

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

1 Discount Off Catalog/pricelist for Electronic Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
Xtra Light Manufacturing Partnership	Advance 160CC Pricelist	70%	Yes
The Reynolds Company	Advance Pricelist	10%	No
Crawford Electric Supply	GE-Bal-7200T Pricelist	80%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	70% to 77%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
Facility Solutions Group	Philips Advance 163CC Pricelist	80%	Yes
InLine Electric Solutions of Texas, L	Philips Advanced NEMA Premium Pricelist	20%	Yes
Hill Country Electric Supply	Sylvania Pricelist	60%	No
The Reynolds Company	Sylvania Pricelist	10%	No
Border States Electric	Trade Cost Sheet 163CC Pricelist (Multiplier is off standard carton price.)	80%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No

2 Discount Off Catalog/pricelist for T-5 and T-8 Bulbs

Vendor	Vendor Catalog Info	Percent Discount	Award
Facility Solutions Group	GE Consumer & Industrial Lighting Pricelist	80%	Yes
Crawford Electric Supply	GE-9002 Pricelist	80%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	72% to 82%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
InLine Electric Solutions of Texas, L	Philips ALTO Lamps Pricelist	20%	Yes
Xtra Light Manufacturing Partnership	Philips PS-100-U Pricelist	70%	Yes
Hill Country Electric Supply	Sylvania Pricelist	69%	No
The Reynolds Company	Sylvania Pricelist	10%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

3 Discount Off Catalog/pricelist for Exit Polycarbonate 3W LED

Vendor	Vendor Catalog Info	Percent Discount	Award
The Reynolds Company	Cooper Lighting Pricelist	10%	No
The Reynolds Company	Extronic Pricelist	10%	No
Graybar Electric	Graybar BB368-10 Pricelist (No published pricelist for lighting pricing based on cost plus a maximum of 25%)	0%	No
Hill Country Electric Supply	Lightolier Pricelist	10%	No
Border States Electric	Lithonia Lighting Pricelist	40%	No
The Reynolds Company	Lithonia Pricelist	10%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
InLine Electric Solutions of Texas, L	Philips/Genlyte Pricelist	20%	Yes
Facility Solutions Group	TCP Distributor Pricelist	0%	Yes
Crawford Electric Supply	TCP Pricelist	10%	Yes
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No
Xtra Light Manufacturing Partnership	X-Tra Light EMX003 Pricelist	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

4 Discount Off Catalog/pricelist for Wall Box & Ceiling Motion Sensors

Vendor	Vendor Catalog Info	Percent Discount	Award
Facility Solutions Group	Cooper Greengate Pricelist	50%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	13% to 20%	No
The Reynolds Company	Hubbell Pricelist	10%	No
Hill Country Electric Supply	IntelliSight Pricelist	10%	No
The Reynolds Company	Levton Pricelist	10%	No
Hill Country Electric Supply	Lightolier Pricelist	10%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
InLine Electric Solutions of Texas, L	Philips/Genlyte Pricelist	20%	Yes
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No
The Reynolds Company	WallStopper Pricelist	10%	No
Crawford Electric Supply	WattStopper Pricelist	20%	Yes
Xtra Light Manufacturing Partnership	WattStopper WS-200/BZ50/CX-105 Pricelist	0%	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

5 Discount Off Catalog/pricelist for Electronic HID Lamps & Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
The Reynolds Company	Advance Pricelist	10%	No
Facility Solutions Group	GE Consumer & Industrial Lighting Pricelist	80%	Yes
Crawford Electric Supply	GE-9002 Pricelist	80%	Yes
Crawford Electric Supply	GE-Bal-7200T Pricelist	55%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	67% to 71%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
Facility Solutions Group	Philips Advance 163CC Pricelist	50% to 80%	Yes
Xtra Light Manufacturing Partnership	Philips PS-100-U Pricelist	70%	Yes
Hill Country Electric Supply	Sylvania Pricelist	60%	No
The Reynolds Company	Sylvania Pricelist	10%	No
Border States Electric	Trade Cost Sheet 163CC Pricelist (Multiplier is off standard carton price.)	60%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
The Reynolds Company	Universal Pricelist	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

6 Discount Off Catalog/pricelist for Electronic HPS Lamps & Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
The Reynolds Company	Advance Pricelist	10%	No
Facility Solutions Group	GE Consumer & Industrial Lighting Pricelist	80%	Yes
Crawford Electric Supply	GE-9002 Pricelist	80%	Yes
Crawford Electric Supply	GE-Bal-7200T Pricelist	55%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	67% to 71%	No
PC Automated Controls, Inc.	Orion Pricelist	3%	No
Facility Solutions Group	Philips Advance 163CC Pricelist	50% to 80%	Yes
Xtra Light Manufacturing Partnership	Philips PS-100-U Pricelist	70%	Yes
Hill Country Electric Supply	Sylvania Pricelist	65%	No
The Reynolds Company	Sylvania Pricelist	10%	No
Border States Electric	Trade Cost Sheet 163CC Pricelist (Multiplier is off standard carton price.)	60%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
The Reynolds Company	Universal Pricelist	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No

