Systems, per hour.	\$60.00	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for standard installation.	\$63.75	No
CFI Security, Inc.	Labor Rate for Installation of Systems, per hour.	\$65.00	No
Entech Sales & Service, Inc.	Labor Rate for Installation of Systems, per hour. (Travel charge if necessary)	\$65.00	Yes
Guardian Security Solutions	Labor Rate for Installation of Systems, per hour plus mileage at \$.65 per mile	\$65.00	Yes
Federal Signal Corporation	Labor Rate for Installation of Systems, per hour, for certified technician	\$65.00	Yes
Texas Electronic Systems Specialists	Labor Rate for Installation of Systems, per hour.	\$72.00	Yes
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Training.	\$72.25	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate during normal business hours, 8am-5pm Monday-Friday, excluding holidays. Fuel & travel fees may apply.	\$72.25	No
Balco Systems	Labor Rate for Installation of Security Systems, per hour.	\$75.00	No
Western States Fire Protection, Inc	Labor Rate for Installation of Systems, per hour.	\$75.00	No
Smith Southern Equipment	Labor Rate for Installation of Systems, per hour. Travel charges if necessary.	\$75.00	No
Superior Alarms	Labor Rate for Installation of Systems, per hour.	\$75.00	Yes
1st Alarm	Labor Rate for Installation of Systems, per hour.	\$75.00	No
Fairway Supply, Inc.	Labor Rate for Installation of Systems per hour	\$75.00	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Project Manager.	\$76.50	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate for Engineering Design, CAD services.	\$76.50	No

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Sology LLC	Labor Rate for Installation of Systems, per hour. (Installation of CCTV & Access Control System)	\$80.00	No
Kratos Southwest, LP	Labor Rate for Installation of Systems, per hour.	\$81.26	Yes
Sigma Surveillance, Inc	Labor Rate for Installation of Systems, per hour, minimum of 2 hours, travel will be billed for hourly rates, installation services only.	\$85.00	Yes
Security Signal Devices, Inc.	Labor Rate for Installation of Systems, per hour.	\$89.00	No
3Sixty Integrated.com	Labor Rate for Installation of Systems, per hour.	\$90.00	Yes
Techline Solutions	Labor Rate for Installation of Systems, per hour.	\$95.00	Yes
Associated Time and Parking	Labor Rate for Installation of Systems, per hour.	\$95.00	No
Vision Security Software and Solutions	Labor Rate for Installation of Systems, per hour.	\$105.00	No
SecureNet, Inc.	Labor Rate for Repair of Systems, fixed hourly labor rate after normal business hours & holidays. Fuel & travel fees may apply.	\$127.50	No
Lensec, LLC	Labor Rate for Installation of Systems, per hour.	\$138.00	No
TFE	Labor Rate for Installation of Systems, per hour.	\$150.00	No
Alarm Integrations, Inc.	Labor Rate for Installation of Systems, per hour. (Price depends on size & scope of job)	\$165.00	Yes
Liquid Campus Security	Labor Rate for Installation of Systems, per server. (DVR's and NVR's)	\$400.00	No
Liquid Campus Security	Labor Rate for Installation of Systems, per server. (Cards and IP software)	\$800.00	No

Fire and Security Systems Proposal #325-09

Price Comparison

Highlighted vendors are recommended for award plus Federal Signal as a specialty vendor for mass warning systems.								
	Full Svc.	Full Svc.			Full Svc.			
REGIONS	14,15,17,18	1-15, 20	9, 14-19	6, 10, 13	1, 14-20	12	4, 10-13, 20	All
Itemized List of Products Used	Balco	Texas Electronics Systems Spec.	1st Alarm of Lubbock	TFE	CFI Security	Esquire	Sology	Com Tech
1. Total - Access Control System	\$ 245.51	\$ 204.70	\$ 246.50	\$ 272.82	\$ 184.71	\$ 127.10	\$ 111.13	\$ 269.00
2. Total - Intrusion System	\$ 132.04	\$ 77.61	\$ 132.03	\$ -	\$ 138.67	\$ 170.65	\$ -	\$ 257.00
3. Total - CCTV System	\$ 1,483.79	\$ 1,019.28	\$ 1,483.79	\$ 795.64	\$ 1,572.56	\$ -	\$ 475.39	\$ 1,059.00
Totals	\$ 1,861.34	\$ 1,301.59	\$ 1,862.32	\$ 1,068.46	\$ 1,895.94	\$ 297.75	\$ 586.52	\$ 1,585.00
4. Total - Fire System	\$ 227.20	\$ 192.94	\$ -	\$ -	\$ 186.90	\$ 77.33	\$ -	\$ 204.00
Vendors with no evaluation items:								
A Photo Identification								
Batteries Plus								
Liquid Campus Security								
Positive Proof								
Security International								
Security Signal Devices								
Smith Southern Eq.								
Vision Security Software								
Western States Fire Protection								

