

The Local Government Purchasing Cooperative

For the Period 4/1/2008 to 3/31/2011

Final Catalog Award Report for Energy Saving Lighting Products #290-08

1 Discount Off Catalog/pricelist for Electronic Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
Valmac Electric Supply	Quote #1013390	80% to 85%	No
Facility Solutions Group	Trade 160CC October 29, 2007, discount is off standard carton	80%	Yes
Crawford Electric Supply	BAL-7200-T Dec. 2006	77%	No
Graybar Electric	#229796 02/01/08	73%	Yes
X-TRA Light Manufacturing	Advance 160CC	70%	Yes
Sports Facilities & Co.		5%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
Dealers Electrical Supply	Dealers Electrical Supply, Column K	25%	No
Genesis Lighting	Genesis Lighting, quantity 1-50	2%	No
InLine Electric Solutions of Texas, LL	Universal	15%	Yes
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

2 Discount Off Catalog/pricelist for T-5 and T-8 Bulbs

Vendor	Vendor Catalog Info	Percent Discount	Award
Facility Solutions Group	9002 Effective 2/4/2008, T8 Fluorescent, CFL, HID (excludes incandescent, quartz, stage/studio, miniature)	80%	Yes
Graybar Electric	#229796 02/01/08	77.5%	Yes
Crawford Electric Supply	9200-T 12/14/2006	77%	No
X-TRA Light Manufacturing	Philips PS-100-U	70%	Yes
Facility Solutions Group	9002 Effective 2/4/2008, T5 Lamps of 5 or more cases (excludes incandescent, quartz, stage/studio, miniature)	70%	Yes
Valmac Electric Supply	Quote #1013390	65% to 80%	No
Dealers Electrical Supply	Trade Off PS-100--U	62%	No
Sports Facilities & Co.		5%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
Genesis Lighting	Genesis Lighting, quantity 1-50	2%	No
InLine Electric Solutions of Texas, LL	Phillips	15%	Yes
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

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3 Discount Off Catalog/pricelist for Exit Polycarbonate 3W LED

Vendor	Vendor Catalog Info	Percent Discount	Award
Graybar Electric	#229796 02/01/08, discount varies by manufacturer	Varies	Yes
Valmac Electric Supply	Quote #1013390	60%	No
Sports Facilities & Co.		5%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
InLine Electric Solutions of Texas, LL	Cooper Lighting	15%	Yes
X-TRA Light Manufacturing	X-TRA Light EMX003, unit price is \$26	0%	Yes
Facility Solutions Group	TCP Distributor Net, net price	0%	Yes
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

4 Discount Off Catalog/pricelist for Wall Box & Ceiling Motion Sensors

Vendor	Vendor Catalog Info	Percent Discount	Award
Graybar Electric	#229796 02/01/08, discount varies by manufacturer	Varies	Yes
Sports Facilities & Co.		5%	No
Valmac Electric Supply	Quote #1013390	30% to 60%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
Genesis Lighting	Genesis Lighting, quantity 1-50	2%	No
InLine Electric Solutions of Texas, LL	Watt Stopper	15%	Yes
Facility Solutions Group	Trade Pricelist Effective 12/1/2006	10%	Yes
X-TRA Light Manufacturing	Watt Stopper WS-200/BZ100/CX-105, unit pricing \$45/\$29/\$68	0%	Yes
Dealers Electrical Supply	Leviton, Column I	0%	No
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

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5 Discount Off Catalog/pricelist for Electronic HID Lamps & Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
Crawford Electric Supply	9200-T 12/14/2006 Lamps	77%	No
Facility Solutions Group	Trade 160CC Effective 10/29/2007, HID Core and Coil	75%	Yes
X-TRA Light Manufacturing	Philips PS-100-U	70%	Yes
Crawford Electric Supply	7200-T Ballasts	62%	No
Facility Solutions Group	Trade 160CC Effective 10/29/2007, Electronic HID, discount is off standard carton	50%	Yes
Sports Facilities & Co.		5%	No
Graybar Electric	#229796 02/01/08	48% to 77%	Yes
Valmac Electric Supply	Quote #1013390	35% to 87%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
Genesis Lighting	Genesis Lighting, quantity 1-50	2%	No
InLine Electric Solutions of Texas, LL	Metro Electric	15%	Yes
InLine Electric Solutions of Texas, LL	Phillips Electric	15%	Yes
Dealers Electrical Supply	Dealers Electrical Supply, Column K	10%	No
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