7 Discount Off Catalog/pricelist for LED Tube Lighting Products

Vendor	Vendor Catalog Info	Percent Discount	Award
DataLED Technologies	DataLED Pricelist	50%	No
Crawford Electric Supply	Diogen LED Lighting Pricelist	10%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	0%	No
Facility Solutions Group	Seesmart LED Pricelist	25%	Yes
The Reynolds Company	Sylvania Pricelist	10%	No
The Reynolds Company	Trade Service Pricelist	10%	No
Hill Country Electric Supply	Tube Lighting Pricelist	10%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

8 Discount Off Catalog/pricelist for Solar Lighting Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Crawford Electric Supply	Carmanah Pricelist	20%	Yes
Graybar Electric	Graybar BB368-10 Pricelist (No published pricelist for lighting pricing based on cost plus a maximum of 25%)	0%	No
Facility Solutions Group	SOL Outdoor Lighting BuyBoard Pricelist	10%	Yes

9 Discount Off Catalog/pricelist for Watt Stopper Sensors

Vendor	Vendor Catalog Info	Percent Discount	Award
Graybar Electric	Graybar BB368-10 Pricelist	3%	No
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Crawford Electric Supply	WattStopper Pricelist	20%	Yes
Facility Solutions Group	WattStopper Pricelist	12%	Yes

10 Discount Off Catalog/pricelist for Recycle of Lamps, Batteries and Ballasts

Vendor	Vendor Catalog Info	Percent Discount	Award
Crawford Electric Supply	Blueway Recycling Pricelist	10%	Yes
Crawford Electric Supply	Easy Pak Pricelist	10%	Yes
Facility Solutions Group	FSG Lighting Recycling Pricelist	0%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	21%	No
Hill Country Electric Supply	Hill Country Pricelist	0%	No
Xtra Light Manufacturing Partnership	Philips PS-100-U Pricelist (Only Veolia recyclepak 4' med lamp/8' lamp/5 gal ballast)	0%	Yes
Voss Lighting	VLRSP Pricelist	88.5%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Catalog Award Report for Energy Saving Lighting Products #368-10

11 Discount Off Catalog/pricelist for All Other Products

Vendor	Vendor Catalog Info	Percent Discount	Award
Crawford Electric Supply	Counter Price Pricelist	10%	Yes
Graybar Electric	Graybar BB368-10 Pricelist	0% to 82%	No
Hill Country Electric Supply	Hill Country Pricelist	10% to 30%	No
PC Automated Controls, Inc.	Orion Pricelist	50%	No
Facility Solutions Group	RAB Lighting Pricelist	50%	Yes
Facility Solutions Group	RAB Pricelist	0%	Yes
The Reynolds Company	Trade Service Pricelist Column 3	10%	No
Voss Lighting	VLRSP Pricelist	88.5%	No

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Award Report for Energy Saving Lighting Products #368-10

12 Installation of T5 & T8 Lamp				
Vendor	Vendor Brand and Model Number	Bid Price	Award	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 1 lamp T8 32W	\$31.07	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 1 lamp T8 25W	\$31.80	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 32W	\$33.45	Yes	
Crawford Electric Supply	Installation of GE Lighting (Mounting heights of 14' or less) 1 lamp T5 28W	\$33.60	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 1 lamp T8 28W	\$33.60	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 25W	\$34.55	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 2 lamp T8 28W	\$35.15	Yes	
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light 2 lamp T8 25W	\$38.00	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 32W	\$39.07	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 25W	\$40.73	Yes	
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, electrical outside of fixture or over 12' ceiling) 3 lamp T8 28W	\$41.62	Yes	
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light 3 lamp T8 25W	\$43.00	Yes	

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Award Report for Energy Saving Lighting Products #368-10

13 Installation of T5 Fbay Gym Fixtures

Vendor	Vendor Brand and Model Number	Bid Price	Award
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, recepticles, whip cords, wireguards) 4 lamp T8 Fbay Gym Fixtures	\$187.50	Yes
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, recepticles, whip cords, wireguards) 6 lamp T8 Fbay Gym Fixtures	\$201.00	Yes
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, recepticles, whip cords, wireguards) 4 lamp T5 Fbay Gym Fixtures	\$250.00	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light 4 lamp T5 Fbay Gym Fixtures	\$270.00	Yes
InLine Electric Solutions of Texas, LLC	Installation of Philips/Genlyte T5-4lamp.	\$285.50	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light 6 lamp T5 Fbay Gym Fixtures	\$288.00	Yes
Facility Solutions Group	Installation of FSG Electric (excludes disposal, bond, recepticles, whip cords, wireguards) 6 lamp T5 Fbay Gym Fixtures	\$291.00	Yes
Crawford Electric Supply	Installation of Lithoria 4 lamp T5 Fbay Gym Fixtures	\$315.00	Yes
Crawford Electric Supply	Installation of Lithoria 6 lamp T5 Fbay Gym Fixtures	\$375.00	Yes
InLine Electric Solutions of Texas, LLC	Installation of Philips/Genlyte T5-6lamp.	\$382.50	Yes

