

The Local Government Purchasing Cooperative

For the Period 9/1/2011 to 8/31/2014

Final Award Report for Copiers & Supplies #379-11

<i>1</i>	Purchase Black & White Copiers, 10-20 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Oce North America Document Printing Systems	Canon	No
Cesco, Inc.	Xerox	No
Xerox Corporation	Xerox	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes

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2	Purchase Black & White Copiers, 21-30 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Canon Business Solutions	Canon	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No
Xerox Corporation	Xerox	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Oce North America Document Printing Systems	Canon	No
Cesco, Inc.	Xerox	No
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes

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3	Purchase Black & White Copiers, 31-40 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Dahill Industries	Xerox	No
Cesco, Inc.	Xerox	No
Canon Business Solutions	Canon	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No
Oce North America Document Printing Systems	Canon	No
Xerox Corporation	Xerox	Yes

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4	Purchase Black & White Copiers, 41-65 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Oce North America Document Printing Systems	Canon	No
Toshiba Business Solutions - Texas-New Mexico	HP	No
Xerox Corporation	Xerox	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Cesco, Inc.	Xerox	No

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5	Purchase Black & White Copiers, 65-99 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes
Dahill Industries	Xerox	No
Oce North America Document Printing Systems	Canon	No
Xerox Corporation	Xerox	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No

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6	Purchase Black & White Copiers, 100+ copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Xerox Corporation	Xerox	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Canon Business Solutions	Canon	Yes
Oce North America Document Printing Systems	Canon	No
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Oce North America Document Printing Systems	Oce	Yes
Konica Minolta Business Solutions USA	Kodak	Yes

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7 Lease Black & White Copiers, 10-20 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Canon Business Solutions	Canon	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Oce North America Document Printing Systems	Canon	No
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Dahill Industries	Xerox	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Cesco, Inc.	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes

8 Lease Black & White Copiers, 21-30 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Oce North America Document Printing Systems	Canon	No
Xerox Corporation	Xerox	Yes
Cesco, Inc.	Xerox	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Dahill Industries	Xerox	No

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9 Lease Black & White Copiers, 31-40 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes
Xerox Corporation	Xerox	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Oce North America Document Printing Systems	Canon	No
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Cesco, Inc.	Xerox	No
10 Lease Black & White Copiers, 41-65 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award

Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Oce North America Document Printing Systems	Canon	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Cesco, Inc.	Xerox	No
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Canon Business Solutions	Canon	Yes
Xerox Corporation	Xerox	Yes

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<i>11</i> Lease Black & White Copiers, 65-99 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Dahill Industries	Xerox	No
Oce North America Document Printing Systems	Canon	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes

<i>12</i> Lease Black & White Copiers, 100+ copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
Dahill Industries	Riso	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Oce North America Document Printing Systems	Oce	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes

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<i>13</i> Rental Black & White Copiers, 10-20 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Canon Business Solutions	Canon	Yes

<i>14</i> Rental Black & White Copiers, 21-30 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Canon Business Solutions	Canon	Yes
Dahill Industries	Xerox	No

<i>15</i> Rental Black & White Copiers, 31-40 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes
Dahill Industries	Xerox	No
Oce North America Document Printing Systems	Canon	No

<i>16</i> Rental Black & White Copiers, 41-65 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
Canon Business Solutions	Canon	Yes
Oce North America Document Printing Systems	Canon	No

<i>17</i> Rental Black & White Copiers, 65-99 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
Oce North America Document Printing Systems	Canon	No
Canon Business Solutions	Canon	Yes

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18	Rental Black & White Copiers, 100+ copies per minute	EA
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Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Oce	Yes
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
Canon Business Solutions	Canon	Yes

19	Purchase Color Copiers, 10-20 copies per minute	EA
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Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes
Oce North America Document Printing Systems	Canon	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No
Xerox Corporation	Xerox	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Cesco, Inc.	Xerox	No

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20	Purchase Color Copiers, 21-30 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Xerox Corporation	Xerox	Yes
Cesco, Inc.	Xerox	No
Toshiba Business Solutions - Texas-New Mexico	HP	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Oce North America Document Printing Systems	Canon	No
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes

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21	Purchase Color Copiers, 31-40 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Cesco, Inc.	Xerox	No
Toshiba Business Solutions - Texas-New Mexico	HP	No
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Oce North America Document Printing Systems	Canon	No
Canon Business Solutions	Canon	Yes
Xerox Corporation	Xerox	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes