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6 Discount Off Catalog/pricelist for Electronic HPS Lamps & Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
Crawford Electric Supply	9200-T 12/14/2006 Lamps	77%	No
Facility Solutions Group	Trade 160CC Effective 10/29/2007, HID Core and Coil	75%	Yes
X-TRA Light Manufacturing	Philips PS-100-U	70%	Yes
Crawford Electric Supply	7200-T 12/2006 Ballasts	62%	No
Facility Solutions Group	Trade 160CC Effective 10/29/2007, Electronic HID, discount is off standard carton	50%	No
Sports Facilities & Co.		5%	No
Graybar Electric	#229796 02/01/08	48% to 77%	Yes
Valmac Electric Supply	Quote #1013390	44.3% to 88%	No
Hollywood Restroom & Janitorial Sup	HCP Light Product	25%	No
Genesis Lighting	Genesis Lighting, quantity 1-50	2%	No
InLine Electric Solutions of Texas, LL	Metro Electric	15%	Yes
InLine Electric Solutions of Texas, LL	Phillips Electric	15%	Yes
Dealers Electrical Supply	Dealers Electrical Supply, Column K	10%	No
LUMA, LLC	Quotation #Buyboard-2008 Attachment A	0%	No

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7 Installation of T5 & T8 Lamp		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
LUMA, LLC	Energy Audits	\$0.07	No
Graybar Electric	G.E. & Advance 2 lamp T8 32W, pricing could vary depending on job specs.	\$29.62	Yes
InLine Electric Solutions of Texas, LLC	T8 32w 2 lamp, includes disposal of 2 lamps	\$30.75	Yes
Graybar Electric	G.E. & Advance 2 lamp T8 25W, pricing could vary depending on job specs.	\$31.12	Yes
Graybar Electric	G.E. & Advance 2 lamp T8 28W, pricing could vary depending on job specs.	\$31.12	Yes
InLine Electric Solutions of Texas, LLC	T8 32w 3 lamp, includes disposal of 3 lamps	\$31.55	Yes
Graybar Electric	G.E. & Advance 3 lamp T8 32W, pricing could vary depending on job specs.	\$32.06	Yes
InLine Electric Solutions of Texas, LLC	T8 32w 4 lamp, includes disposal of 4 lamps	\$32.85	Yes
Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 32W	\$33.45	Yes
X-TRA Light Manufacturing	X-TRA Light 2 lamp T8 32W	\$34.00	Yes
X-TRA Light Manufacturing	X-TRA Light 2 lamp T8 28W	\$34.00	Yes
Graybar Electric	G.E. & Advance 3 lamp T8 28W, pricing could vary depending on job specs.	\$34.31	Yes
Graybar Electric	G.E. & Advance 3 lamp T8 25W, pricing could vary depending on job specs.	\$34.31	Yes
InLine Electric Solutions of Texas, LLC	T8 28w 2 lamp, includes disposal of 2 lamps	\$34.50	Yes
Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 25W	\$34.55	Yes
Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 28W	\$35.15	Yes
InLine Electric Solutions of Texas, LLC	T8 28w 3 lamp, includes disposal of 3 lamps	\$36.00	Yes
X-TRA Light Manufacturing	X-TRA Light 3 lamp T8 28W	\$37.00	Yes
X-TRA Light Manufacturing	X-TRA Light 3 lamp T8 32W	\$37.00	Yes
X-TRA Light Manufacturing	X-TRA Light 2 lamp T8 25W	\$38.00	Yes
InLine Electric Solutions of Texas, LLC	T8 25w 2 lamp, includes disposal of 2 lamps	\$38.25	Yes
Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 32W	\$39.07	Yes
Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 25W	\$40.73	Yes
InLine Electric Solutions of Texas, LLC	T8 25w 3 lamp, includes disposal of 3 lamps	\$41.25	Yes