14 Installation of Exit Polycarbonate 3W LED

Vendor	Vendor Brand and Model Number	Bid Price	Award
Hill Country Electric Supply	Installation of SLS Exit Lights Polycarbonate 3W LED	\$36.50	No
Crawford Electric Supply	Installation of TCP Exit Lights Polycarbonate 3W LED	\$45.80	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light Exit Lights Polycarbonate 3W LED	\$51.00	Yes
Facility Solutions Group	Installation of FSG Electric Exit Lights, price valid for direct replacement only	\$52.00	Yes
InLine Electric Solutions of Texas, LLC	Installation of Philips/Genlyte Exit Polycarbonate 3W LED.	\$57.00	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Award Report for Energy Saving Lighting Products #368-10

15 Installation of Wall Box Motion Sensor

Vendor	Vendor Brand and Model Number	Bid Price	Award
Facility Solutions Group	Installation of FSG Electric Wall Box Motion Sensor	\$25.00	Yes
Hill Country Electric Supply	Installation of SLS Wall Box Motion Sensor	\$25.90	No
Crawford Electric Supply	Installation of WattStopper Wall Box Motion Sensor	\$42.00	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light Wall Box Motion Sensor	\$70.00	Yes
InLine Electric Solutions of Texas, LLC	Installation of Philips/Genlyte Wall Box Motion Sensor.	\$93.75	Yes

16 Installation of Ceiling Motion Sensor

Vendor	Vendor Brand and Model Number	Bid Price	Award
Hill Country Electric Supply	Installation of SLS (Mounting height 30' or less, drop ceiling only) Ceiling Motion Sensor	\$83.50	No
Crawford Electric Supply	Installation of WattStopper Ceiling Motion Sensor	\$109.00	Yes
Facility Solutions Group	Installation of FSG Electric Ceiling Motion Sensor, valid for accessible layin ceiling only.	\$115.00	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light Ceiling Motion Sensor	\$157.00	Yes
InLine Electric Solutions of Texas, LLC	Installation of Philips/Genlyte Ceiling Motion Sensor.	\$387.50	Yes

17 Installation of Exterior Lighting

Vendor	Vendor Brand and Model Number	Bid Price	Award
Hill Country Electric Supply	Installation of SLS Exterior Lighting	\$16.50	No
Facility Solutions Group	Installation of FSG Electric Exterior Lighting	\$65.00	Yes
Facility Solutions Group	Hourly rate for Bucket Truck	\$65.00	Yes
Facility Solutions Group	Hourly rate for Crane	\$65.00	Yes
Crawford Electric Supply	Installation of Exterior Lighting per hour up to 60' height	\$70.00	Yes
Xtra Light Manufacturing Partnership Ltd.	Installation of X-TRA Light Exterior Lighting	\$70.00	Yes

18 Installation of All Other Products

Vendor	Vendor Brand and Model Number	Bid Price	Award
Facility Solutions Group	Hourly rate for Apprentice	\$32.00	Yes
Facility Solutions Group	Hourly rate for Journeyman	\$62.00	Yes
Crawford Electric Supply	Installation of All Other Interior Products per hour	\$65.00	Yes
Crawford Electric Supply	Installation of All Other Exterior Products per hour	\$70.00	Yes

The Local Government Purchasing Cooperative

For the Period 4/1/2011 to 3/31/2014

Final Award Report for Energy Saving Lighting Products #368-10

19 Square Foot Price for Energy Audits

Vendor	Vendor Brand and Model Number	Bid Price	Award
Crawford Electric Supply	Square Foot Price for All Crawford Energy Audits	\$0.01	Yes
Xtra Light Manufacturing Partnership Ltd.	Square Foot Price for Energy Audits Performed by X-TRA Light	\$0.01	Yes
Facility Solutions Group	Square Foot Price for Energy Audits Performed by FSG Electric	\$0.02	Yes
Hill Country Electric Supply	Square Foot Price for All SLS Energy Audits	\$0.06	No
PC Automated Controls, Inc.	Square Foot Price for Energy Audits, Lighting Inventory with calculated savings. Only applies to lighting.	\$0.25	No
InLine Electric Solutions of Texas, LLC	Square foot price for all Energy Audits	\$0.75	Yes