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22 Purchase Color Copiers, 41-65 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Dahill Industries	Xerox	No
Oce North America Document Printing Systems	Canon	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Toshiba Business Solutions - Texas-New Mexico	HP	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Xerox Corporation	Xerox	Yes
Cesco, Inc.	Xerox	No
Canon Business Solutions	Canon	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
23 Purchase Color Copiers, 65-99 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Xerox Corporation	Xerox	Yes
Dahill Industries	Xerox	No

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24	Purchase Color Copiers, 100+ copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes

25	Lease Color Copiers, 10-20 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Canon Business Solutions	Canon	Yes
Xerox Corporation	Xerox	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Cesco, Inc.	Xerox	No
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Oce North America Document Printing Systems	Canon	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes

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26 Lease Color Copiers, 21-30 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Cesco, Inc.	Xerox	No
Oce North America Document Printing Systems	Canon	No
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Xerox Corporation	Xerox	Yes
Canon Business Solutions	Canon	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
27 Lease Color Copiers, 31-40 copies per minute		EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Dahill Industries	Xerox	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Xerox Corporation	Xerox	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Canon Business Solutions	Canon	Yes
Cesco, Inc.	Xerox	No
Oce North America Document Printing Systems	Canon	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes

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28	Lease Color Copiers, 41-65 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Cesco, Inc.	Xerox	No
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Oce North America Document Printing Systems	Canon	No
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Xerox Corporation	Xerox	Yes
Canon Business Solutions	Canon	Yes
Toshiba Business Solutions - Texas-New Mexico	Toshiba	Yes
Dahill Industries	Xerox	No
29	Lease Color Copiers, 65-99 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Konica Minolta Business Solutions USA	Konica Minolta	Yes
Dahill Industries	Xerox	No
Sharp Electronics Corp. NJPA/Sharp Electronics Co	Sharp	Yes
Toshiba Business Solutions - Texas-New Mexico	Riso	No
Canon Business Solutions	Canon	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Ricoh	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Lanier	Yes
Xerox Corporation	Xerox	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Savin	Yes

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30	Lease Color Copiers, 100+ copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
Canon Business Solutions	Canon	Yes
31	Rental Color Copiers, 10-20 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
32	Rental Color Copiers, 21-30 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
33	Rental Color Copiers, 31-40 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
34	Rental Color Copiers, 41-65 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Canon	No
Dahill Industries	Xerox	No
35	Rental Color Copiers, 65-99 copies per minute	EA
Vendor	Vendor Brand and Model Number	Award
Dahill Industries	Xerox	No
37	Outsourcing Services for Print Facilities	EA
Vendor	Vendor Brand and Model Number	Award
Toshiba Business Solutions - Texas-New Mexico	Security Hardrive Data Protection Options	Yes
Oce North America Document Printing Systems	Consulting Services, Implementation Services, Premium On-Site Services, Project Management Services, Print Room and Copy Center Services	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	@Remote Services	Yes

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38	Networking Hardware, Software & Work Flow Management	EA
Vendor	Vendor Brand and Model Number	Award
Oce North America Document Printing Systems	Agular Software, Bates Stamping, DocSetter, PRISMArchive, PRISMAprepare, Submission Server License, Enfocus Pitstop, Quite Imposing,	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	IKON TRAC Solution	Yes
Ricoh Americas Corporation (IKON-Ricoh Bus. Sol.)	Print Copy Scan (PCS) Director Software	Yes
Cesco, Inc.	Installation and network set up	No

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Final Catalog Award Report for Copiers & Supplies #379-11

40 Discount Off Catalog/Pricelist for Supplies, Etc.

Vendor	Vendor Catalog Info	Percent Discount	Award
Dahill Industries	Accessories and Optional Items	8.5% to 42.25%	No
Dahill Industries	Dahill Toner	42% to 58%	No
Dahill Industries	Documate Hardware Scanners	2.25%	No
Cesco, Inc.	HP Supplies	28%	No
Dahill Industries	Image Care Pricing	23.50%	No
Dahill Industries	KIP Hardware wide format copiers, printers and scanners	18.50%	No
Dahill Industries	Remanufactured Xerox Copiers	70%	No
Dahill Industries	Riso Equipment	24.50% to 44.50%	No
Dahill Industries	Sharp Copiers & MFP	55%	No
Dahill Industries	Sharp Printers	42.50%	No
Oce North America Document Printin	Various Supplies	20%	Yes
Cesco, Inc.	Xerox Supplies	15%	No