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Facility Solutions Group	FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 28W	\$41.62	Yes
X-TRA Light Manufacturing	X-TRA Light 3 lamp T8 25W	\$43.00	Yes
InLine Electric Solutions of Texas, LLC	T5 28w 2 lamp, includes disposal of 2 lamps	\$59.75	Yes
InLine Electric Solutions of Texas, LLC	T5 54w 2 lamp, includes disposal of 2 lamps	\$63.50	Yes
8 Installation of T5 Fbay Gym Fixtures		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
InLine Electric Solutions of Texas, LLC	Howard T5 54w 4 lamp	\$240.00	Yes
InLine Electric Solutions of Texas, LLC	Howard T5 54w 6 lamp	\$265.00	Yes
X-TRA Light Manufacturing	X-TRA Light 4 lamp T5 Fbay Gym	\$270.00	Yes
Facility Solutions Group	FSG Electric 4 lamp T5 Fbay Gym, price valid for direct replacement only and below 25 ft.	\$275.00	Yes
X-TRA Light Manufacturing	X-TRA Light 6 lamp T5 Fbay Gym	\$288.00	Yes
Graybar Electric	4 lamp T5 Fbay Gym, Various manufacturers, pricing could vary depending on job specs.	\$307.90	Yes
Facility Solutions Group	FSG Electric 6 lamp T5 Fbay Gym, price valid for direct replacement only and below 25 ft.	\$325.00	Yes
Graybar Electric	6 lamp T5 Fbay Gym, Various manufacturers, pricing could vary depending on job specs.	\$345.26	Yes
9 Installation of Exit Polycarbonate 3W LED		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
X-TRA Light Manufacturing	X-TRA Light Exit Lights	\$51.00	Yes
InLine Electric Solutions of Texas, LLC	Cooper 3w LED Universal Exit Lights	\$52.50	Yes
Facility Solutions Group	FSG Electric Exit Lights, price valid for direct replacement only	\$57.27	Yes
Graybar Electric	Various manufacturers Exit Lights, pricing could vary depending on job specs.	\$58.85	Yes
10 Installation of Wall Box Motion Sensor		EA	
Vendor	Vendor Brand and Model Number	Bid Price	Award
X-TRA Light Manufacturing	X-TRA Light	\$25.00	Yes
Facility Solutions Group	FSG Electric	\$25.00	Yes
Graybar Electric	Various manufacturers, pricing could vary depending on job specs.	\$55.00	Yes
InLine Electric Solutions of Texas, LLC	Watt Stopper	\$60.00	Yes

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<i>11</i> Installation of Ceiling Motion Sensor			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Graybar Electric	Various manufacturers, pricing could vary depending on job specs.	\$55.00	Yes
X-TRA Light Manufacturing	X-TRA Light	\$60.00	Yes
Facility Solutions Group	FSG Electric, valid for accessible layin ceiling only	\$115.00	Yes
InLine Electric Solutions of Texas, LLC	Watt Stopper	\$256.00	Yes

<i>12</i> Installation of Exterior Lighting			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Facility Solutions Group	FSG Electric	\$65.00	Yes
X-TRA Light Manufacturing	X-TRA Light	\$70.00	Yes
Graybar Electric	Various manufacturers, price includes cost of bucket truck, pricing could vary depending on job specs.	\$85.00	Yes
InLine Electric Solutions of Texas, LLC	400w HPS 30' pole single Cobra head	\$673.05	Yes
InLine Electric Solutions of Texas, LLC	400w HID 30' pole single Cobra head	\$684.60	Yes

<i>13</i> Square Foot Price for Energy Audits			EA
Vendor	Vendor Brand and Model Number	Bid Price	Award
Facility Solutions Group	FSG Electric	\$0.01	Yes
Dealers Electrical Supply	No Charge for basic energy lighting audits	\$0.01	No
X-TRA Light Manufacturing	Performed by X-TRA Light	\$0.01	Yes
Graybar Electric	Audit details will be provided upon request and scope of work	\$0.02	Yes
InLine Electric Solutions of Texas, LLC	Square foot price for energy audit	\$0.05	Yes
X-TRA Light Manufacturing	Non-X-TRA Light Solution is implemented	\$0.05	No
Genesis Lighting		\$0.10	No

Proposal 290-08 Energy Savings Lighting Products Vendor Price Analysis

	FSG	Inline Elec	X-tra Light	Graybar
2 lamp T8 25W	\$34.55	\$38.25	\$38.00	\$31.12
3 lamp T8 25 W	\$40.73	\$41.25	\$43.00	\$34.31
2 lamp T8 28W	\$35.15	\$34.50	\$34.00	\$31.12
3 lamp T8 28 W	\$41.62	\$36.00	\$37.00	\$34.31
2 lamp T8 32W	\$33.45	\$30.75	\$34.00	\$29.62
3 lamp T8 32 W	\$39.07	\$31.55	\$37.00	\$32.06
4 lamp T5 Fbay Gym	\$275.00	\$240.00	\$270.00	\$307.90
6 lamp T5 Fbay Gym	\$325.00	\$265.00	\$288.00	\$345.26
Exit lights	\$57.27	\$52.50	\$51.00	\$58.85
Totals	\$881.84	\$769.80	\$832.00	\$904.55
Audits/sq ft.	\$0.009	\$0.05	\$0.05	\$0.02

Proposal # 290-08 Energy Savings Lighting Products Vendor Analysis

		Crawford Electric	Dealers Electric	Facility Solutions Group	Genesis Lighting	Graybar Electric
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	No	No	Yes	No	Yes
HUB Vendor	Yes/No	No	No	No	No	No
Price Competitiveness	25			23		21
Vendor Reputation/Past Performance	25			25		25
Product Quality and Packaging	15			15		15
Overall Cost to Acquire Products	15			15		15
Vendors Return Policy/Warranties	10			10		10
Sales, Delivery, and Service Locations	10			10		10
	100			98		96

		Hollywood Restroom	InLine Electric Solutions	LUMA	Sports Facilities	Sunrise Solar
	Max Points					
Responsive Proposal	Yes/No	Yes	Yes	Yes	Yes	No
Products/Service Meet Intent of Commodity	Yes/No	No	Yes	No	No	
HUB Vendor	Yes/No	Yes	No	No	No	
Price Competitiveness	25		23			
Vendor Reputation/Past Performance	25		25			
Product Quality and Packaging	15		15			
Overall Cost to Acquire Products	15		15			
Vendors Return Policy/Warranties	10		10			
Sales, Delivery, and Service Locations	10		10			
	100		98			

		Valmac Electric Supply	X-TRA Light
	Max Points		
Responsive Proposal	Yes/No	Yes	Yes
Products/Service Meet Intent of Commodity	Yes/No	No	Yes
HUB Vendor	Yes/No	No	No
Price Competitiveness	25		23
Vendor Reputation/Past Performance	25		25
Product Quality and Packaging	15		15
Overall Cost to Acquire Products	15		15
Vendors Return Policy/Warranties	10		10
Sales, Delivery, and Service Locations	10		10
	100		98

Proposal 290-08 Energy Saving Lighting Contractor Qualification Analysis

	Max Points	Facility Solutions Group	LUMA, LLC	X-TRA Light Mfg.	Inline Electric	Valmac Electric
A. Energy Saving Lighting contracts during past 5 years	15	15	0	15	15	0
B. Energy Saving Lighting projects your firm failed to complete	10	10	10	10	10	0
C. Legal proceedings, law suits, or claims	20	20	20	20	20	0
D. Per cent of projects requiring warranty work	15	15	15	15	15	0
E. Total number of Energy Saving Lighting crews available	10	10	0	10	10	0
F. Experience of crew superintendents	10	10	0	10	10	0
G. Rescinded material manufacturer certifications, etc.	10	10	10	10	10	0
H. Maximum bonding capacity	10	10	0	10	10	0
I. Bankruptcy	No	No	No	No	No	0
TOTALS	100	100	55	100	100	0

	Max Points	Genesis Lighting	Crawford Electric	Graybar	Sports Facilities	Dealers Electric
A. Energy Saving Lighting contracts during past 5 years	15	0	0	15	Form	Form
B. Energy Saving Lighting projects your firm failed to complete	10	0	0	10	not	not
C. Legal proceedings, law suits, or claims	20	0	0	20	submitted.	submitted.
D. Per cent of projects requiring warranty work	15	0	0	15		
E. Total number of Energy Saving Lighting crews available	10	0	0	5		
F. Experience of crew superintendents	10	0	0	10		
G. Rescinded material manufacturer certifications, etc.	10	0	0	10		
H. Maximum bonding capacity	10	0	0	10		
I. Bankruptcy	No	0	0	No		
TOTALS	100	0	0	95	0	0

	Max Points	Hollywood Restroom & Janitorial
A. Energy Saving Lighting contracts during past 5 years	15	10
B. Energy Saving Lighting projects your firm failed to complete	10	10
C. Legal proceedings, law suits, or claims	20	20
D. Per cent of projects requiring warranty work	15	15
E. Total number of Energy Saving Lighting crews available	10	5
F. Experience of crew superintendents	10	10
G. Rescinded material manufacturer certifications, etc.	10	10
H. Maximum bonding capacity	10	0
I. Bankruptcy	No	No
TOTALS	100	80